

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September, 1987

September marks the third consecutive month that shipments have been up. September shipments were 1.0 percent higher than one year ago. Cumulative shipments through September are down 4.9 percent. The south atlantic region appears to be gaining back some strength. It had been off 8.0 percent through the first half of the year. It has come back through the third quarter, down only 4.3 percent. The south central region remains the weakest, off 11.2 percent through September, lead by Texas which was off 40.3 percent.

There was no change in the relative rankings of the top ten shipment states. Gainers slowed down slightly, except for Alabama and Tennessee, both showing impressive gains in 1987 so far. Losers also slowed a little. North Carolina is off only 4.2 percent through September, after having been down by 7.6 percent through June.

Regional Shipments and Percent Change
Cumulative January through September

<u>Region</u>		<u>1987</u>		<u>1986</u>
Northeast	17,016	+	2.3	16,636
East North Central	22,245	+	7.6	20,676
West North Central	7,681	-	5.9	8,163
South Atlantic	66,761	-	4.3	69,761
South Central	37,647	-	11.2	42,392
Mountain	10,416	-	2.9	10,732
Pacific	12,456	-	7.2	13,421

Top Ten States and Percent Change
Cumulative Shipments January through September

	<u>State</u>		<u>1987</u>		<u>1986</u>
1.	Florida	19,439	+	7.0	18,165
2.	North Carolina	17,634	-	4.2	18,414
3.	Georgia	11,210	-	15.0	13,192
4.	South Carolina	8,927	-	10.3	9,955
5.	Alabama	8,804	+	10.8	7,944
6.	Michigan	7,602	+	8.6	6,999
7.	California	7,262	-	8.0	7,892
8.	Tennessee	7,259	+	21.6	5,969
9.	Texas	6,944	-	40.3	11,623
10.	New York	6,146	+	7.8	5,701

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cummulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991 - 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249 - 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850 - 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989 - 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165 - 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697 - 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668 - 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664 - 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364 - 4.7%
October	23,089			Jan-Oct	211,363	
November	17,218			Jan-Nov	228,581	
December	15,767			Jan-Dec	244,348	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cummulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857 - 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916 - 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568 - 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902 - 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133 - 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776 - 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656 - 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617 - 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237 - 4.9%
October	23,100			Jan-Oct	211,597	
November	17,250			Jan-Nov	228,847	
December	15,813			Jan-Dec	244,660	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1986	1987	1986	1987
January	4.4%	3.7%	January	829
February	4.9%	4.9%	February	909
March	4.5%	3.8%	March	925
April	3.5%	2.6%	April	796
May	3.6%	2.5%	May	799
June	2.8%	1.8%	June	592
July	2.7%	2.3%	July	546
August	2.3%	2.3%	August	502
September	2.6%	2.7%	September	552
October	2.3%		October	541
November	3.0%		November	509
December	2.9%		December	463

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,526	1,487	- 2.6%	11,641	11,785	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,526	1,487	- 2.6%	11,641	11,785	1.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,001	2,944	- 1.9%	21,653	22,142	2.3%
Michigan *	*	*	---	*	*	---
Ohio	371	333	- 10.2%	2,696	2,472	- 8.3%
Wisconsin	268	255	- 4.9%	2,246	2,276	1.3%
Total	3,640	3,532	- 3.0%	26,595	26,890	1.1%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	233	198	- 15.0%	2,074	1,410	- 32.0%
Minnesota	151	190	25.8%	1,309	1,613	23.2%
Missouri *	*	*	---	*	*	---
Nebraska	195	218	11.8%	1,743	1,785	2.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	579	606	4.7%	5,126	4,808	- 6.2%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,592	1,714	7.7%	13,597	15,016	10.4%
Georgia	3,043	3,121	2.6%	30,169	26,091	- 13.5%
Maryland *	*	*	---	*	*	---
North Carolina	2,655	2,713	2.2%	23,781	21,967	- 7.6%
South Carolina *	*	*	---	*	*	---
Virginia	372	374	0.5%	3,217	3,330	3.5%
West Virginia *	*	*	---	*	*	---
Total	7,662	7,922	3.4%	70,764	66,404	- 6.2%
South Central						
Alabama	1,756	2,171	23.6%	13,943	17,678	26.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	419	396	- 5.5%	4,678	3,464	- 26.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,172	1,295	10.5%	10,087	11,055	9.6%
Texas	1,561	1,170	- 25.0%	16,914	10,506	- 37.9%
Total	5,168	5,032	- 2.6%	48,392	42,703	- 11.8%

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	371	412	11.1%	3,402	3,895	14.5%
Colorado *	*	*	---	*	*	---
Idaho	255	241	- 5.5%	2,578	2,025	- 21.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	682	653	- 4.3%	6,536	5,920	- 9.4%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,016	996	- 2.0%	9,242	8,936	- 3.3%
Hawaii *	*	*	---	*	*	---
Oregon	470	518	10.2%	3,944	4,045	2.6%
Washington	120	132	10.0%	1,214	1,069	- 11.9%
Total	1,606	1,646	2.5%	14,400	14,050	- 2.4%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	592	822	38.9%	4,820	6,804	41.2%
Total Production	21,455	21,700	1.1%	188,274	179,364	- 4.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	44	38	- 13.6%	309	257	- 16.8%
Maine	227	336	48.0%	1,614	2,034	26.0%
Massachusetts	104	94	- 9.6%	647	603	- 6.8%
New Hampshire	182	127	- 30.2%	1,284	1,047	- 18.5%
New Jersey	92	91	- 1.1%	642	706	10.0%
New York	797	806	1.1%	5,701	6,146	7.8%
Pennsylvania	729	688	- 5.6%	5,736	5,459	- 4.8%
Rhode Island	22	19	- 13.6%	162	129	- 20.4%
Vermont	74	94	27.0%	541	635	17.4%
Total	2,271	2,293	1.0%	16,636	17,016	2.3%
East North Central						
Illinois	359	361	0.6%	2,498	2,744	9.8%
Indiana	678	671	- 1.0%	4,637	4,894	5.5%
Michigan	1,044	1,015	- 2.8%	6,999	7,602	8.6%
Ohio	749	674	- 10.0%	5,047	5,267	4.4%
Wisconsin	181	177	- 2.2%	1,495	1,738	16.3%
Total	3,011	2,898	- 3.8%	20,676	22,245	7.6%
West North Central						
Iowa	85	98	15.3%	621	653	5.2%
Kansas	148	133	- 10.1%	1,311	1,147	- 12.5%
Minnesota	134	164	22.4%	1,198	1,327	10.8%
Missouri	449	439	- 2.2%	3,977	3,544	- 10.9%
Nebraska	51	50	- 2.0%	417	362	- 13.2%
North Dakota	16	30	87.5%	197	195	- 1.0%
South Dakota	64	62	- 3.1%	442	453	2.5%
Total	947	976	3.1%	8,163	7,681	- 5.9%
South Atlantic						
Delaware	149	159	6.7%	1,718	1,481	- 13.8%
Florida	2,176	2,195	0.9%	18,165	19,439	7.0%
Georgia	1,345	1,422	5.7%	13,192	11,210	- 15.0%
Maryland	134	110	- 17.9%	1,045	991	- 5.2%
North Carolina	2,143	2,174	1.4%	18,414	17,634	- 4.2%
South Carolina	1,044	1,040	- 0.4%	9,955	8,927	- 10.3%
Virginia	535	612	14.4%	4,664	4,624	- 0.9%
West Virginia	281	328	16.7%	2,644	2,455	- 7.1%
Total	7,807	8,040	3.0%	69,797	66,761	- 4.3%
South Central						
Alabama	826	996	20.6%	7,944	8,804	10.8%
Arkansas	338	335	- 0.9%	3,370	3,605	7.0%
Kentucky	469	507	8.1%	3,704	4,231	14.2%
Louisiana	343	205	- 40.2%	3,794	1,883	- 50.4%
Mississippi	463	456	- 1.5%	4,292	3,994	- 6.9%
Oklahoma	126	101	- 19.8%	1,696	927	- 45.3%
Tennessee	685	885	29.2%	5,969	7,259	21.6%
Texas	1,026	789	- 23.1%	11,623	6,944	- 40.3%
Total	4,276	4,274	- 0.0%	42,392	37,647	- 11.2%

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	466	515	10.5%	4,372	4,492	2.7%
Colorado	77	81	5.2%	685	668	- 2.5%
Idaho	59	50	- 15.3%	696	484	- 30.5%
Montana	66	57	- 13.6%	555	414	- 25.4%
Nevada	130	211	62.3%	1,106	1,498	35.4%
New Mexico	246	260	5.7%	2,518	2,475	- 1.7%
Utah	41	37	- 9.8%	533	290	- 45.6%
Wyoming	24	12	- 50.0%	267	95	- 64.4%
Total	1,109	1,223	10.3%	10,732	10,416	- 2.9%
Pacific						
Alaska	1	0	-100.0%	24	1	- 95.8%
California	867	778	- 10.3%	7,892	7,262	- 8.0%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	248	307	23.8%	1,823	2,155	18.2%
Washington	366	321	- 12.3%	3,681	3,038	- 17.5%
Total	1,482	1,406	- 5.1%	13,421	12,456	- 7.2%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	502	510	1.6%	6,673	5,015	- 24.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,405	21,620	- 1.0%	188,497	179,237	- 4.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1987 Product Mix					
	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	160	97	257	*	*	*
Maine *	1,798	236	2,034	*	*	*
Massachusetts *	335	268	603	*	*	*
New Hampshire *	688	359	1,047	*	*	*
New Jersey *	292	414	706	*	*	*
New York *	4,014	2,132	6,146	*	*	*
Pennsylvania	3,597	1,862	5,459	7,745	4,040	11,785
Rhode Island *	81	48	129	*	*	*
Vermont *	497	138	635	*	*	*
Total	11,462	5,554	17,016	7,745	4,040	11,785
	67.4%	32.6%	100.0%	65.7%	34.3%	100.0%
East North Central						
Illinois *	1,922	822	2,744	*	*	*
Indiana	3,370	1,524	4,894	14,768	7,374	22,142
Michigan *	4,568	3,034	7,602	*	*	*
Ohio	3,813	1,454	5,267	1,904	568	2,472
Wisconsin	1,530	208	1,738	1,929	347	2,276
Total	15,203	7,042	22,245	18,601	8,289	26,890
	68.3%	31.7%	100.0%	69.2%	30.8%	100.0%
West North Central						
Iowa *	487	166	653	*	*	*
Kansas	710	437	1,147	1,023	387	1,410
Minnesota	1,003	324	1,327	1,215	398	1,613
Missouri *	2,527	1,017	3,544	*	*	*
Nebraska	192	170	362	1,063	722	1,785
North Dakota *	142	53	195	*	*	*
South Dakota *	267	186	453	*	*	*
Total	5,328	2,353	7,681	3,301	1,507	4,808
	69.4%	30.6%	100.0%	68.7%	31.3%	100.0%
South Atlantic						
Delaware *	980	501	1,481	*	*	*
Florida	7,146	12,293	19,439	4,402	10,614	15,016
Georgia	6,083	5,127	11,210	14,799	11,292	26,091
Maryland *	668	323	991	*	*	*
North Carolina	12,415	5,219	17,634	16,200	5,767	21,967
South Carolina *	5,813	3,114	8,927	*	*	*
Virginia	3,380	1,244	4,624	2,796	534	3,330
West Virginia *	1,929	526	2,455	*	*	*
Total	38,414	28,347	66,761	38,197	28,207	66,404
	57.5%	42.5%	100.0%	57.5%	42.5%	100.0%

Year-To-Date 1987 Product Mix						
	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	6,979	1,825	8,804	14,104	3,574	17,678
Arkansas *	2,934	671	3,605	*	*	*
Kentucky *	3,129	1,102	4,231	*	*	*
Louisiana *	1,605	278	1,883	*	*	*
Mississippi	3,274	720	3,994	2,819	645	3,464
Oklahoma *	597	330	927	*	*	*
Tennessee	5,225	2,034	7,259	8,197	2,858	11,055
Texas	4,059	2,885	6,944	6,146	4,360	10,506
Total	27,802	9,845	37,647	31,266	11,437	42,703
	73.8%	26.2%	100.0%	73.2%	26.8%	100.0%
Mountain						
Arizona	2,205	2,287	4,492	2,092	1,803	3,895
Colorado *	286	382	668	*	*	*
Idaho	76	408	484	429	1,596	2,025
Montana *	110	304	414	*	*	*
Nevada *	337	1,161	1,498	*	*	*
New Mexico *	1,486	989	2,475	*	*	*
Utah *	74	216	290	*	*	*
Wyoming *	21	74	95	*	*	*
Total	4,595	5,821	10,416	2,521	3,399	5,920
	44.1%	55.9%	100.0%	42.6%	57.4%	100.0%
Pacific						
Alaska *	1	0	1	*	*	*
California	1,241	6,021	7,262	1,660	7,276	8,936
Hawaii *	0	0	0	*	*	*
Oregon	312	1,843	2,155	442	3,603	4,045
Washington	394	2,644	3,038	218	851	1,069
Total	1,948	10,508	12,456	2,320	11,730	14,050
	15.6%	84.4%	100.0%	16.5%	83.5%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	104,752	69,470	174,222	103,951	68,609	172,560
	60. %	39.9%	100.0%	60.2%	39.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,763	1,252	5,015	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,656	2,148	6,804
Total	108,515	70,722	179,237	108,607	70,757	179,364
	60.5%	39.5%	100.0%	60.6%	39.4%	100.0%

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

September 1987

State	Total	% of	Rank	Single	% of	Rank	Multi	% of	Rank
Shipmt	Total:			Sectn	Total:		Sectn	Total:	
:	:	:		Shpmt:	:		Shpmt:	:	
Florida	2,195	10.4%	1	734	5.9%	4	1,461	16.9%	1
North Carolina	2,174	10.3%	2	1,480	11.9%	1	694	8.0%	2
Georgia	1,422	6.7%	3	768	6.2%	3	654	7.6%	3
South Carolina	1,040	4.9%	4	711	5.7%	5	329	3.8%	7
Michigan	1,015	4.8%	5	573	4.6%	7	442	5.1%	5
Alabama	996	4.7%	6	798	6.4%	2	198	2.3%	15
Tennessee	885	4.2%	7	628	5.0%	6	257	3.0%	13
New York	806	3.8%	8	503	4.0%	8	303	3.5%	8
Texas	789	3.7%	9	454	3.6%	12	335	3.9%	6
California	778	3.7%	10	130	1.0%	25	648	7.5%	4
Pennsylvania	688	3.3%	11	425	3.4%	13	263	3.0%	11
Ohio	674	3.2%	12	484	3.9%	9	190	2.2%	16
Indiana	671	3.2%	13	461	3.7%	11	210	2.4%	14
Virginia	612	2.9%	14	463	3.7%	10	149	1.7%	18
Arizona	515	2.4%	15	230	1.8%	21	285	3.3%	9
Kentucky	507	2.4%	16	359	2.9%	14	148	1.7%	19
Mississippi	456	2.2%	17	352	2.8%	15	104	1.2%	22
Missouri	439	2.1%	18	309	2.5%	16	130	1.5%	20
Illinois	361	1.7%	19	243	1.9%	20	118	1.4%	21
Maine	336	1.6%	20	281	2.3%	17	55	0.6%	26
Arkansas	335	1.6%	21	264	2.1%	19	71	0.8%	24
West Virginia	328	1.6%	22	268	2.1%	18	60	0.7%	25
Washington	321	1.5%	23	40	0.3%	37	281	3.3%	10
Oregon	307	1.5%	24	46	0.4%	35	261	3.0%	12
New Mexico	260	1.2%	25	159	1.3%	23	101	1.2%	23
Nevada	211	1.0%	26	44	0.4%	36	167	1.9%	17
Louisiana	205	1.0%	27	175	1.4%	22	30	0.3%	38
Wisconsin	177	0.8%	28	152	1.2%	24	25	0.3%	42
Minnesota	164	0.8%	29	123	1.0%	26	41	0.5%	35
Delaware	159	0.8%	30	105	0.8%	27	54	0.6%	28
Kansas	133	0.6%	31	86	0.7%	28	47	0.5%	29
New Hampshire	127	0.6%	32	85	0.7%	29	42	0.5%	34
Maryland	110	0.5%	33	77	0.6%	30	33	0.4%	37
Oklahoma	101	0.5%	34	60	0.5%	33	41	0.5%	36
Iowa	98	0.5%	35	73	0.6%	32	25	0.3%	43
Massachusetts	94	0.4%	36	48	0.4%	34	46	0.5%	31
Vermont	94	0.4%	37	73	0.6%	31	21	0.2%	44
New Jersey	91	0.4%	38	36	0.3%	38	55	0.6%	27
Colorado	81	0.4%	39	35	0.3%	40	46	0.5%	30
South Dakota	62	0.3%	40	35	0.3%	39	27	0.3%	41
Montana	57	0.3%	41	12	0.1%	44	45	0.5%	32
Idaho	50	0.2%	42	7	0.1%	47	43	0.5%	33
Nebraska	50	0.2%	43	21	0.2%	42	29	0.3%	39
Connecticut	38	0.2%	44	22	0.2%	41	16	0.2%	45
Utah	37	0.2%	45	8	0.1%	46	29	0.3%	40
North Dakota	30	0.1%	46	18	0.1%	43	12	0.1%	46
Rhode Island	19	0.1%	47	8	0.1%	45	11	0.1%	47
Wyoming	12	0.1%	48	3	0.0%	48	9	0.1%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50

21,110 100.0%

12,469 100.0%

8,641 100.0%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1987**

State	Total Shipment	% of :Total:	:Rank: :Shpmt:	Single: :Sectn:	% of :Total:	:Rank: :Shpmt:	Multi: :Sectn:	% of :Total:	:Rank:
Florida	19,439	11.2%	1	7,146	6.8%	2	12,293	17.7%	1
North Carolina	17,634	10.1%	2	12,415	11.9%	1	5,219	7.5%	3
Georgia	11,210	6.4%	3	6,083	5.8%	4	5,127	7.4%	4
South Carolina	8,927	5.1%	4	5,813	5.5%	5	3,114	4.5%	5
Alabama	8,804	5.1%	5	6,979	6.7%	3	1,825	2.6%	14
Michigan	7,602	4.4%	6	4,568	4.4%	7	3,034	4.4%	6
California	7,262	4.2%	7	1,241	1.2%	25	6,021	8.7%	2
Tennessee	7,259	4.2%	8	5,225	5.0%	6	2,034	2.9%	11
Texas	6,944	4.0%	9	4,059	3.9%	8	2,885	4.2%	7
New York	6,146	3.5%	10	4,014	3.8%	9	2,132	3.1%	10
Pennsylvania	5,459	3.1%	11	3,597	3.4%	11	1,862	2.7%	12
Ohio	5,267	3.0%	12	3,813	3.6%	10	1,454	2.1%	16
Indiana	4,894	2.8%	13	3,370	3.2%	13	1,524	2.2%	15
Virginia	4,624	2.7%	14	3,380	3.2%	12	1,244	1.8%	17
Arizona	4,492	2.6%	15	2,205	2.1%	18	2,287	3.3%	9
Kentucky	4,231	2.4%	16	3,129	3.0%	15	1,102	1.6%	19
Mississippi	3,994	2.3%	17	3,274	3.1%	14	720	1.0%	23
Arkansas	3,605	2.1%	18	2,934	2.8%	16	671	1.0%	24
Missouri	3,544	2.0%	19	2,527	2.4%	17	1,017	1.5%	20
Washington	3,038	1.7%	20	394	0.4%	34	2,644	3.8%	8
Illinois	2,744	1.6%	21	1,922	1.8%	20	822	1.2%	22
New Mexico	2,475	1.4%	22	1,486	1.4%	24	989	1.4%	21
West-Virginia	2,455	1.4%	23	1,929	1.8%	19	526	0.8%	25
Oregon	2,155	1.2%	24	312	0.3%	37	1,843	2.7%	13
Maine	2,034	1.2%	25	1,798	1.7%	21	236	0.3%	38
Louisiana	1,883	1.1%	26	1,605	1.5%	22	278	0.4%	36
Wisconsin	1,738	1.0%	27	1,530	1.5%	23	208	0.3%	40
Nevada	1,498	0.9%	28	337	0.3%	35	1,161	1.7%	18
Delaware	1,481	0.9%	29	980	0.9%	27	501	0.7%	26
Minnesota	1,327	0.8%	30	1,003	1.0%	26	324	0.5%	33
Kansas	1,147	0.7%	31	710	0.7%	28	437	0.6%	27
New Hampshire	1,047	0.6%	32	688	0.7%	29	359	0.5%	31
Maryland	991	0.6%	33	668	0.6%	30	323	0.5%	34
Oklahoma	927	0.5%	34	597	0.6%	31	330	0.5%	32
New Jersey	706	0.4%	35	292	0.3%	38	414	0.6%	28
Colorado	668	0.4%	36	286	0.3%	39	382	0.5%	30
Iowa	653	0.4%	37	487	0.5%	33	166	0.2%	43
Vermont	635	0.4%	38	497	0.5%	32	138	0.2%	44
Massachusetts	603	0.3%	39	335	0.3%	36	268	0.4%	37
Idaho	484	0.3%	40	76	0.1%	46	408	0.6%	29
South Dakota	453	0.3%	41	267	0.3%	40	186	0.3%	41
Montana	414	0.2%	42	110	0.1%	44	304	0.4%	35
Nebraska	362	0.2%	43	192	0.2%	41	170	0.2%	42
Utah	290	0.2%	44	74	0.1%	47	216	0.3%	39
Connecticut	257	0.1%	45	160	0.2%	42	97	0.1%	45
North Dakota	195	0.1%	46	142	0.1%	43	53	0.1%	47
Rhode Island	129	0.1%	47	81	0.1%	45	48	0.1%	48
Wyoming	95	0.1%	48	21	0.0%	48	74	0.1%	46
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	174,222	100.0%		104,752	100.0%		69,470	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1987**

State	Total Productn	% of Total:	:Rank:	Single: :Sectn:	% of Total:	:Rank:	Multi: :Sectn:	% of Total:	:Rank:
	:	:	:Prduct:	:	:	:Prduct:	:	:	:
Georgia	3,121	14.9%	1	1,741	14.1%	3	1,380	16.2%	1
Indiana	2,944	14.1%	2	1,929	15.6%	2	1,015	11.9%	3
North Carolina	2,713	13.0%	3	1,998	16.2%	1	715	8.4%	5
Alabama	2,171	10.4%	4	1,700	13.8%	4	471	5.5%	8
Florida	1,714	8.2%	5	461	3.7%	8	1,253	14.7%	2
Pennsylvania	1,487	7.1%	6	898	7.3%	6	589	6.9%	6
Tennessee	1,295	6.2%	7	959	7.8%	5	336	3.9%	10
Texas	1,170	5.6%	8	665	5.4%	7	505	5.9%	7
California	996	4.8%	9	183	1.5%	14	813	9.5%	4
Oregon	518	2.5%	10	56	0.5%	18	462	5.4%	9
Arizona	412	2.0%	11	205	1.7%	13	207	2.4%	11
Mississippi	396	1.9%	12	300	2.4%	10	96	1.1%	14
Virginia	374	1.8%	13	304	2.5%	9	70	0.8%	17
Ohio	333	1.6%	14	241	2.0%	11	92	1.1%	15
Wisconsin	255	1.2%	15	209	1.7%	12	46	0.5%	19
Idaho	241	1.2%	16	48	0.4%	19	193	2.3%	12
Nebraska	218	1.0%	17	129	1.0%	17	89	1.0%	16
Kansas	198	0.9%	18	155	1.3%	15	43	0.5%	20
Minnesota	190	0.9%	19	138	1.1%	16	52	0.6%	18
Washington	132	0.6%	20	25	0.2%	20	107	1.3%	13
Connecticut	* 0	0.0%	21	0	0.0%	48	0	0.0%	27
Utah	* 0	0.0%	22	0	0.0%	41	0	0.0%	37
Wyoming	* 0	0.0%	23	0	0.0%	42	0	0.0%	41
South Carolina	* 0	0.0%	24	0	0.0%	34	0	0.0%	46
North Dakota	* 0	0.0%	25	0	0.0%	47	0	0.0%	40
Nevada	* 0	0.0%	26	0	0.0%	32	0	0.0%	39
Massachusetts	* 0	0.0%	27	0	0.0%	40	0	0.0%	30
Maryland	* 0	0.0%	28	0	0.0%	27	0	0.0%	44
South Dakota	* 0	0.0%	29	0	0.0%	49	0	0.0%	49
Alaska	* 0	0.0%	30	0	0.0%	46	0	0.0%	32
Colorado	* 0	0.0%	31	0	0.0%	38	0	0.0%	23
Kentucky	* 0	0.0%	32	0	0.0%	31	0	0.0%	26
Michigan	* 0	0.0%	33	0	0.0%	24	0	0.0%	36
New Mexico	* 0	0.0%	34	0	0.0%	39	0	0.0%	45
Louisiana	* 0	0.0%	35	0	0.0%	25	0	0.0%	29
New Jersey	* 0	0.0%	36	0	0.0%	26	0	0.0%	22
Hawaii	* 0	0.0%	37	0	0.0%	45	0	0.0%	47
New York	* 0	0.0%	38	0	0.0%	30	0	0.0%	50
Missouri	* 0	0.0%	39	0	0.0%	37	0	0.0%	24
Maine	* 0	0.0%	40	0	0.0%	23	0	0.0%	43
Arkansas	* 0	0.0%	41	0	0.0%	35	0	0.0%	38
Oklahoma	* 0	0.0%	42	0	0.0%	21	0	0.0%	35
Illinois	* 0	0.0%	43	0	0.0%	43	0	0.0%	42
Delaware	* 0	0.0%	44	0	0.0%	36	0	0.0%	31
Montana	* 0	0.0%	45	0	0.0%	29	0	0.0%	28
Vermont	* 0	0.0%	46	0	0.0%	22	0	0.0%	21
New Hampshire	* 0	0.0%	47	0	0.0%	44	0	0.0%	34
Rhode Island	* 0	0.0%	48	0	0.0%	33	0	0.0%	25
Iowa	* 0	0.0%	49	0	0.0%	28	0	0.0%	33
West Virginia	* 0	0.0%	50	0	0.0%	50	0	0.0%	48
	20,878	100.0%		12,344	100.0%		8,534	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1987**

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn:	% of :Total:	:Rank:	Multi: :Sectn:	% of :Total:	:Rank:
	:	:	:Prduct:	:	:	:Prduct:	:	:	:
Georgia	26,091	15.1%	1	14,799	14.2%	2	11,292	16.5%	1
Indiana	22,142	12.8%	2	14,768	14.2%	3	7,374	10.7%	3
North Carolina	21,967	12.7%	3	16,200	15.6%	1	5,767	8.4%	5
Alabama	17,678	10.2%	4	14,104	13.6%	4	3,574	5.2%	9
Florida	15,016	8.7%	5	4,402	4.2%	8	10,614	15.5%	2
Pennsylvania	11,785	6.8%	6	7,745	7.5%	6	4,040	5.9%	7
Tennessee	11,055	6.4%	7	8,197	7.9%	5	2,858	4.2%	10
Texas	10,506	6.1%	8	6,146	5.9%	7	4,360	6.4%	6
California	8,936	5.2%	9	1,660	1.6%	14	7,276	10.6%	4
Oregon	4,045	2.3%	10	442	0.4%	18	3,603	5.3%	8
Arizona	3,895	2.3%	11	2,092	2.0%	11	1,803	2.6%	11
Mississippi	3,464	2.0%	12	2,819	2.7%	9	645	0.9%	15
Virginia	3,330	1.9%	13	2,796	2.7%	10	534	0.8%	17
Ohio	2,472	1.4%	14	1,904	1.8%	13	568	0.8%	16
Wisconsin	2,276	1.3%	15	1,929	1.9%	12	347	0.5%	20
Idaho	2,025	1.2%	16	429	0.4%	19	1,596	2.3%	12
Nebraska	1,785	1.0%	17	1,063	1.0%	16	722	1.1%	14
Minnesota	1,613	0.9%	18	1,215	1.2%	15	398	0.6%	18
Kansas	1,410	0.8%	19	1,023	1.0%	17	387	0.6%	19
Washington	1,069	0.6%	20	218	0.2%	20	851	1.2%	13
New York	* 0	0.0%	21	0	0.0%	48	0	0.0%	27
Massachusetts	* 0	0.0%	22	0	0.0%	41	0	0.0%	37
New Hampshire	* 0	0.0%	23	0	0.0%	42	0	0.0%	41
Utah	* 0	0.0%	24	0	0.0%	34	0	0.0%	46
Iowa	* 0	0.0%	25	0	0.0%	47	0	0.0%	40
Alaska	* 0	0.0%	26	0	0.0%	32	0	0.0%	39
Colorado	* 0	0.0%	27	0	0.0%	40	0	0.0%	30
Oklahoma	* 0	0.0%	28	0	0.0%	27	0	0.0%	44
North Dakota	* 0	0.0%	29	0	0.0%	49	0	0.0%	49
Michigan	* 0	0.0%	30	0	0.0%	39	0	0.0%	45
New Jersey	* 0	0.0%	31	0	0.0%	25	0	0.0%	29
New Mexico	* 0	0.0%	32	0	0.0%	26	0	0.0%	22
Rhode Island	* 0	0.0%	33	0	0.0%	46	0	0.0%	32
South Carolina	* 0	0.0%	34	0	0.0%	38	0	0.0%	23
South Dakota	* 0	0.0%	35	0	0.0%	31	0	0.0%	26
Louisiana	* 0	0.0%	36	0	0.0%	24	0	0.0%	36
Arkansas	* 0	0.0%	37	0	0.0%	45	0	0.0%	47
Wyoming	* 0	0.0%	38	0	0.0%	30	0	0.0%	50
Hawaii	* 0	0.0%	39	0	0.0%	37	0	0.0%	24
Maine	* 0	0.0%	40	0	0.0%	23	0	0.0%	43
Delaware	* 0	0.0%	41	0	0.0%	35	0	0.0%	38
Montana	* 0	0.0%	42	0	0.0%	21	0	0.0%	35
Illinois	* 0	0.0%	43	0	0.0%	43	0	0.0%	42
Missouri	* 0	0.0%	44	0	0.0%	36	0	0.0%	31
Vermont	* 0	0.0%	45	0	0.0%	29	0	0.0%	28
Maryland	* 0	0.0%	46	0	0.0%	22	0	0.0%	21
Connecticut	* 0	0.0%	47	0	0.0%	44	0	0.0%	34
West Virginia	* 0	0.0%	48	0	0.0%	33	0	0.0%	25
Kentucky	* 0	0.0%	49	0	0.0%	28	0	0.0%	33
Nevada	* 0	0.0%	50	0	0.0%	50	0	0.0%	48
	172,560	100.0%		103,951	100.0%		68,609	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

September 1987
Manufacturing Report

SRI Department
Congressional Info. Services -
4520 East West Highway
Bethesda, MD 20814

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1987

The slight momentum gained in the third quarter dissipated in October, with shipments off 4.9 percent for the month and year-to-date. Gains in the northeast and east north central slowed slightly for the year-to-date, as did losses in the pacific and west north central. The south atlantic, south central and mountain regions showed no relative change in either direction for the year-to-date. It appears likely that shipments will be off between 4 and 5 percent at year end. If November and December shipments are flat, we would end up the year with just over 234,000 shipments, off just over 4 percent.

Tennessee and California changed places for 7th and 8th position in year-to-date shipments for the top ten states. In general, gainers gained less and losers lost less on a year-to-date basis.

Regional Shipments and Percent Change
Cumulative January through October

<u>Region</u>		<u>1987</u>		<u>1986</u>
Northeast	19,276	+	1.9	18,924
East North Central	25,193	+	6.4	23,682
West North Central	8,630	-	4.7	9,059
South Atlantic	75,147	-	4.6	78,759
South Central	41,734	-	11.2	46,981
Mountain	11,672	-	2.9	12,017
Pacific	13,951	-	6.6	14,943

Top Ten States and Percent Change
Cumulative Shipments January through October

	<u>State</u>		<u>1987</u>		<u>1986</u>	<u>Rank</u>
1.	Florida	21,838	+	5.5	20,699	(2)
2.	North Carolina	19,858	-	4.9	20,880	(1)
3.	Georgia	12,628	-	13.7	14,637	(3)
4.	South Carolina	10,110	-	9.8	11,203	(5)
5.	Alabama	9,784	+	9.7	8,916	(6)
6.	Michigan	8,584	+	6.3	8,078	(8)
7.	Tennessee	8,134	+	20.3	6,761	(9)
8.	California	8,110	-	8.6	8,873	(7)
9.	Texas	7,678	-	39.7	12,729	(4)
10.	New York	6,948	+	7.1	6,486	(10)

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991 - 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249 - 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850 - 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989 - 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165 - 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697 - 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668 - 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664 - 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364 - 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526 - 4.7%
November	17,218			Jan-Nov	228,581	
December	15,767			Jan-Dec	244,348	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857 - 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916 - 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568 - 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902 - 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133 - 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776 - 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656 - 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617 - 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237 - 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208 - 4.9%
November	17,250			Jan-Nov	228,847	
December	15,813			Jan-Dec	244,660	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1986	1987	1986	1987
January	4.4%	3.7%	January	829
February	4.9%	4.9%	February	909
March	4.5%	3.8%	March	925
April	3.5%	2.6%	April	796
May	3.6%	2.5%	May	799
June	2.8%	1.8%	June	592
July	2.7%	2.3%	July	546
August	2.3%	2.3%	August	502
September	2.6%	2.7%	September	552
October	2.3%	3.5%	October	541
November	3.0%		November	509
December	2.9%		December	463

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,538	1,550	0.8%	13,179	13,335	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,538	1,550	0.8%	13,179	13,335	1.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,097	2,988	- 3.5%	24,750	25,130	1.5%
Michigan *	*	*	---	*	*	---
Ohio	375	320	- 14.7%	3,071	2,792	- 9.1%
Wisconsin	263	287	9.1%	2,509	2,563	2.2%
Total	3,735	3,595	- 3.7%	30,330	30,485	0.5%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	210	207	- 1.4%	2,284	1,617	- 29.2%
Minnesota	149	195	30.9%	1,458	1,808	24.0%
Missouri	93	75	- 19.4%	811	518	- 36.1%
Nebraska	192	214	11.5%	1,935	1,999	3.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	644	691	7.3%	6,488	5,942	- 8.4%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,961	1,841	- 6.1%	15,558	16,857	8.3%
Georgia	3,402	3,261	- 4.1%	33,571	29,352	- 12.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,958	2,787	- 5.8%	26,739	24,754	- 7.4%
South Carolina *	*	*	---	*	*	---
Virginia	410	386	- 5.9%	3,627	3,716	2.5%
West Virginia *	*	*	---	*	*	---
Total	8,731	8,275	- 5.2%	79,495	74,679	- 6.1%
South Central						
Alabama	1,939	2,111	8.9%	15,882	19,789	24.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	442	373	- 15.6%	5,120	3,837	- 25.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,211	1,322	9.2%	11,298	12,377	9.6%
Texas	1,665	1,114	- 33.1%	18,579	11,620	- 37.5%
Total	5,336	4,920	- 7.8%	53,728	47,623	- 11.4%

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	406	406	0.0%	3,808	4,301	12.9%
Colorado	54	53	- 1.9%	610	465	- 23.8%
Idaho	266	241	- 9.4%	2,844	2,266	- 20.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	726	700	- 3.6%	7,262	7,032	- 3.2%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,137	1,077	- 5.3%	10,379	10,013	- 3.5%
Hawaii *	*	*	---	*	*	---
Oregon	439	537	22.3%	4,383	4,582	4.5%
Washington	94	118	25.5%	1,308	1,187	- 9.3%
Total	1,670	1,732	3.7%	16,070	15,782	- 1.8%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0 -	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	709	699	- 1.4%	4,811	6,648	38.2%
Total Production	23,089	22,162	- 4.0%	211,363	201,526	- 4.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	36	30	- 16.7%	345	287	- 16.8%
Maine	238	336	41.2%	1,852	2,370	28.0%
Massachusetts	121	87	- 28.1%	768	690	- 10.2%
New Hampshire	166	136	- 18.1%	1,450	1,183	- 18.4%
New Jersey	101	73	- 27.7%	743	779	4.8%
New York	785	802	2.2%	6,486	6,948	7.1%
Pennsylvania	744	681	- 8.5%	6,480	6,140	- 5.2%
Rhode Island	20	20	0.0%	182	149	- 18.1%
Vermont	77	95	23.4%	618	730	18.1%
Total	2,288	2,260	- 1.2%	18,924	19,276	1.9%
East North Central						
Illinois	374	394	5.3%	2,872	3,138	9.3%
Indiana	637	647	1.6%	5,274	5,541	5.1%
Michigan	1,079	982	- 9.0%	8,078	8,584	6.3%
Ohio	735	688	- 6.4%	5,782	5,955	3.0%
Wisconsin	181	237	30.9%	1,676	1,975	17.8%
Total	3,006	2,948	- 1.9%	23,682	25,193	6.4%
West North Central						
Iowa	68	99	45.6%	689	752	9.1%
Kansas	153	131	- 14.4%	1,464	1,278	- 12.7%
Minnesota	116	154	32.8%	1,314	1,481	12.7%
Missouri	413	449	8.7%	4,390	3,993	- 9.0%
Nebraska	60	46	- 23.3%	477	408	- 14.5%
North Dakota	24	15	- 37.5%	221	210	- 5.0%
South Dakota	62	55	- 11.3%	504	508	0.8%
Total	896	949	5.9%	9,059	8,630	- 4.7%
South Atlantic						
Delaware	232	190	- 18.1%	1,950	1,671	- 14.3%
Florida	2,534	2,399	- 5.3%	20,699	21,838	5.5%
Georgia	1,445	1,418	- 1.9%	14,637	12,628	- 13.7%
Maryland	164	141	- 14.0%	1,209	1,132	- 6.4%
North Carolina	2,466	2,224	- 9.8%	20,880	19,858	- 4.9%
South Carolina	1,248	1,183	- 5.2%	11,203	10,110	- 9.8%
Virginia	568	534	- 6.0%	5,232	5,158	- 1.4%
West Virginia	305	297	- 2.6%	2,949	2,752	- 6.7%
Total	8,962	8,386	- 6.4%	78,759	75,147	- 4.6%
South Central						
Alabama	972	980	0.8%	8,916	9,784	9.7%
Arkansas	404	331	- 18.1%	3,774	3,936	4.3%
Kentucky	456	488	7.0%	4,160	4,719	13.4%
Louisiana	312	171	- 45.2%	4,106	2,054	- 50.0%
Mississippi	431	428	- 0.7%	4,723	4,422	- 6.4%
Oklahoma	116	80	- 31.0%	1,812	1,007	- 44.4%
Tennessee	792	875	10.5%	6,761	8,134	20.3%
Texas	1,106	734	- 33.6%	12,729	7,678	- 39.7%
Total	4,589	4,087	- 10.9%	46,981	41,734	- 11.2%

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	487	509	4.5%	4,859	5,001	2.9%
Colorado	94	103	9.6%	779	771	- 1.0%
Idaho	72	54	- 25.0%	768	538	- 29.9%
Montana	64	48	- 25.0%	619	462	- 25.4%
Nevada	140	213	52.1%	1,246	1,711	37.3%
New Mexico	333	277	- 16.8%	2,851	2,752	- 3.5%
Utah	62	35	- 43.5%	595	325	- 45.4%
Wyoming	33	17	- 48.5%	300	112	- 62.7%
Total	1,285	1,256	- 2.3%	12,017	11,672	- 2.9%
Pacific						
Alaska	0	0	0.0%	24	1	- 95.8%
California	981	848	- 13.6%	8,873	8,110	- 8.6%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	196	286	45.9%	2,019	2,441	20.9%
Washington	345	361	4.6%	4,026	3,399	- 15.6%
Total	1,522	1,495	- 1.8%	14,943	13,951	- 6.6%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	552	590	6.9%	7,225	5,605	- 22.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	23,100	21,971	- 4.9%	211,597	201,208	- 4.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1987 Product Mix**

	Jan-Oct Shipments			Jan-Oct Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	180	107	287	*	*	*
Maine *	2,087	283	2,370	*	*	*
Massachusetts *	378	312	690	*	*	*
New Hampshire *	779	404	1,183	*	*	*
New Jersey *	330	449	779	*	*	*
New York *	4,518	2,430	6,948	*	*	*
Pennsylvania	4,028	2,112	6,140	8,759	4,576	13,335
Rhode Island *	93	56	149	*	*	*
Vermont *	561	169	730	*	*	*
Total	12,954	6,322	19,276	8,759	4,576	13,335
	67.2%	32.8%	100.0%	65.7%	34.3%	100.0%
East North Central						
Illinois *	2,193	945	3,138	*	*	*
Indiana	3,796	1,745	5,541	16,675	8,455	25,130
Michigan *	5,132	3,452	8,584	*	*	*
Ohio	4,293	1,662	5,955	2,153	639	2,792
Wisconsin	1,743	232	1,975	2,172	391	2,563
Total	17,157	8,036	25,193	21,000	9,485	30,485
	68.1%	31.9%	100.0%	68.9%	31.1%	100.0%
West North Central						
Iowa *	560	192	752	*	*	*
Kansas	793	485	1,278	1,172	445	1,617
Minnesota	1,112	369	1,481	1,358	450	1,808
Missouri	2,826	1,167	3,993	88	430	518
Nebraska	218	190	408	1,198	801	1,999
North Dakota *	152	58	210	*	*	*
South Dakota *	300	208	508	*	*	*
Total	5,961	2,669	8,630	3,816	2,126	5,942
	69.1%	30.9%	100.0%	64.2%	35.8%	100.0%
South Atlantic						
Delaware *	1,102	569	1,671	*	*	*
Florida	7,965	13,873	21,838	4,906	11,951	16,857
Georgia	6,892	5,736	12,628	16,608	12,744	29,352
Maryland *	763	369	1,132	*	*	*
North Carolina	13,959	5,899	19,858	18,278	6,476	24,754
South Carolina *	6,584	3,526	10,110	*	*	*
Virginia	3,766	1,392	5,158	3,118	598	3,716
West Virginia *	2,141	611	2,752	*	*	*
Total	43,172	31,975	75,147	42,910	31,769	74,679
	57.5%	42.5%	100.0%	57.5%	42.5%	100.0%

**Year-To-Date
1987 Product Mix**

	Jan-Oct Shipments			Jan-Oct Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	7,740	2,044	9,784	15,752	4,037	19,789
Arkansas *	3,194	742	3,936	*	*	*
Kentucky *	3,496	1,223	4,719	*	*	*
Louisiana *	1,751	303	2,054	*	*	*
Mississippi	3,610	812	4,422	3,099	738	3,837
Oklahoma *	651	356	1,007	*	*	*
Tennessee	5,849	2,285	8,134	9,173	3,204	12,377
Texas	4,508	3,170	7,678	6,824	4,796	11,620
Total	30,799	10,935	41,734	34,848	12,775	47,623
	73.8%	26.2%	100.0%	73.2%	26.8%	100.0%
Mountain						
Arizona	2,436	2,565	5,001	2,297	2,004	4,301
Colorado	332	439	771	157	308	465
Idaho	85	453	538	464	1,802	2,266
Montana *	122	340	462	*	*	*
Nevada *	369	1,342	1,711	*	*	*
New Mexico *	1,666	1,086	2,752	*	*	*
Utah *	77	248	325	*	*	*
Wyoming *	28	84	112	*	*	*
Total	5,115	6,557	11,672	2,918	4,114	7,032
	43.8%	56.2%	100.0%	41.5%	58.5%	100.0%
Pacific						
Alaska *	1	0	1	*	*	*
California	1,356	6,754	8,110	1,821	8,192	10,013
Hawaii *	0	0	0	*	*	*
Oregon	343	2,098	2,441	496	4,086	4,582
Washington	428	2,971	3,399	232	955	1,187
Total	2,128	11,823	13,951	2,549	13,233	15,782
	15.3%	84.7%	100.0%	16.2%	83.8%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S.	117,286	78,317	195,603	116,800	78,078	194,878
	60.0%	40.0%	100.0%	59.9%	40.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,198	1,407	5,605	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,953	1,695	6,648
Total	121,484	79,724	201,208	121,753	79,773	201,526
	60.4%	39.6%	100.0%	60.4%	39.6%	100.0%

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

October 1987

State	Total Shipment	% of Total	:Rank:	Single: :Sectn:	% of Total	:Rank:	Multi: :Sectn:	% of Total	:Rank:
:	:	:	:Shpmt:	:	:	:Shpmt:	:	:	:
Florida	2,399	11.2%	1	819	6.5%	2	1,580	17.9%	1
North Carolina	2,224	10.4%	2	1,544	12.3%	1	680	7.7%	3
Georgia	1,418	6.6%	3	809	6.5%	3	609	6.9%	4
South Carolina	1,183	5.5%	4	771	6.2%	4	412	4.7%	6
Michigan	982	4.6%	5	564	4.5%	7	418	4.7%	5
Alabama	980	4.6%	6	761	6.1%	5	219	2.5%	15
Tennessee	875	4.1%	7	624	5.0%	6	251	2.8%	12
California	848	4.0%	8	115	0.9%	26	733	8.3%	2
New York	802	3.8%	9	504	4.0%	8	298	3.4%	8
Texas	734	3.4%	10	449	3.6%	10	285	3.2%	9
Ohio	688	3.2%	11	480	3.8%	9	208	2.4%	16
Pennsylvania	681	3.2%	12	431	3.4%	11	250	2.8%	13
Indiana	647	3.0%	13	426	3.4%	12	221	2.5%	14
Virginia	534	2.5%	14	386	3.1%	13	148	1.7%	19
Arizona	509	2.4%	15	231	1.8%	20	278	3.1%	10
Kentucky	488	2.3%	16	367	2.9%	14	121	1.4%	21
Missouri	449	2.1%	17	299	2.4%	16	150	1.7%	18
Mississippi	428	2.0%	18	336	2.7%	15	92	1.0%	23
Illinois	394	1.8%	19	271	2.2%	18	123	1.4%	20
Washington	361	1.7%	20	34	0.3%	37	327	3.7%	7
Maine	336	1.6%	21	289	2.3%	17	47	0.5%	29
Arkansas	331	1.5%	22	260	2.1%	19	71	0.8%	25
West Virginia	297	1.4%	23	212	1.7%	22	85	1.0%	24
Oregon	286	1.3%	24	31	0.2%	40	255	2.9%	11
New Mexico	277	1.3%	25	180	1.4%	23	97	1.1%	22
Wisconsin	237	1.1%	26	213	1.7%	21	24	0.3%	42
Nevada	213	1.0%	27	32	0.3%	39	181	2.0%	17
Delaware	190	0.9%	28	122	1.0%	25	68	0.8%	26
Louisiana	171	0.8%	29	146	1.2%	24	25	0.3%	41
Minnesota	154	0.7%	30	109	0.9%	27	45	0.5%	33
Maryland	141	0.7%	31	95	0.8%	28	46	0.5%	30
New Hampshire	136	0.6%	32	91	0.7%	29	45	0.5%	32
Kansas	131	0.6%	33	83	0.7%	30	48	0.5%	28
Colorado	103	0.5%	34	46	0.4%	34	57	0.6%	27
Iowa	99	0.5%	35	73	0.6%	31	26	0.3%	39
Vermont	95	0.4%	36	64	0.5%	32	31	0.4%	38
Massachusetts	87	0.4%	37	43	0.3%	35	44	0.5%	34
Oklahoma	80	0.4%	38	54	0.4%	33	26	0.3%	40
New Jersey	73	0.3%	39	38	0.3%	36	35	0.4%	36
South Dakota	55	0.3%	40	33	0.3%	38	22	0.2%	43
Idaho	54	0.3%	41	9	0.1%	46	45	0.5%	31
Montana	48	0.2%	42	12	0.1%	43	36	0.4%	35
Nebraska	46	0.2%	43	26	0.2%	41	20	0.2%	44
Utah	35	0.2%	44	3	0.0%	48	32	0.4%	37
Connecticut	30	0.1%	45	20	0.2%	42	10	0.1%	46
Rhode Island	20	0.1%	46	12	0.1%	44	8	0.1%	47
Wyoming	17	0.1%	47	7	0.1%	47	10	0.1%	45
North Dakota	15	0.1%	48	10	0.1%	45	5	0.1%	48
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50

21,381 100.0%

12,534 100.0%

8,847 100.0%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1987**

State	Total Shipment	% of :Total:	:Rank:	Single: :Sectn :Shpmnt:	% of :Total:	:Rank:	Multi: :Sectn :Shpmnt:	% of :Total:	:Rank:
Florida	21,838	11.2%	1	7,965	6.8%	2	13,873	17.7%	1
North Carolina	19,858	10.2%	2	13,959	11.9%	1	5,899	7.5%	3
Georgia	12,628	6.5%	3	6,892	5.9%	4	5,736	7.3%	4
South Carolina	10,110	5.2%	4	6,584	5.6%	5	3,526	4.5%	5
Alabama	9,784	5.0%	5	7,740	6.6%	3	2,044	2.6%	14
Michigan	8,584	4.4%	6	5,132	4.4%	7	3,452	4.4%	6
Tennessee	8,134	4.2%	7	5,849	5.0%	6	2,285	2.9%	11
California	8,110	4.1%	8	1,356	1.2%	25	6,754	8.6%	2
Texas	7,678	3.9%	9	4,508	3.8%	9	3,170	4.0%	7
New York	6,948	3.6%	10	4,518	3.9%	8	2,430	3.1%	10
Pennsylvania	6,140	3.1%	11	4,028	3.4%	11	2,112	2.7%	12
Ohio	5,955	3.0%	12	4,293	3.7%	10	1,662	2.1%	16
Indiana	5,541	2.8%	13	3,796	3.2%	12	1,745	2.2%	15
Virginia	5,158	2.6%	14	3,766	3.2%	13	1,392	1.8%	17
Arizona	5,001	2.6%	15	2,436	2.1%	18	2,565	3.3%	9
Kentucky	4,719	2.4%	16	3,496	3.0%	15	1,223	1.6%	19
Mississippi	4,422	2.3%	17	3,610	3.1%	14	812	1.0%	23
Missouri	3,993	2.0%	18	2,826	2.4%	17	1,167	1.5%	20
Arkansas	3,936	2.0%	19	3,194	2.7%	16	742	0.9%	24
Washington	3,399	1.7%	20	428	0.4%	34	2,971	3.8%	8
Illinois	3,138	1.6%	21	2,193	1.9%	19	945	1.2%	22
New Mexico	2,752	1.4%	22	1,666	1.4%	24	1,086	1.4%	21
West Virginia	2,752	1.4%	23	2,141	1.8%	20	611	0.8%	25
Oregon	2,441	1.2%	24	343	0.3%	37	2,098	2.7%	13
Maine	2,370	1.2%	25	2,087	1.8%	21	283	0.4%	38
Louisiana	2,054	1.1%	26	1,751	1.5%	22	303	0.4%	37
Wisconsin	1,975	1.0%	27	1,743	1.5%	23	232	0.3%	40
Nevada	1,711	0.9%	28	369	0.3%	36	1,342	1.7%	18
Delaware	1,671	0.9%	29	1,102	0.9%	27	569	0.7%	26
Minnesota	1,481	0.8%	30	1,112	0.9%	26	369	0.5%	32
Kansas	1,278	0.7%	31	793	0.7%	28	485	0.6%	27
New Hampshire	1,183	0.6%	32	779	0.7%	29	404	0.5%	31
Maryland	1,132	0.6%	33	763	0.7%	30	369	0.5%	33
Oklahoma	1,007	0.5%	34	651	0.6%	31	356	0.5%	34
New Jersey	779	0.4%	35	330	0.3%	39	449	0.6%	29
Colorado	771	0.4%	36	332	0.3%	38	439	0.6%	30
Iowa	752	0.4%	37	560	0.5%	33	192	0.2%	42
Vermont	730	0.4%	38	561	0.5%	32	169	0.2%	44
Massachusetts	690	0.4%	39	378	0.3%	35	312	0.4%	36
Idaho	538	0.3%	40	85	0.1%	46	453	0.6%	28
South Dakota	508	0.3%	41	300	0.3%	40	208	0.3%	41
Montana	462	0.2%	42	122	0.1%	44	340	0.4%	35
Nebraska	408	0.2%	43	218	0.2%	41	190	0.2%	43
Utah	325	0.2%	44	77	0.1%	47	248	0.3%	39
Connecticut	287	0.1%	45	180	0.2%	42	107	0.1%	45
North Dakota	210	0.1%	46	152	0.1%	43	58	0.1%	47
Rhode Island	149	0.1%	47	93	0.1%	45	56	0.1%	48
Wyoming	112	0.1%	48	28	0.0%	48	84	0.1%	46
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	195,603	100.0%		117,286	100.0%		78,317	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1987**

State	Total Productn	% of :Total:	:Rank: :Sectn	:Single: :Total:	% of :Sectn	:Rank: :Multi	% of :Total:	:Rank
	:	:	:Prduct:	:	:	:Prduct:	:	:
Georgia	3,261	15.2%	1	1,809	14.3%	3	1,452	16.4%
Indiana	2,988	13.9%	2	1,907	15.1%	2	1,081	12.2%
North Carolina	2,787	13.0%	3	2,078	16.4%	1	709	8.0%
Alabama	2,111	9.8%	4	1,648	13.0%	4	463	5.2%
Florida	1,841	8.6%	5	504	4.0%	8	1,337	15.1%
Pennsylvania	1,550	7.2%	6	1,014	8.0%	5	536	6.1%
Tennessee	1,322	6.2%	7	976	7.7%	6	346	3.9%
Texas	1,114	5.2%	8	678	5.4%	7	436	4.9%
California	1,077	5.0%	9	161	1.3%	14	916	10.4%
Oregon	537	2.5%	10	54	0.4%	18	483	5.5%
Arizona	406	1.9%	11	205	1.6%	13	201	2.3%
Virginia	386	1.8%	12	322	2.5%	9	64	0.7%
Mississippi	373	1.7%	13	280	2.2%	10	93	1.1%
Ohio	320	1.5%	14	249	2.0%	11	71	0.8%
Wisconsin	287	1.3%	15	243	1.9%	12	44	0.5%
Idaho	241	1.1%	16	35	0.3%	19	206	2.3%
Nebraska	214	1.0%	17	135	1.1%	17	79	0.9%
Kansas	207	1.0%	18	149	1.2%	15	58	0.7%
Minnesota	195	0.9%	19	143	1.1%	16	52	0.6%
Washington	118	0.5%	20	14	0.1%	21	104	1.2%
Missouri	75	0.3%	21	14	0.1%	22	61	0.7%
Colorado	53	0.2%	22	17	0.1%	20	36	0.4%
North Dakota	*	0	0.0%	0	0.0%	48	0	0.0%
New York	*	0	0.0%	0	0.0%	41	0	0.0%
Hawaii	*	0	0.0%	0	0.0%	42	0	0.0%
Illinois	*	0	0.0%	0	0.0%	34	0	0.0%
Nevada	*	0	0.0%	0	0.0%	47	0	0.0%
Oklahoma	*	0	0.0%	0	0.0%	32	0	0.0%
Montana	*	0	0.0%	0	0.0%	40	0	0.0%
Michigan	*	0	0.0%	0	0.0%	27	0	0.0%
New Hampshire	*	0	0.0%	0	0.0%	49	0	0.0%
Arkansas	*	0	0.0%	0	0.0%	44	0	0.0%
Maryland	*	0	0.0%	0	0.0%	36	0	0.0%
Vermont	*	0	0.0%	0	0.0%	29	0	0.0%
New Jersey	*	0	0.0%	0	0.0%	33	0	0.0%
Delaware	*	0	0.0%	0	0.0%	28	0	0.0%
West Virginia	*	0	0.0%	0	0.0%	50	0	0.0%
Alaska	*	0	0.0%	0	0.0%	43	0	0.0%
Wyoming	*	0	0.0%	0	0.0%	35	0	0.0%
South Dakota	*	0	0.0%	0	0.0%	46	0	0.0%
Louisiana	*	0	0.0%	0	0.0%	38	0	0.0%
Massachusetts	*	0	0.0%	0	0.0%	31	0	0.0%
Utah	*	0	0.0%	0	0.0%	24	0	0.0%
Iowa	*	0	0.0%	0	0.0%	39	0	0.0%
Rhode Island	*	0	0.0%	0	0.0%	25	0	0.0%
South Carolina	*	0	0.0%	0	0.0%	26	0	0.0%
Connecticut	*	0	0.0%	0	0.0%	45	0	0.0%
New Mexico	*	0	0.0%	0	0.0%	30	0	0.0%
Maine	*	0	0.0%	0	0.0%	37	0	0.0%
Kentucky	*	0	0.0%	0	0.0%	23	0	0.0%
	21,463	100.0%		12,635	100.0%		8,828	100.0%

Does Not Include States with "**"
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1987**

State	Total Productn	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank:
	:	:	:	Prduct:	:	:	Prduct:	:	:
Georgia	29,352	15.1%	1	16,608	14.2%	3	12,744	16.3%	1
Indiana	25,130	12.9%	2	16,675	14.3%	2	8,455	10.8%	3
North Carolina	24,754	12.7%	3	18,278	15.6%	1	6,476	8.3%	5
Alabama	19,789	10.2%	4	15,752	13.5%	4	4,037	5.2%	9
Florida	16,857	8.7%	5	4,906	4.2%	8	11,951	15.3%	2
Pennsylvania	13,335	6.8%	6	8,759	7.5%	6	4,576	5.9%	7
Tennessee	12,377	6.4%	7	9,173	7.9%	5	3,204	4.1%	10
Texas	11,620	6.0%	8	6,824	5.8%	7	4,796	6.1%	6
California	10,013	5.1%	9	1,821	1.6%	14	8,192	10.5%	4
Oregon	4,582	2.4%	10	496	0.4%	18	4,086	5.2%	8
Arizona	4,301	2.2%	11	2,297	2.0%	11	2,004	2.6%	11
Mississippi	3,837	2.0%	12	3,099	2.7%	10	738	0.9%	15
Virginia	3,716	1.9%	13	3,118	2.7%	9	598	0.8%	17
Ohio	2,792	1.4%	14	2,153	1.8%	13	639	0.8%	16
Wisconsin	2,563	1.3%	15	2,172	1.9%	12	391	0.5%	21
Idaho	2,266	1.2%	16	464	0.4%	19	1,802	2.3%	12
Nebraska	1,999	1.0%	17	1,198	1.0%	16	801	1.0%	14
Minnesota	1,808	0.9%	18	1,358	1.2%	15	450	0.6%	18
Kansas	1,617	0.8%	19	1,172	1.0%	17	445	0.6%	19
Washington	1,187	0.6%	20	232	0.2%	20	955	1.2%	13
Missouri	518	0.3%	21	88	0.1%	22	430	0.6%	20
Colorado	465	0.2%	22	157	0.1%	21	308	0.4%	22
South Carolina	* 0	0.0%	23	0	0.0%	43	0	0.0%	46
Iowa	* 0	0.0%	24	0	0.0%	35	0	0.0%	33
Michigan	* 0	0.0%	25	0	0.0%	44	0	0.0%	38
Montana	* 0	0.0%	26	0	0.0%	36	0	0.0%	28
Arkansas	* 0	0.0%	27	0	0.0%	29	0	0.0%	40
Maine	* 0	0.0%	28	0	0.0%	33	0	0.0%	36
Alaska	* 0	0.0%	29	0	0.0%	28	0	0.0%	32
Oklahoma	* 0	0.0%	30	0	0.0%	50	0	0.0%	37
Wyoming	* 0	0.0%	31	0	0.0%	39	0	0.0%	43
North Dakota	* 0	0.0%	32	0	0.0%	25	0	0.0%	42
New Hampshire	* 0	0.0%	33	0	0.0%	26	0	0.0%	34
Vermont	* 0	0.0%	34	0	0.0%	46	0	0.0%	24
Illinois	* 0	0.0%	35	0	0.0%	38	0	0.0%	35
South Dakota	* 0	0.0%	36	0	0.0%	31	0	0.0%	49
Nevada	* 0	0.0%	37	0	0.0%	24	0	0.0%	41
Delaware	* 0	0.0%	38	0	0.0%	45	0	0.0%	31
Connecticut	* 0	0.0%	39	0	0.0%	30	0	0.0%	27
New York	* 0	0.0%	40	0	0.0%	37	0	0.0%	50
West Virginia	* 0	0.0%	41	0	0.0%	23	0	0.0%	48
New Mexico	* 0	0.0%	42	0	0.0%	48	0	0.0%	45
Utah	* 0	0.0%	43	0	0.0%	41	0	0.0%	39
Rhode Island	* 0	0.0%	44	0	0.0%	42	0	0.0%	25
Louisiana	* 0	0.0%	45	0	0.0%	34	0	0.0%	29
New Jersey	* 0	0.0%	46	0	0.0%	47	0	0.0%	23
Maryland	* 0	0.0%	47	0	0.0%	32	0	0.0%	44
Kentucky	* 0	0.0%	48	0	0.0%	40	0	0.0%	26
Hawaii	* 0	0.0%	49	0	0.0%	27	0	0.0%	47
Massachusetts	* 0	0.0%	50	0	0.0%	49	0	0.0%	30
	194,878	100.0%		116,800	100.0%		78,078	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

October 1987
Manufacturing Report



SRI Department
Congressional Info. Services
4220 East West Highway
Bethesda MD 20814

FI

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1987

November shipments were almost flat, down only 0.4 percent compared to one year ago. That leaves year to date shipments down 4.6 percent compared to the same eleven month period last year. Unless December falls completely out of bed, 1987 should end at about 234,000 homes shipped, down a little over 4 percent from 1986.

This month's report adds a new piece of data, market share, or percent of total shipments. Several items to note, Florida has gained a full percent in market share this year, Alabama, Michigan and Tennessee have gained nicely, while Georgia has suffered somewhat, and Texas has continued its serious losses. The northeast and east north central have gained slightly while the south central has lost 1.6 percent market share.

Regional Shipments, Percent Change and Market Share
Cumulative January through November

REGION	1987			1986		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	20,947	9.6	+ 1.9	20,559	9.0	
East North Central	27,376	12.5	+ 6.1	25,810	11.3	
West North Central	9,390	4.3	- 3.4	9,724	4.2	
South Atlantic	81,640	37.4	- 4.5	85,464	37.3	
South Central	44,803	20.5	- 11.3	50,486	22.1	
Mountain	12,628	5.8	- 2.4	12,939	5.7	
Pacific	15,214	7.0	- 5.5	16,092	7.0	

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through November

	STATES	1987			1986		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	23,847	10.9	+ 5.2	22,663	9.9	2
2.	North Carolina	21,431	9.8	- 5.7	22,738	9.9	1
3.	Georgia	13,769	6.3	- 12.5	15,744	6.9	3
4.	South Carolina	11,052	5.1	- 8.9	12,136	5.3	5
5.	Alabama	10,576	4.8	+ 8.8	9,724	4.2	6
6.	Michigan	9,396	4.3	+ 5.9	8,876	3.9	8
7.	California	8,863	4.1	- 7.8	9,616	4.2	7
8.	Tennessee	8,814	4.0	+ 20.2	7,332	3.2	9
9.	Texas	8,110	3.7	- 40.2	13,564	5.9	4
10.	New York	7,514	3.4	+ 7.3	7,002	3.1	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991	- 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249	- 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850	- 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989	- 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165	- 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697	- 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668	- 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664	- 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364	- 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526	- 4.7%
November	17,218	16,990	- 1.3%	Jan-Nov	228,581	218,516	- 4.4%
December	15,767			Jan-Dec	244,348		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857	- 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916	- 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568	- 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902	- 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133	- 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776	- 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656	- 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617	- 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237	- 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208	- 4.9%
November	17,250	17,176	- 0.4%	Jan-Nov	228,847	218,384	- 4.6%
December	15,813			Jan-Dec	244,660		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1986	1987		1986	1987
January	4.4%	3.7%	January	829	597
February	4.9%	4.9%	February	909	796
March	4.5%	3.8%	March	925	745
April	3.5%	2.6%	April	796	550
May	3.6%	2.5%	May	799	495
June	2.8%	1.8%	June	592	384
July	2.7%	2.3%	July	546	475
August	2.3%	2.3%	August	502	510
September	2.6%	2.7%	September	552	590
October	2.3%	3.5%	October	541	781
November	3.0%	3.5%	November	509	595
December	2.9%		December	463	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,150	1,143	- 0.6%	14,329	14,478	1.0%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,150	1,180	2.6%	14,329	14,515	1.3%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,218	2,338	5.4%	26,968	27,468	1.9%
Michigan *	*	*	---	*	*	---
Ohio	223	189	- 15.2%	3,294	2,981	- 9.5%
Wisconsin	124	178	43.5%	2,633	2,741	4.1%
Total	2,565	2,705	5.5%	32,895	33,190	0.9%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	154	142	- 7.8%	2,438	1,759	- 27.9%
Minnesota	106	128	20.8%	1,564	1,936	23.8%
Missouri	81	48	- 40.7%	892	566	- 36.5%
Nebraska	141	170	20.6%	2,076	2,169	4.5%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	482	488	1.2%	6,970	6,430	- 7.7%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,555	1,584	1.9%	17,113	18,441	7.8%
Georgia	2,544	2,622	3.1%	36,115	31,974	- 11.5%
Maryland *	*	*	---	*	*	---
North Carolina	2,297	1,882	- 18.1%	29,036	26,636	- 8.3%
South Carolina *	*	*	---	*	*	---
Virginia	304	272	- 10.5%	3,931	3,988	1.5%
West Virginia *	*	*	---	*	*	---
Total	6,700	6,360	- 5.1%	86,195	81,039	- 6.0%
South Central						
Alabama	1,463	1,531	4.6%	17,345	21,320	22.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	324	389	20.1%	5,444	4,226	- 22.4%
Oklahoma *	*	*	---	*	*	---
Tennessee	940	1,096	16.6%	12,238	13,473	10.1%
Texas	1,221	700	- 42.7%	19,800	12,320	- 37.8%
Total	4,009	3,716	- 7.3%	57,737	51,339	- 11.1%

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	292	382	30.8%	4,100	4,683	14.2%
Colorado	38	45	18.4%	648	510	- 21.3%
Idaho	178	162	- 9.0%	3,022	2,428	- 19.7%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	508	589	15.9%	7,770	7,621	- 1.9%
Pacific						
Alaska *	*	*	---	*	*	---
California	895	901	0.7%	11,274	10,914	- 3.2%
Hawaii *	*	*	---	*	*	---
Oregon	331	453	36.9%	4,714	5,035	6.8%
Washington	73	72	- 1.4%	1,381	1,259	- 8.8%
Total	1,299	1,426	9.8%	17,369	17,208	- 0.9%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	505	526	4.2%	5,316	7,174	35.0%
Total Production	17,218	16,990	- 1.3%	228,581	218,516	- 4.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	36	27	- 25.0%	381	314	- 17.6%
Maine	164	195	18.9%	2,016	2,565	27.2%
Massachusetts	72	91	26.4%	840	781	- 7.0%
New Hampshire	128	106	- 17.2%	1,578	1,289	- 18.3%
New Jersey	94	62	- 34.0%	837	841	0.5%
New York	516	566	9.7%	7,002	7,514	7.3%
Pennsylvania	563	527	- 6.4%	7,043	6,667	- 5.3%
Rhode Island	7	15	114.3%	189	164	- 13.2%
Vermont	55	82	49.1%	673	812	20.7%
Total	1,635	1,671	2.2%	20,559	20,947	1.9%
East North Central						
Illinois	253	251	- 0.8%	3,125	3,389	8.4%
Indiana	494	539	9.1%	5,768	6,080	5.4%
Michigan	798	812	1.8%	8,876	9,396	5.9%
Ohio	493	445	- 9.7%	6,275	6,400	2.0%
Wisconsin	90	136	51.1%	1,766	2,111	19.5%
Total	2,128	2,183	2.6%	25,810	27,376	6.1%
West North Central						
Iowa	49	59	20.4%	738	811	9.9%
Kansas	122	97	- 20.5%	1,586	1,375	- 13.3%
Minnesota	71	126	77.5%	1,385	1,607	16.0%
Missouri	349	377	8.0%	4,739	4,370	- 7.8%
Nebraska	29	47	62.1%	506	455	- 10.1%
North Dakota	17	13	- 23.5%	238	223	- 6.3%
South Dakota	28	41	46.4%	532	549	3.2%
Total	665	760	14.3%	9,724	9,390	- 3.4%
South Atlantic						
Delaware	114	134	17.5%	2,064	1,805	- 12.5%
Florida	1,964	2,009	2.3%	22,663	23,847	5.2%
Georgia	1,107	1,141	3.1%	15,744	13,769	- 12.5%
Maryland	115	113	- 1.7%	1,324	1,245	- 6.0%
North Carolina	1,858	1,573	- 15.3%	22,738	21,431	- 5.7%
South Carolina	933	942	1.0%	12,136	11,052	- 8.9%
Virginia	401	392	- 2.2%	5,633	5,550	- 1.5%
West Virginia	213	189	- 11.3%	3,162	2,941	- 7.0%
Total	6,705	6,493	- 3.2%	85,464	81,640	- 4.5%
South Central						
Alabama	808	792	- 2.0%	9,724	10,576	8.8%
Arkansas	292	236	- 19.2%	4,066	4,172	2.6%
Kentucky	365	381	4.4%	4,525	5,100	12.7%
Louisiana	199	149	- 25.1%	4,305	2,203	- 48.8%
Mississippi	339	343	1.2%	5,062	4,765	- 5.9%
Oklahoma	96	56	- 41.7%	1,908	1,063	- 44.3%
Tennessee	571	680	19.1%	7,332	8,814	20.2%
Texas	835	432	- 48.3%	13,564	8,110	- 40.2%
Total	3,505	3,069	- 12.4%	50,486	44,803	- 11.3%

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	376	461	22.6%	5,235	5,462	4.3%
Colorado	64	88	37.5%	843	859	1.9%
Idaho	38	37	- 2.6%	806	575	- 28.7%
Montana	24	26	8.3%	643	488	- 24.1%
Nevada	129	138	7.0%	1,375	1,849	34.5%
New Mexico	233	180	- 22.7%	3,084	2,932	- 4.9%
Utah	39	18	- 53.8%	634	343	- 45.9%
Wyoming	19	8	- 57.9%	319	120	- 62.4%
Total	922	956	3.7%	12,939	12,628	- 2.4%
Pacific						
Alaska	1	5	400.0%	25	6	- 76.0%
California	743	753	1.3%	9,616	8,863	- 7.8%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	151	216	43.0%	2,170	2,657	22.4%
Washington	254	289	13.8%	4,280	3,688	- 13.8%
Total	1,149	1,263	9.9%	16,092	15,214	- 5.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	541	781	44.4%	7,766	6,386	- 17.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	17,250	17,176	- .4%	228,847	218,384	- 4.6%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date 1987 Product Mix						
Jan-Nov Shipments			Jan-Nov Production			
Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production	

Northeast

Connecticut *	200	114	314	*	*	*
Maine *	2,239	326	2,565	*	*	*
Massachusetts *	434	347	781	*	*	*
New Hampshire *	856	433	1,289	*	*	*
New Jersey *	353	488	841	*	*	*
New York *	4,853	2,661	7,514	*	*	*
Pennsylvania	4,338	2,329	6,667	9,470	5,008	14,478
Rhode Island *	101	63	164	*	*	*
Vermont *	632	180	812	*	*	*

Total	14,006	6,941	20,947	9,501	5,014	14,515
	66.9%	33.1%	100.0%	65.5%	34.5%	100.0%

East North Central

Illinois *	2,372	1,017	3,389	*	*	*
Indiana	4,152	1,928	6,080	18,186	9,282	27,468
Michigan *	5,610	3,786	9,396	*	*	*
Ohio	4,600	1,800	6,400	2,310	671	2,981
Wisconsin	1,861	250	2,111	2,317	424	2,741

Total	18,595	8,781	27,376	22,813	10,377	33,190
	67.9%	32.1%	100.0%	68.7%	31.3%	100.0%

West North Central

Iowa *	598	213	811	*	*	*
Kansas	839	536	1,375	1,268	491	1,759
Minnesota	1,197	410	1,607	1,441	495	1,936
Missouri	3,085	1,285	4,370	96	470	566
Nebraska	241	214	455	1,288	881	2,169
North Dakota *	158	65	223	*	*	*
South Dakota *	322	227	549	*	*	*

Total	6,440	2,950	9,390	4,093	2,337	6,430
	68.6%	31.4%	100.0%	63.7%	36.3%	100.0%

South Atlantic

Delaware *	1,171	634	1,805	*	*	*
Florida	8,672	15,175	23,847	5,368	13,073	18,441
Georgia	7,461	6,308	13,769	18,043	13,931	31,974
Maryland *	842	403	1,245	*	*	*
North Carolina	14,963	6,468	21,431	19,583	7,053	26,636
South Carolina *	7,205	3,847	11,052	*	*	*
Virginia	4,033	1,517	5,550	3,328	660	3,988
West Virginia *	2,289	652	2,941	*	*	*

Total	46,636	35,004	81,640	46,322	34,717	81,039
	57.1%	42.9%	100.0%	57.2%	42.8%	100.0%

**Year-To-Date
1987 Product Mix**

	Jan-Nov Shipments			Jan-Nov Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	8,344	2,232	10,576	16,892	4,428	21,320
Arkansas *	3,381	791	4,172	*	*	*
Kentucky *	3,774	1,326	5,100	*	*	*
Louisiana *	1,884	319	2,203	*	*	*
Mississippi	3,880	885	4,765	3,423	803	4,226
Oklahoma *	681	382	1,063	*	*	*
Tennessee	6,339	2,475	8,814	9,984	3,489	13,473
Texas	4,762	3,348	8,110	7,224	5,096	12,320
Total	33,045	11,758	44,803	37,523	13,816	51,339
	73.8%	26.2%	100.0%	73.1%	26.9%	100.0%
Mountain						
Arizona	2,613	2,849	5,462	2,461	2,222	4,683
Colorado	375	484	859	172	338	510
Idaho	91	484	575	499	1,929	2,428
Montana *	132	356	488	*	*	*
Nevada *	395	1,454	1,849	*	*	*
New Mexico *	1,795	1,137	2,932	*	*	*
Utah *	82	261	343	*	*	*
Wyoming *	31	89	120	*	*	*
Total	5,514	7,114	12,628	3,132	4,489	7,621
	43.7%	56.3%	100.0%	41.1%	58.9%	100.0%
Pacific						
Alaska *	6	0	6	*	*	*
California	1,475	7,388	8,863	1,962	8,952	10,914
Hawaii *	0	0	0	*	*	*
Oregon	371	2,286	2,657	551	4,484	5,035
Washington	456	3,232	3,688	242	1,017	1,259
Total	2,308	12,906	15,214	2,755	14,453	17,208
	15.2%	84.8%	100.0%	16.0%	84.0%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	126,544	85,454	211,998	126,139	85,203	211,342
	59.7%	40.3%	100.0%	59.7%	40.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,810	1,576	6,386	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	5,326	1,848	7,174
Total	131,354	87,030	218,384	131,465	87,051	218,516
	60.1%	39.9%	100.0%	60.2%	39.8%	100.0%

NOTE: 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1987

State	Total Shipment	% of Total	Rank	Single: Sectn Shpmt	% of Total	Rank	Multi: Sectn Shpmt	% of Total	Rank
Florida	2,009	12.3%	1	707	7.6%	2	1,302	18.2%	1
North Carolina	1,573	9.6%	2	1,004	10.8%	1	569	8.0%	4
Georgia	1,141	7.0%	3	569	6.1%	5	572	8.0%	3
South Carolina	942	5.7%	4	621	6.7%	3	321	4.5%	6
Michigan	812	5.0%	5	478	5.2%	7	334	4.7%	5
Alabama	792	4.8%	6	604	6.5%	4	188	2.6%	12
California	753	4.6%	7	119	1.3%	24	634	8.9%	2
Tennessee	680	4.1%	8	490	5.3%	6	190	2.7%	11
New York	566	3.5%	9	335	3.6%	9	231	3.2%	9
Indiana	539	3.3%	10	356	3.8%	8	183	2.6%	14
Pennsylvania	527	3.2%	11	310	3.3%	10	217	3.0%	10
Arizona	461	2.8%	12	177	1.9%	19	284	4.0%	7
Ohio	445	2.7%	13	307	3.3%	11	138	1.9%	16
Texas	432	2.6%	14	254	2.7%	16	178	2.5%	15
Virginia	392	2.4%	15	267	2.9%	14	125	1.8%	17
Kentucky	381	2.3%	16	278	3.0%	12	103	1.4%	20
Missouri	377	2.3%	17	259	2.8%	15	118	1.7%	18
Mississippi	343	2.1%	18	270	2.9%	13	73	1.0%	21
Washington	289	1.8%	19	28	0.3%	37	261	3.7%	8
Illinois	251	1.5%	20	179	1.9%	18	72	1.0%	22
Arkansas	236	1.4%	21	187	2.0%	17	49	0.7%	26
Oregon	216	1.3%	22	28	0.3%	36	188	2.6%	13
Maine	195	1.2%	23	152	1.6%	20	43	0.6%	28
West Virginia	189	1.2%	24	148	1.6%	21	41	0.6%	30
New Mexico	180	1.1%	25	129	1.4%	23	51	0.7%	25
Louisiana	149	0.9%	26	133	1.4%	22	16	0.2%	42
Nevada	138	0.8%	27	26	0.3%	38	112	1.6%	19
Wisconsin	136	0.8%	28	118	1.3%	25	18	0.3%	40
Delaware	134	0.8%	29	69	0.7%	30	65	0.9%	23
Minnesota	126	0.8%	30	85	0.9%	26	41	0.6%	29
Maryland	113	0.7%	31	79	0.9%	27	34	0.5%	33
New Hampshire	106	0.6%	32	77	0.8%	28	29	0.4%	35
Kansas	97	0.6%	33	46	0.5%	32	51	0.7%	24
Massachusetts	91	0.6%	34	56	0.6%	31	35	0.5%	32
Colorado	88	0.5%	35	43	0.5%	33	45	0.6%	27
Vermont	82	0.5%	36	71	0.8%	29	11	0.2%	44
New Jersey	62	0.4%	37	23	0.2%	39	39	0.5%	31
Iowa	59	0.4%	38	38	0.4%	34	21	0.3%	38
Oklahoma	56	0.3%	39	30	0.3%	35	26	0.4%	36
Nebraska	47	0.3%	40	23	0.2%	40	24	0.3%	37
South Dakota	41	0.3%	41	22	0.2%	41	19	0.3%	39
Idaho	37	0.2%	42	6	0.1%	45	31	0.4%	34
Connecticut	27	0.2%	43	20	0.2%	42	7	0.1%	45
Montana	26	0.2%	44	10	0.1%	43	16	0.2%	41
Utah	18	0.1%	45	5	0.1%	48	13	0.2%	43
Rhode Island	15	0.1%	46	8	0.1%	44	7	0.1%	46
North Dakota	13	0.1%	47	6	0.1%	46	7	0.1%	47
Wyoming	8	0.0%	48	3	0.0%	49	5	0.1%	48
Alaska	5	0.0%	49	5	0.1%	47	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50

16,395 100.0%

9,258 100.0%

7,137 100.0%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1987**

State	Total Shipment	% of Total:	Rank: :Sectn :Shpmt:	Single: :Total: :	% of Total:	Rank: :Sectn :Shpmt:	Multi: :Total: :	% of Total:	Rank
Florida	23,847	11.2%	1	8,672	6.9%	2	15,175	17.8%	1
North Carolina	21,431	10.1%	2	14,963	11.8%	1	6,468	7.6%	3
Georgia	13,769	6.5%	3	7,461	5.9%	4	6,308	7.4%	4
South Carolina	11,052	5.2%	4	7,205	5.7%	5	3,847	4.5%	5
Alabama	10,576	5.0%	5	8,344	6.6%	3	2,232	2.6%	14
Michigan	9,396	4.4%	6	5,610	4.4%	7	3,786	4.4%	6
California	8,863	4.2%	7	1,475	1.2%	25	7,388	8.6%	2
Tennessee	8,814	4.2%	8	6,339	5.0%	6	2,475	2.9%	11
Texas	8,110	3.8%	9	4,762	3.8%	9	3,348	3.9%	7
New York	7,514	3.5%	10	4,853	3.8%	8	2,661	3.1%	10
Pennsylvania	6,667	3.1%	11	4,338	3.4%	11	2,329	2.7%	12
Ohio	6,400	3.0%	12	4,600	3.6%	10	1,800	2.1%	16
Indiana	6,080	2.9%	13	4,152	3.3%	12	1,928	2.3%	15
Virginia	5,550	2.6%	14	4,033	3.2%	13	1,517	1.8%	17
Arizona	5,462	2.6%	15	2,613	2.1%	18	2,849	3.3%	9
Kentucky	5,100	2.4%	16	3,774	3.0%	15	1,326	1.6%	19
Mississippi	4,765	2.2%	17	3,880	3.1%	14	885	1.0%	23
Missouri	4,370	2.1%	18	3,085	2.4%	17	1,285	1.5%	20
Arkansas	4,172	2.0%	19	3,381	2.7%	16	791	0.9%	24
Washington	3,688	1.7%	20	456	0.4%	34	3,232	3.8%	8
Illinois	3,389	1.6%	21	2,372	1.9%	19	1,017	1.2%	22
West Virginia	2,941	1.4%	22	2,289	1.8%	20	652	0.8%	25
New Mexico	2,932	1.4%	23	1,795	1.4%	24	1,137	1.3%	21
Oregon	2,657	1.3%	24	371	0.3%	38	2,286	2.7%	13
Maine	2,565	1.2%	25	2,239	1.8%	21	326	0.4%	37
Louisiana	2,203	1.0%	26	1,884	1.5%	22	319	0.4%	38
Wisconsin	2,111	1.0%	27	1,861	1.5%	23	250	0.3%	40
Nevada	1,849	0.9%	28	395	0.3%	36	1,454	1.7%	18
Delaware	1,805	0.9%	29	1,171	0.9%	27	634	0.7%	26
Minnesota	1,607	0.8%	30	1,197	0.9%	26	410	0.5%	32
Kansas	1,375	0.6%	31	839	0.7%	30	536	0.6%	27
New Hampshire	1,289	0.6%	32	856	0.7%	28	433	0.5%	31
Maryland	1,245	0.6%	33	842	0.7%	29	403	0.5%	33
Oklahoma	1,063	0.5%	34	681	0.5%	31	382	0.4%	34
Colorado	859	0.4%	35	375	0.3%	37	484	0.6%	29
New Jersey	841	0.4%	36	353	0.3%	39	488	0.6%	28
Vermont	812	0.4%	37	632	0.5%	32	180	0.2%	44
Iowa	811	0.4%	38	598	0.5%	33	213	0.2%	43
Massachusetts	781	0.4%	39	434	0.3%	35	347	0.4%	36
Idaho	575	0.3%	40	91	0.1%	46	484	0.6%	30
South Dakota	549	0.3%	41	322	0.3%	40	227	0.3%	41
Montana	488	0.2%	42	132	0.1%	44	356	0.4%	35
Nebraska	455	0.2%	43	241	0.2%	41	214	0.3%	42
Utah	343	0.2%	44	82	0.1%	47	261	0.3%	39
Connecticut	314	0.1%	45	200	0.2%	42	114	0.1%	45
North Dakota	223	0.1%	46	158	0.1%	43	65	0.1%	47
Rhode Island	164	0.1%	47	101	0.1%	45	63	0.1%	48
Wyoming	120	0.1%	48	31	0.0%	48	89	0.1%	46
Alaska	6	0.0%	49	6	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	211,998	100.0%		126,544	100.0%		85,454	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

November 1987

State	Total	% of	Rank	Single	% of	Rank	Multi	% of	Rank
Productn	Total:			Sectn	Total:		Sectn	Total:	
:	:			Prduct:	:		Prduct:	:	
Georgia	2,622	15.9%	1	1,435	15.4%	2	1,187	16.7%	1
Indiana	2,338	14.2%	2	1,511	16.2%	1	827	11.6%	3
North Carolina	1,882	11.4%	3	1,305	14.0%	3	577	8.1%	5
Florida	1,584	9.6%	4	462	4.9%	7	1,122	15.7%	2
Alabama	1,531	9.3%	5	1,140	12.2%	4	391	5.5%	8
Pennsylvania	1,143	6.9%	6	711	7.6%	6	432	6.1%	6
Tennessee	1,096	6.7%	7	811	8.7%	5	285	4.0%	10
California	901	5.5%	8	141	1.5%	14	760	10.7%	4
Texas	700	4.3%	9	400	4.3%	8	300	4.2%	9
Oregon	453	2.8%	10	55	0.6%	18	398	5.6%	7
Mississippi	389	2.4%	11	324	3.5%	9	65	0.9%	14
Arizona	382	2.3%	12	164	1.8%	11	218	3.1%	11
Virginia	272	1.7%	13	210	2.2%	10	62	0.9%	15
Ohio	189	1.1%	14	157	1.7%	12	32	0.4%	21
Wisconsin	178	1.1%	15	145	1.6%	13	33	0.5%	20
Nebraska	170	1.0%	16	90	1.0%	16	80	1.1%	13
Idaho	162	1.0%	17	35	0.4%	19	127	1.8%	12
Kansas	142	0.9%	18	96	1.0%	15	46	0.6%	17
Minnesota	128	0.8%	19	83	0.9%	17	45	0.6%	18
Washington	72	0.4%	20	10	0.1%	22	62	0.9%	16
Missouri	48	0.3%	21	8	0.1%	23	40	0.6%	19
Colorado	45	0.3%	22	15	0.2%	21	30	0.4%	22
Maine	*	37	0.2%	31	0.3%	20	6	0.1%	23
Utah	*	0	0.0%	0	0.0%	48	0	0.0%	27
New Hampshire	*	0	0.0%	0	0.0%	41	0	0.0%	43
Alaska	*	0	0.0%	0	0.0%	42	0	0.0%	41
Maryland	*	0	0.0%	0	0.0%	34	0	0.0%	44
Delaware	*	0	0.0%	0	0.0%	47	0	0.0%	40
North Dakota	*	0	0.0%	0	0.0%	32	0	0.0%	30
Kentucky	*	0	0.0%	0	0.0%	40	0	0.0%	35
South Carolina	*	0	0.0%	0	0.0%	27	0	0.0%	46
South Dakota	*	0	0.0%	0	0.0%	49	0	0.0%	49
Iowa	*	0	0.0%	0	0.0%	43	0	0.0%	42
Connecticut	*	0	0.0%	0	0.0%	35	0	0.0%	36
Rhode Island	*	0	0.0%	0	0.0%	44	0	0.0%	34
Nevada	*	0	0.0%	0	0.0%	36	0	0.0%	29
Wyoming	*	0	0.0%	0	0.0%	29	0	0.0%	31
Montana	*	0	0.0%	0	0.0%	33	0	0.0%	37
Louisiana	*	0	0.0%	0	0.0%	28	0	0.0%	38
West Virginia	*	0	0.0%	0	0.0%	50	0	0.0%	48
Hawaii	*	0	0.0%	0	0.0%	45	0	0.0%	47
Illinois	*	0	0.0%	0	0.0%	30	0	0.0%	24
Vermont	*	0	0.0%	0	0.0%	37	0	0.0%	33
New York	*	0	0.0%	0	0.0%	39	0	0.0%	50
Massachusetts	*	0	0.0%	0	0.0%	25	0	0.0%	39
Oklahoma	*	0	0.0%	0	0.0%	26	0	0.0%	25
New Jersey	*	0	0.0%	0	0.0%	46	0	0.0%	32
Arkansas	*	0	0.0%	0	0.0%	38	0	0.0%	28
New Mexico	*	0	0.0%	0	0.0%	31	0	0.0%	45
Michigan	*	0	0.0%	0	0.0%	24	0	0.0%	26
	16,464	100.0%		9,339	100.0%		7,125	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1987

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank:
Georgia	31,974	15.1%	1	18,043	14.3%	3	13,931	16.4%	1
Indiana	27,468	13.0%	2	18,186	14.4%	2	9,282	10.9%	3
North Carolina	26,636	12.6%	3	19,583	15.5%	1	7,053	8.3%	5
Alabama	21,320	10.1%	4	16,892	13.4%	4	4,428	5.2%	9
Florida	18,441	8.7%	5	5,368	4.3%	8	13,073	15.3%	2
Pennsylvania	14,478	6.9%	6	9,470	7.5%	6	5,008	5.9%	7
Tennessee	13,473	6.4%	7	9,984	7.9%	5	3,489	4.1%	10
Texas	12,320	5.8%	8	7,224	5.7%	7	5,096	6.0%	6
California	10,914	5.2%	9	1,962	1.6%	14	8,952	10.5%	4
Oregon	5,035	2.4%	10	551	0.4%	18	4,484	5.3%	8
Arizona	4,683	2.2%	11	2,461	2.0%	11	2,222	2.6%	11
Mississippi	4,226	2.0%	12	3,423	2.7%	7	803	0.9%	15
Virginia	3,988	1.9%	13	3,328	2.6%	10	660	0.8%	17
Ohio	2,981	1.4%	14	2,310	1.8%	13	671	0.8%	16
Wisconsin	2,741	1.3%	15	2,317	1.8%	12	424	0.5%	21
Idaho	2,428	1.1%	16	499	0.4%	19	1,929	2.3%	12
Nebraska	2,169	1.0%	17	1,288	1.0%	16	881	1.0%	14
Minnesota	1,936	0.9%	18	1,441	1.1%	15	495	0.6%	18
Kansas	1,759	0.8%	19	1,268	1.0%	17	491	0.6%	19
Washington	1,259	0.6%	20	242	0.2%	20	1,017	1.2%	13
Missouri	566	0.3%	21	96	0.1%	22	470	0.6%	20
Colorado	510	0.2%	22	172	0.1%	21	338	0.4%	22
Maine	* 37	0.0%	23	31	0.0%	23	6	0.0%	23
Rhode Island	* 0	0.0%	24	0	0.0%	45	0	0.0%	34
South Carolina	* 0	0.0%	25	0	0.0%	30	0	0.0%	46
Vermont	* 0	0.0%	26	0	0.0%	37	0	0.0%	33
New York	* 0	0.0%	27	0	0.0%	39	0	0.0%	50
North Dakota	* 0	0.0%	28	0	0.0%	25	0	0.0%	30
Montana	* 0	0.0%	29	0	0.0%	26	0	0.0%	37
Hawaii	* 0	0.0%	30	0	0.0%	46	0	0.0%	47
Arkansas	* 0	0.0%	31	0	0.0%	38	0	0.0%	28
Louisiana	* 0	0.0%	32	0	0.0%	31	0	0.0%	38
New Mexico	* 0	0.0%	33	0	0.0%	24	0	0.0%	45
Alaska	* 0	0.0%	34	0	0.0%	43	0	0.0%	41
Connecticut	* 0	0.0%	35	0	0.0%	35	0	0.0%	36
Iowa	* 0	0.0%	36	0	0.0%	44	0	0.0%	42
Nevada	* 0	0.0%	37	0	0.0%	36	0	0.0%	29
Oklahoma	* 0	0.0%	38	0	0.0%	29	0	0.0%	25
Illinois	* 0	0.0%	39	0	0.0%	33	0	0.0%	24
Massachusetts	* 0	0.0%	40	0	0.0%	28	0	0.0%	39
South Dakota	* 0	0.0%	41	0	0.0%	50	0	0.0%	49
Delaware	* 0	0.0%	42	0	0.0%	48	0	0.0%	40
New Hampshire	* 0	0.0%	43	0	0.0%	41	0	0.0%	43
West Virginia	* 0	0.0%	44	0	0.0%	42	0	0.0%	48
Maryland	* 0	0.0%	45	0	0.0%	34	0	0.0%	44
New Jersey	* 0	0.0%	46	0	0.0%	47	0	0.0%	32
Wyoming	* 0	0.0%	47	0	0.0%	32	0	0.0%	31
Kentucky	* 0	0.0%	48	0	0.0%	40	0	0.0%	35
Michigan	* 0	0.0%	49	0	0.0%	27	0	0.0%	26
Utah	* 0	0.0%	50	0	0.0%	49	0	0.0%	27

211,342 100.0% 126,139 100.0% 85,203 100.0%

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

November, 1987
Manufacturing Report



SRI Department
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

P1

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

December, 1987

Manufactured home builders shipped 12,062 fewer homes in 1987 than they did in 1986, a decline of 4.9 percent. The decline in shipments for the month of December was 10.1 percent, the third largest decline in 1987 and the largest decline since February. Regionally, the declines steepened a little and the advances leveled off or backtracked slightly, except for the northeast which gained a little strength.

The top ten shipment states look about the same on a relative basis as they did at the end of November. Mirroring the regions, declines generally steepened and gains leveled off or slipped somewhat.

NCSBCS does not report production for states that have less than three manufacturers. These states are indicated in this report by a star (*) next their name. In 1987 several states moved into or out of this category several times. To keep our reporting format consistent, we have had to make some adjustments. A complete explanation is on the back of this page.

Regional Shipments, Percent Change and Market Share Cumulative January through December

REGION	1987			1986		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	22,221	9.6	+ 2.4	21,709	8.9	
East North Central	28,858	12.4	+ 5.5	27,360	11.2	
West North Central	9,926	4.3	- 3.8	10,318	4.2	
South Atlantic	87,361	37.6	- 5.0	91,565	37.4	
South Central	47,319	20.3	- 11.9	53,681	21.9	
Mountain	13,492	5.8	- 3.3	13,952	5.7	
Pacific	16,440	7.1	- 5.5	17,393	7.1	

Top Ten States, Percent Change and Market Share Cumulative Shipments January through December

	STATES	1987			1986		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	25,865	11.1	+ 4.0	24,877	10.2	1
2.	North Carolina	22,699	9.8	- 6.3	24,232	9.9	2
3.	Georgia	14,797	6.4	- 11.8	16,774	6.9	3
4.	South Carolina	11,811	5.1	- 9.6	13,066	5.3	5
5.	Alabama	11,249	4.8	+ 7.1	10,508	4.3	7
6.	Michigan	9,915	4.3	+ 4.8	9,461	3.9	8
7.	California	9,651	4.1	- 8.3	10,520	4.3	6
8.	Tennessee	9,342	4.0	+ 18.9	7,858	3.2	9
9.	Texas	8,507	3.7	- 40.5	14,309	5.8	4
10.	New York	7,930	3.4	+ 7.5	7,374	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

The National Conference of States on Building Codes and Standards (NCSBCS) does not report production for states where there are fewer than three manufacturers. They are indicated by a star (*) in the production tables. Until recently these states did not change frequently; alternating from being a starred state to one where production numbers were reported. In 1987, there were three states that alternated several times between having production numbers reported and being states where no production was reported because there were fewer than three manufacturers. This has led to some aberrations in some of the Manufacturing Reports.

Maine had been a starred state until November 1987. In November and December, NCSBCS reported production for Maine. However, since we have no idea what Maine's production was for the rest of 1987, or for 1986, we cannot make the year to year comparisons. A similar aberration occurred for two other states.

Missouri and Colorado had been states where production was regularly reported. In 1987, Missouri was reported as a starred state in March and June. Colorado was reported as a starred state in July and November. In order to report the information in its usual format, we have had to develop some rules of thumb for dealing with these aberrations.

If a state is starred for more than six months, we will keep it as a starred-state in the Manufacturing Report for that year so that year to year comparisons and column footings are consistent. We will announce in the report if there has been such an occurrence. Conversely, if a state has production reported for six months or more, then we will estimate what the production might have been for those months it was reported as a starred state. In making this estimate, we will consider past production levels and here again, we will announce that we have made such an estimate in the report.

For states that move from being starred states to having production reported, the percent change numbers from the previous year will be meaningless since there will be no production number for comparison.

Manufacturing Report shows Maine as a starred state. NCSBCS reported production for Maine as follows: November, 31 SW and 6 MW; December, 45 SW and 5 MW. Manufacturing Report estimated production figures for Colorado and Missouri in 1987 as follows: Colorado, July, 10 SW and 25 MW; November, 15 SW and 30 MW; Missouri, March, 7 SW and 40 MW; June, 9 SW and 43 MW.

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991 - 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249 - 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850 - 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989 - 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165 - 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697 - 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668 - 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664 - 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364 - 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526 - 4.7%
November	17,218	16,990	- 1.3%	Jan-Nov	228,581	218,516 - 4.4%
December	15,767	14,307	- 9.3%	Jan-Dec	244,348	232,823 - 4.7%

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857 - 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916 - 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568 - 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902 - 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133 - 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776 - 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656 - 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617 - 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237 - 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208 - 4.9%
November	17,250	17,176	- 0.4%	Jan-Nov	228,847	218,384 - 4.6%
December	15,813	14,214	- 10.1%	Jan-Dec	244,660	232,598 - 4.9%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1986	1987	1986	1987
January	4.4%	3.7%	January	829
February	4.9%	4.9%	February	909
March	4.5%	3.8%	March	925
April	3.5%	2.6%	April	796
May	3.6%	2.5%	May	799
June	2.8%	1.8%	June	592
July	2.7%	2.3%	July	546
August	2.3%	2.3%	August	502
September	2.6%	2.7%	September	552
October	2.3%	3.5%	October	541
November	3.0%	3.5%	November	509
December	2.9%	4.8%	December	463

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	782	818	4.6%	15,111	15,296	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	782	818	4.6%	15,111	15,296	1.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,680	1,633	- 2.8%	28,648	29,101	1.6%
Michigan *	*	*	---	*	*	---
Ohio	119	140	17.6%	3,413	3,121	- 8.6%
Wisconsin	128	125	- 2.3%	2,761	2,866	3.8%
Total	1,927	1,898	- 1.5%	34,822	35,088	0.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	109	121	11.0%	2,547	1,880	- 26.2%
Minnesota	67	88	31.3%	1,631	2,024	24.1%
Missouri	76	36	- 52.6%	968	602	- 37.8%
Nebraska	149	143	- 4.0%	2,225	2,312	3.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	401	388	- 3.2%	7,371	6,818	- 7.5%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,704	1,565	- 8.2%	18,817	20,006	6.3%
Georgia	2,497	2,421	- 3.0%	38,612	34,395	- 10.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,906	1,545	- 18.9%	30,942	28,181	- 8.9%
South Carolina *	*	*	---	*	*	---
Virginia	309	268	- 13.3%	4,240	4,256	0.4%
West Virginia *	*	*	---	*	*	---
Total	6,416	5,799	- 9.6%	92,611	86,838	- 6.2%
South Central						
Alabama	1,310	1,222	- 6.7%	18,655	22,542	20.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	309	342	10.7%	5,753	4,568	- 20.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	937	841	- 10.2%	13,175	14,314	8.6%
Texas	1,081	599	- 44.6%	20,881	12,919	- 38.1%
Total	3,671	3,004	- 18.2%	61,408	54,343	- 11.5%

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	354	342	- 3.4%	4,454	5,025	12.8%
Colorado	39	41	5.1%	687	551	- 19.8%
Idaho	184	119	- 35.3%	3,206	2,547	- 20.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	577	502	- 13.0%	8,347	8,123	- 2.7%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,119	949	- 15.2%	12,393	11,863	- 4.3%
Hawaii *	*	*	---	*	*	---
Oregon	290	411	41.7%	5,004	5,446	8.8%
Washington	101	52	- 48.5%	1,482	1,311	- 11.5%
Total	1,510	1,412	- 6.5%	18,879	18,620	- 1.4%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	483	486	0.6%	5,799	7,697	32.7%
Total Production	15,767	14,307	- 9.3%	244,348	232,823	- 4.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	23	17	- 26.1%	404	331	- 18.1%
Maine	119	173	45.4%	2,135	2,738	28.2%
Massachusetts	33	45	36.4%	873	826	- 5.4%
New Hampshire	90	100	11.1%	1,668	1,389	- 16.7%
New Jersey	83	59	- 28.9%	920	900	- 2.2%
New York	372	416	11.8%	7,374	7,930	7.5%
Pennsylvania	380	409	7.6%	7,423	7,076	- 4.7%
Rhode Island	7	15	114.3%	196	179	- 8.7%
Vermont	43	40	- 7.0%	716	852	19.0%
Total	1,150	1,274	10.8%	21,709	22,221	2.4%
East North Central						
Illinois	230	182	- 20.9%	3,355	3,571	6.4%
Indiana	333	345	3.6%	6,101	6,425	5.3%
Michigan	585	519	- 11.3%	9,461	9,915	4.8%
Ohio	329	349	6.1%	6,604	6,749	2.2%
Wisconsin	73	87	19.2%	1,839	2,198	19.5%
Total	1,550	1,482	- 4.4%	27,360	28,858	5.5%
West North Central						
Iowa	37	57	54.1%	775	868	12.0%
Kansas	102	88	- 13.7%	1,688	1,463	- 13.3%
Minnesota	54	78	44.4%	1,439	1,685	17.1%
Missouri	329	251	- 23.7%	5,068	4,621	- 8.8%
Nebraska	36	22	- 38.9%	542	477	- 12.0%
North Dakota	10	8	- 20.0%	248	231	- 6.9%
South Dakota	26	32	23.1%	558	581	4.1%
Total	594	536	- 9.8%	10,318	9,926	- 3.8%
South Atlantic						
Delaware	148	125	- 15.5%	2,212	1,930	- 12.7%
Florida	2,214	2,018	- 8.9%	24,877	25,865	4.0%
Georgia	1,030	1,028	- 0.2%	16,774	14,797	- 11.8%
Maryland	106	68	- 35.8%	1,430	1,313	- 8.2%
North Carolina	1,494	1,268	- 15.1%	24,232	22,699	- 6.3%
South Carolina	930	759	- 18.4%	13,066	11,811	- 9.6%
Virginia	389	311	- 20.1%	6,022	5,861	- 2.7%
West Virginia	190	144	- 24.2%	3,352	3,085	- 8.0%
Total	6,501	5,721	- 12.0%	91,965	87,361	- 5.0%
South Central						
Alabama	784	673	- 14.2%	10,508	11,249	7.1%
Arkansas	328	191	- 41.8%	4,394	4,363	- 0.7%
Kentucky	319	246	- 22.9%	4,844	5,346	10.4%
Louisiana	143	134	- 6.3%	4,448	2,337	- 47.5%
Mississippi	282	305	8.2%	5,344	5,070	- 5.1%
Oklahoma	68	42	- 38.2%	1,976	1,105	- 44.1%
Tennessee	526	528	0.4%	7,858	9,342	18.9%
Texas	745	397	- 46.7%	14,309	8,507	- 40.5%
Total	3,195	2,516	- 21.3%	53,681	47,319	- 11.9%

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	493	409	- 17.0%	5,728	5,871	2.5%
Colorado	56	59	5.4%	899	918	2.1%
Idaho	32	30	- 6.3%	838	605	- 27.8%
Montana	24	26	8.3%	667	514	- 22.9%
Nevada	138	157	13.8%	1,513	2,006	32.6%
New Mexico	215	165	- 23.3%	3,299	3,097	- 6.1%
Utah	49	13	- 73.5%	683	356	- 47.9%
Wyoming	6	5	- 16.7%	325	125	- 61.5%
Total	1,013	864	- 14.7%	13,952	13,492	- 3.3%
Pacific						
Alaska	0	0	0.0%	25	6	- 76.0%
California	904	788	- 12.8%	10,520	9,651	- 8.3%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	127	253	99.2%	2,297	2,910	26.7%
Washington	270	185	- 31.5%	4,550	3,873	- 14.9%
Total	1,301	1,226	- 5.8%	17,393	16,440	- 5.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	509	595	16.9%	8,275	6,981	- 15.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	15,813	14,214	- 10.1%	244,660	232,598	- 4.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1987 Product Mix**

	Jan-Dec Shipments			Jan-Dec Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	214	117	331	*	*	*
Maine *	2,366	372	2,738	*	*	*
Massachusetts *	462	364	826	*	*	*
New Hampshire *	929	460	1,389	*	*	*
New Jersey *	381	519	900	*	*	*
New York *	5,114	2,816	7,930	*	*	*
Pennsylvania	4,599	2,477	7,076	10,000	5,296	15,296
Rhode Island *	108	71	179	*	*	*
Vermont *	661	191	852	*	*	*
Total	14,834	7,387	22,221	10,000	5,296	15,296
	66.8%	33.2%	100.0%	65.4%	34.6%	100.0%
East North Central						
Illinois *	2,496	1,075	3,571	*	*	*
Indiana	4,389	2,036	6,425	19,251	9,850	29,101
Michigan *	5,892	4,023	9,915	*	*	*
Ohio	4,853	1,896	6,749	2,420	701	3,121
Wisconsin	1,938	260	2,198	2,421	445	2,866
Total	19,568	9,290	28,858	24,092	10,996	35,088
	67.8%	32.2%	100.0%	68.7%	31.3%	100.0%
West North Central						
Iowa *	646	222	868	*	*	*
Kansas	890	573	1,463	1,349	531	1,880
Minnesota	1,249	436	1,685	1,498	526	2,024
Missouri	3,254	1,367	4,621	102	500	602
Nebraska	246	231	477	1,364	948	2,312
North Dakota *	163	68	231	*	*	*
South Dakota *	340	241	581	*	*	*
Total	6,788	3,138	9,926	4,313	2,505	6,818
	68.4%	31.6%	100.0%	63.3%	36.7%	100.0%
South Atlantic						
Delaware *	1,232	698	1,930	*	*	*
Florida	9,424	16,441	25,865	5,888	14,118	20,006
Georgia	7,973	6,824	14,797	19,314	15,081	34,395
Maryland *	883	430	1,313	*	*	*
North Carolina	15,727	6,972	22,699	20,575	7,606	28,181
South Carolina *	7,682	4,129	11,811	*	*	*
Virginia	4,229	1,632	5,861	3,539	717	4,256
West Virginia *	2,401	684	3,085	*	*	*
Total	49,551	27,814	87,361	49,316	37,522	86,838
	56.7%	31.6%	100.0%	56.8%	43.2%	100.0%

	Year-To-Date 1987 Product Mix					
	Jan-Dec Shipments			Jan-Dec Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	8,824	2,425	11,249	17,780	4,762	22,542
Arkansas *	3,530	833	4,363	*	*	*
Kentucky *	3,947	1,399	5,346	*	*	*
Louisiana *	1,996	341	2,337	*	*	*
Mississippi	4,115	955	5,070	3,688	880	4,568
Oklahoma *	705	400	1,105	*	*	*
Tennessee	6,713	2,629	9,342	10,586	3,728	14,314
Texas	4,965	3,542	8,507	7,526	5,393	12,919
Total	34,795	12,524	47,319	39,580	14,763	54,343
	73.5%	26.5%	100.0%	72.8%	27.2%	100.0%
Mountain						
Arizona	2,782	3,089	5,871	2,623	2,402	5,025
Colorado	398	520	918	185	366	551
Idaho	99	506	605	528	2,019	2,547
Montana *	137	377	514	*	*	*
Nevada *	426	1,580	2,006	*	*	*
New Mexico *	1,889	1,208	3,097	*	*	*
Utah *	86	270	356	*	*	*
Wyoming *	32	93	125	*	*	*
Total	5,849	7,643	13,492	3,336	4,787	8,123
	43.4%	56.6%	100.0%	41.1%	58.9%	100.0%
Pacific						
Alaska *	6	0	6	*	*	*
California	1,606	8,045	9,651	2,121	9,742	11,863
Hawaii *	0	0	0	*	*	*
Oregon	406	2,504	2,910	599	4,847	5,446
Washington	467	3,406	3,873	244	1,067	1,311
Total	2,485	13,955	16,440	2,964	15,656	18,620
	15.1%	84.9%	100.0%	15.9%	84.1%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	133,870	91,747	225,617	133,601	91,525	225,126
	59.3%	40.7%	100.0%	59.3%	40.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	5,264	1,717	6,981	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	5,696	2,001	7,697
Total	139,134	93,464	232,598	139,297	93,526	232,823
	59.8%	40.2%	100.0%	59.8%	40.2%	100.0%

NOTE: 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1987**

State	Total Shipment	% of Total:	:Rank: :Shpmt:	Single: Sectn	% of Total:	:Rank: :Shpmt:	Multi: Sectn	% of Total:	:Rank: :Shpmt:
Florida	2,018	14.8%	1	752	10.3%	2	1,266	20.1%	1
North Carolina	1,268	9.3%	2	764	10.4%	1	504	8.0%	4
Georgia	1,028	7.5%	3	512	7.0%	3	516	8.2%	3
California	788	5.8%	4	131	1.8%	19	657	10.4%	2
South Carolina	759	5.6%	5	477	6.5%	5	282	4.5%	5
Alabama	673	4.9%	6	480	6.6%	4	193	3.1%	10
Tennessee	528	3.9%	7	374	5.1%	6	154	2.4%	13
Michigan	519	3.8%	8	282	3.8%	7	237	3.8%	7
New York	416	3.1%	9	261	3.6%	9	155	2.5%	12
Pennsylvania	409	3.0%	10	261	3.6%	8	148	2.4%	14
Arizona	409	3.0%	11	169	2.3%	16	240	3.8%	6
Texas	397	2.9%	12	203	2.8%	13	194	3.1%	9
Ohio	349	2.6%	13	253	3.5%	10	96	1.5%	18
Indiana	345	2.5%	14	237	3.2%	11	108	1.7%	17
Virginia	311	2.3%	15	196	2.7%	14	115	1.8%	16
Mississippi	305	2.2%	16	235	3.2%	12	70	1.1%	22
Oregon	253	1.9%	17	35	0.5%	32	218	3.5%	8
Missouri	251	1.8%	18	169	2.3%	17	82	1.3%	19
Kentucky	246	1.8%	19	173	2.4%	15	73	1.2%	20
Arkansas	191	1.4%	20	149	2.0%	18	42	0.7%	26
Washington	185	1.4%	21	11	0.2%	41	174	2.8%	11
Illinois	182	1.3%	22	124	1.7%	21	58	0.9%	24
Maine	173	1.3%	23	127	1.7%	20	46	0.7%	25
New Mexico	165	1.2%	24	94	1.3%	24	71	1.1%	21
Nevada	157	1.2%	25	31	0.4%	33	126	2.0%	15
West Virginia	144	1.1%	26	112	1.5%	22	32	0.5%	29
Louisiana	134	1.0%	27	112	1.5%	23	22	0.3%	34
Delaware	125	0.9%	28	61	0.8%	27	64	1.0%	23
New Hampshire	100	0.7%	29	73	1.0%	26	27	0.4%	31
Kansas	88	0.6%	30	51	0.7%	29	37	0.6%	27
Wisconsin	87	0.6%	31	77	1.1%	25	10	0.2%	42
Minnesota	78	0.6%	32	52	0.7%	28	26	0.4%	33
Maryland	68	0.5%	33	41	0.6%	31	27	0.4%	32
Colorado	59	0.4%	34	23	0.3%	38	36	0.6%	28
New Jersey	59	0.4%	35	28	0.4%	35	31	0.5%	30
Iowa	57	0.4%	36	48	0.7%	30	9	0.1%	43
Massachusetts	45	0.3%	37	28	0.4%	36	17	0.3%	39
Oklahoma	42	0.3%	38	24	0.3%	37	18	0.3%	37
Vermont	40	0.3%	39	29	0.4%	34	11	0.2%	41
South Dakota	32	0.2%	40	18	0.2%	39	14	0.2%	40
Idaho	30	0.2%	41	8	0.1%	42	22	0.3%	35
Montana	26	0.2%	42	5	0.1%	45	21	0.3%	36
Nebraska	22	0.2%	43	5	0.1%	44	17	0.3%	38
Connecticut	17	0.1%	44	14	0.2%	40	3	0.0%	48
Rhode Island	15	0.1%	45	7	0.1%	43	8	0.1%	45
Utah	13	0.1%	46	4	0.1%	47	9	0.1%	44
North Dakota	8	0.1%	47	5	0.1%	46	3	0.0%	47
Wyoming	5	0.0%	48	1	0.0%	48	4	0.1%	46
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49

13,619 100.0%

7,326 100.0%

6,293 100.0%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	25,865	11.5%	1	9,424	7.0%	2	16,441	17.9%	1
North Carolina	22,699	10.1%	2	15,727	11.7%	1	6,972	7.6%	3
Georgia	14,797	6.6%	3	7,973	6.0%	4	6,824	7.4%	4
South Carolina	11,811	5.2%	4	7,682	5.7%	5	4,129	4.5%	5
Alabama	11,249	5.0%	5	8,824	6.6%	3	2,425	2.6%	14
Michigan	9,915	4.4%	6	5,892	4.4%	7	4,023	4.4%	6
California	9,651	4.3%	7	1,606	1.2%	25	8,045	8.8%	2
Tennessee	9,342	4.1%	8	6,713	5.0%	6	2,629	2.9%	11
Texas	8,507	3.8%	9	4,965	3.7%	9	3,542	3.9%	7
New York	7,930	3.5%	10	5,114	3.8%	8	2,816	3.1%	10
Pennsylvania	7,076	3.1%	11	4,599	3.4%	11	2,477	2.7%	13
Ohio	6,749	3.0%	12	4,853	3.6%	10	1,896	2.1%	16
Indiana	6,425	2.8%	13	4,389	3.3%	12	2,036	2.2%	15
Arizona	5,871	2.6%	14	2,782	2.1%	18	3,089	3.4%	9
Virginia	5,861	2.6%	15	4,229	3.2%	13	1,632	1.8%	17
Kentucky	5,346	2.4%	16	3,947	2.9%	15	1,399	1.5%	19
Mississippi	5,070	2.2%	17	4,115	3.1%	14	955	1.0%	23
Missouri	4,621	2.0%	18	3,254	2.4%	17	1,367	1.5%	20
Arkansas	4,363	1.9%	19	3,530	2.6%	16	833	0.9%	24
Washington	3,873	1.7%	20	467	0.3%	34	3,406	3.7%	8
Illinois	3,571	1.6%	21	2,496	1.9%	19	1,075	1.2%	22
New Mexico	3,097	1.4%	22	1,889	1.4%	24	1,208	1.3%	21
West Virginia	3,085	1.4%	23	2,401	1.8%	20	684	0.7%	26
Oregon	2,910	1.3%	24	406	0.3%	37	2,504	2.7%	12
Maine	2,738	1.2%	25	2,366	1.8%	21	372	0.4%	36
Louisiana	2,337	1.0%	26	1,996	1.5%	22	341	0.4%	38
Wisconsin	2,198	1.0%	27	1,938	1.4%	23	260	0.3%	40
Nevada	2,006	0.9%	28	426	0.3%	36	1,580	1.7%	18
Delaware	1,930	0.9%	29	1,232	0.9%	27	698	0.8%	25
Minnesota	1,685	0.7%	30	1,249	0.9%	26	436	0.5%	32
Kansas	1,463	0.6%	31	890	0.7%	29	573	0.6%	27
New Hampshire	1,389	0.6%	32	929	0.7%	28	460	0.5%	31
Maryland	1,313	0.6%	33	883	0.7%	30	430	0.5%	33
Oklahoma	1,105	0.5%	34	705	0.5%	31	400	0.4%	34
Colorado	918	0.4%	35	398	0.3%	38	520	0.6%	28
New Jersey	900	0.4%	36	381	0.3%	39	519	0.6%	29
Iowa	868	0.4%	37	646	0.5%	33	222	0.2%	43
Vermont	852	0.4%	38	661	0.5%	32	191	0.2%	44
Massachusetts	826	0.4%	39	462	0.3%	35	364	0.4%	37
Idaho	605	0.3%	40	99	0.1%	46	506	0.6%	30
South Dakota	581	0.3%	41	340	0.3%	40	241	0.3%	41
Montana	514	0.2%	42	137	0.1%	44	377	0.4%	35
Nebraska	477	0.2%	43	246	0.2%	41	231	0.3%	42
Utah	356	0.2%	44	86	0.1%	47	270	0.3%	39
Connecticut	331	0.1%	45	214	0.2%	42	117	0.1%	45
North Dakota	231	0.1%	46	163	0.1%	43	68	0.1%	48
Rhode Island	179	0.1%	47	108	0.1%	45	71	0.1%	47
Wyoming	125	0.1%	48	32	0.0%	48	93	0.1%	46
Alaska	6	0.0%	49	6	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	225,617	100.0%		133,870	100.0%		91,747	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1987**

State	Total Productn	% of :Total:	:Rank: :Sectn	:Single: :Product:	% of :Total:	:Rank: :Sectn	:Multi: :Product:	% of :Total:	:Rank	
Georgia	2,421	17.5%	1	1,271	17.0%	1	1,150	18.2%	1	
Indiana	1,633	11.8%	2	1,065	14.2%	2	568	9.0%	4	
Florida	1,565	11.3%	3	520	6.9%	7	1,045	16.5%	2	
North Carolina	1,545	11.2%	4	992	13.2%	3	553	8.7%	5	
Alabama	1,222	8.8%	5	888	11.9%	4	334	5.3%	7	
California	949	6.9%	6	159	2.1%	12	790	12.5%	3	
Tennessee	841	6.1%	7	602	8.0%	5	239	3.8%	10	
Pennsylvania	818	5.9%	8	530	7.1%	6	288	4.6%	9	
Texas	599	4.3%	9	302	4.0%	8	297	4.7%	8	
Oregon	411	3.0%	10	48	0.6%	18	363	5.7%	6	
Mississippi	342	2.5%	11	265	3.5%	9	77	1.2%	13	
Arizona	342	2.5%	12	162	2.2%	11	180	2.8%	11	
Virginia	268	1.9%	13	211	2.8%	10	57	0.9%	15	
Nebraska	143	1.0%	14	76	1.0%	16	67	1.1%	14	
Ohio	140	1.0%	15	110	1.5%	13	30	0.5%	20	
Wisconsin	125	0.9%	16	104	1.4%	14	21	0.3%	22	
Kansas	121	0.9%	17	81	1.1%	15	40	0.6%	17	
Idaho	119	0.9%	18	29	0.4%	19	90	1.4%	12	
Minnesota	88	0.6%	19	57	0.8%	17	31	0.5%	18	
Washington	52	0.4%	20	2	0.0%	22	50	0.8%	16	
Colorado	41	0.3%	21	13	0.2%	20	28	0.4%	21	
Missouri	36	0.3%	22	6	0.1%	21	30	0.5%	19	
Illinois	*	0	0.0%	23	0	0.0%	43	0	0.0%	42
Montana	*	0	0.0%	24	0	0.0%	35	0	0.0%	35
Connecticut	*	0	0.0%	25	0	0.0%	44	0	0.0%	34
Louisiana	*	0	0.0%	26	0	0.0%	36	0	0.0%	36
South Carolina	*	0	0.0%	27	0	0.0%	29	0	0.0%	25
Maryland	*	0	0.0%	28	0	0.0%	33	0	0.0%	23
Alaska	*	0	0.0%	29	0	0.0%	28	0	0.0%	39
Nevada	*	0	0.0%	30	0	0.0%	50	0	0.0%	48
Kentucky	*	0	0.0%	31	0	0.0%	39	0	0.0%	33
Vermont	*	0	0.0%	32	0	0.0%	25	0	0.0%	31
New Mexico	*	0	0.0%	33	0	0.0%	26	0	0.0%	24
Rhode Island	*	0	0.0%	34	0	0.0%	46	0	0.0%	32
Oklahoma	*	0	0.0%	35	0	0.0%	38	0	0.0%	44
New Jersey	*	0	0.0%	36	0	0.0%	31	0	0.0%	30
Delaware	*	0	0.0%	37	0	0.0%	24	0	0.0%	38
Arkansas	*	0	0.0%	38	0	0.0%	45	0	0.0%	47
Michigan	*	0	0.0%	39	0	0.0%	30	0	0.0%	45
New York	*	0	0.0%	40	0	0.0%	37	0	0.0%	29
Utah	*	0	0.0%	41	0	0.0%	23	0	0.0%	46
West Virginia	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Iowa	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
Massachusetts	*	0	0.0%	44	0	0.0%	32	0	0.0%	37
South Dakota	*	0	0.0%	45	0	0.0%	40	0	0.0%	28
Hawaii	*	0	0.0%	46	0	0.0%	27	0	0.0%	26
North Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Wyoming	*	0	0.0%	48	0	0.0%	41	0	0.0%	50
New Hampshire	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Maine	*	0	0.0%	50	0	0.0%	34	0	0.0%	43
	13,821	100.0%		7,493	100.0%		6,328	100.0%		

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1987**

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn	% of :Total:	:Rank:	Multi: :Sectn	% of :Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	34,395	15.3%	1	19,314	14.5%	2	15,081	16.5%	1
Indiana	29,101	12.9%	2	19,251	14.4%	3	9,850	10.8%	3
North Carolina	28,181	12.5%	3	20,575	15.4%	1	7,606	8.3%	5
Alabama	22,542	10.0%	4	17,780	13.3%	4	4,762	5.2%	9
Florida	20,006	8.9%	5	5,888	4.4%	8	14,118	15.4%	2
Pennsylvania	15,296	6.8%	6	10,000	7.5%	6	5,296	5.8%	7
Tennessee	14,314	6.4%	7	10,586	7.9%	5	3,728	4.1%	10
Texas	12,919	5.7%	8	7,526	5.6%	7	5,393	5.9%	6
California	11,863	5.3%	9	2,121	1.6%	14	9,742	10.6%	4
Oregon	5,446	2.4%	10	599	0.4%	18	4,847	5.3%	8
Arizona	5,025	2.2%	11	2,623	2.0%	11	2,402	2.6%	11
Mississippi	4,568	2.0%	12	3,688	2.8%	9	880	1.0%	15
Virginia	4,256	1.9%	13	3,539	2.6%	10	717	0.8%	16
Ohio	3,121	1.4%	14	2,420	1.8%	13	701	0.8%	17
Wisconsin	2,866	1.3%	15	2,421	1.8%	12	445	0.5%	21
Idaho	2,547	1.1%	16	528	0.4%	19	2,019	2.2%	12
Nebraska	2,312	1.0%	17	1,364	1.0%	16	948	1.0%	14
Minnesota	2,024	0.9%	18	1,498	1.1%	15	526	0.6%	19
Kansas	1,880	0.8%	19	1,349	1.0%	17	531	0.6%	18
Washington	1,311	0.6%	20	244	0.2%	20	1,067	1.2%	13
Missouri	602	0.3%	21	102	0.1%	22	500	0.5%	20
Colorado	551	0.2%	22	185	0.1%	21	366	0.4%	22
South Carolina	* 0	0.0%	23	0	0.0%	43	0	0.0%	46
Iowa	* 0	0.0%	24	0	0.0%	35	0	0.0%	33
Michigan	* 0	0.0%	25	0	0.0%	44	0	0.0%	38
Montana	* 0	0.0%	26	0	0.0%	36	0	0.0%	28
Arkansas	* 0	0.0%	27	0	0.0%	29	0	0.0%	40
Maine	* 0	0.0%	28	0	0.0%	33	0	0.0%	36
Alaska	* 0	0.0%	29	0	0.0%	28	0	0.0%	32
Oklahoma	* 0	0.0%	30	0	0.0%	50	0	0.0%	37
Wyoming	* 0	0.0%	31	0	0.0%	39	0	0.0%	43
North Dakota	* 0	0.0%	32	0	0.0%	25	0	0.0%	42
New Hampshire	* 0	0.0%	33	0	0.0%	26	0	0.0%	34
Vermont	* 0	0.0%	34	0	0.0%	46	0	0.0%	24
Illinois	* 0	0.0%	35	0	0.0%	38	0	0.0%	35
South Dakota	* 0	0.0%	36	0	0.0%	31	0	0.0%	49
Nevada	* 0	0.0%	37	0	0.0%	24	0	0.0%	41
Delaware	* 0	0.0%	38	0	0.0%	45	0	0.0%	31
Connecticut	* 0	0.0%	39	0	0.0%	30	0	0.0%	27
New York	* 0	0.0%	40	0	0.0%	37	0	0.0%	50
West Virginia	* 0	0.0%	41	0	0.0%	23	0	0.0%	48
New Mexico	* 0	0.0%	42	0	0.0%	48	0	0.0%	45
Utah	* 0	0.0%	43	0	0.0%	41	0	0.0%	39
Rhode Island	* 0	0.0%	44	0	0.0%	42	0	0.0%	25
Louisiana	* 0	0.0%	45	0	0.0%	34	0	0.0%	29
New Jersey	* 0	0.0%	46	0	0.0%	47	0	0.0%	23
Maryland	* 0	0.0%	47	0	0.0%	32	0	0.0%	44
Kentucky	* 0	0.0%	48	0	0.0%	40	0	0.0%	26
Hawaii	* 0	0.0%	49	0	0.0%	27	0	0.0%	47
Massachusetts	* 0	0.0%	50	0	0.0%	49	0	0.0%	30

225,126 100.0% 133,601 100.0% 91,525 100.0%

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

December, 1987
Manufacturing Report



6/27/88

A6325-1

Manufacturing REPORT


Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1988

Manufactured home shipments in January, 1988 declined 19 percent from a year ago. This level of shipments is the lowest level recorded by the National Conference of States on Building Codes and Standards since they began collecting statistics in June, 1976. Only eight states showed an increase in shipments, and none of those were in the south atlantic or south central where the larger number of shipments are concentrated. Only one state, Oregon, showed an increase in production.

The regions all declined in shipments and only two of the top ten shipment states reported increases.

Regional Shipments, Percent Change and Market Share

REGION	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	1,138	9.4	- 4.5	1,192	7.7	
East North Central	1,289	10.6	- 18.3	1,577	10.2	
West North Central	410	3.4	- 19.0	506	3.3	
South Atlantic	5,212	43.0	- 20.2	6,531	42.4	
South Central	2,161	17.8	- 36.0	3,376	21.9	
Mountain	737	6.1	- 27.4	1,015	6.6	
Pacific	1,188	9.8	- 0.8	1,197	7.8	

Top Ten States, Percent Change and Market Share

	STATES	1988			1987		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	1,975	16.3	- 11.8	2,238	14.5	1
2.	North Carolina	1,028	8.5	- 31.6	1,503	9.8	2
3.	Georgia	975	8.0	- 7.9	1,059	6.9	3
4.	California	734	6.0	- 6.0	781	5.1	6
5.	South Carolina	679	5.6	- 29.9	968	6.3	4
6.	Alabama	594	4.9	- 23.4	775	5.0	7
7.	Tennessee	525	4.3	- 11.8	595	3.9	8
8.	Michigan	476	3.9	- 15.5	563	3.7	9
9.	Pennsylvania	410	3.4	+ 4.1	394	2.6	11
10.	New York	371	3.1	+ 0.5	369	2.4	14

DATA SOURCE: Natio. Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For more information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961 - 18.9%
February	16,258			Jan-Feb	32,249	
March	19,601			Jan-Mar	51,850	
April	21,139			Jan-Apr	72,989	
May	20,176			Jan-May	93,165	
June	21,532			Jan-June	114,697	
July	20,971			Jan-July	135,668	
August	21,996			Jan-Aug	157,664	
September	21,700			Jan-Sep	179,364	
October	22,162			Jan-Oct	201,526	
November	16,990			Jan-Nov	218,516	
December	14,307			Jan-Dec	232,823	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823 - 19.1%
February	16,059			Jan-Feb	31,916	
March	19,652			Jan-Mar	51,568	
April	21,334			Jan-Apr	72,902	
May	20,231			Jan-May	93,133	
June	21,643			Jan-June	114,776	
July	20,880			Jan-July	135,656	
August	21,961			Jan-Aug	157,617	
September	21,620			Jan-Sep	179,237	
October	21,971			Jan-Oct	201,208	
November	17,176			Jan-Nov	218,384	
December	14,214			Jan-Dec	232,598	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1987	1988	1987	1988
January	3.7%	6.4%	January	597
February	4.9%		February	796
March	3.8%		March	745
April	2.6%		April	550
May	2.5%		May	495
June	1.8%		June	384
July	2.3%		July	475
August	2.3%		August	510
September	2.7%		September	590
October	3.5%		October	781
November	3.5%		November	595
December	4.8%		December	688

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	893	840	- 5.9%	893	840	- 5.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	893	840	- 5.9%	893	840	- 5.9%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,587	1,369	- 13.7%	1,587	1,369	- 13.7%
Michigan *	*	*	---	*	*	---
Ohio	123	112	- 8.9%	123	112	- 8.9%
Wisconsin	133	107	- 19.5%	133	107	- 19.5%
Total	1,843	1,588	- 13.8%	1,843	1,588	- 13.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	102	102	0.0%	102	102	0.0%
Minnesota	57	48	- 15.8%	57	48	- 15.8%
Missouri	30	25	- 16.7%	30	25	- 16.7%
Nebraska	173	142	- 17.9%	173	142	- 17.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	362	317	- 12.4%	362	317	- 12.4%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,728	1,503	- 13.0%	1,728	1,503	- 13.0%
Georgia	2,590	2,349	- 9.3%	2,590	2,349	- 9.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,907	1,315	- 31.0%	1,907	1,315	- 31.0%
South Carolina *	*	*	---	*	*	---
Virginia	225	224	- 0.4%	225	224	- 0.4%
West Virginia *	*	*	---	*	*	---
Total	6,450	5,391	- 16.4%	6,450	5,391	- 16.4%
South Central						
Alabama	1,486	986	- 33.6%	1,486	986	- 33.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	301	300	- 0.3%	301	300	- 0.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	973	883	- 9.2%	973	883	- 9.2%
Texas	1,156	461	- 59.8%	1,156	465	- 59.8%
Total	3,916	2,644	- 32.2%	3,916	2,634	- 32.7%

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	419	333	- 20.5%	419	333	- 20.5%
Colorado	41	0	-100.0%	41	0	-100.0%
Idaho	179	103	- 42.5%	179	103	- 42.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	639	436	- 31.8%	639	436	- 31.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	974	851	- 12.6%	974	851	- 12.6%
Hawaii *	*	*	---	*	*	---
Oregon	320	394	23.1%	320	394	23.1%
Washington	83	71	- 14.5%	83	71	- 14.5%
Total	1,377	1,316	- 4.4%	1,377	1,316	- 4.4%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	511	439	- 14.1%	511	439	- 14.1%
Total Production	15,991	12,961	- 18.9%	15,991	12,961	- 18.9%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	25	17	- 32.0%	25	17	- 32.0%
Maine	129	152	17.8%	129	152	17.8%
Massachusetts	66	45	- 31.8%	66	45	- 31.8%
New Hampshire	74	45	- 39.2%	74	45	- 39.2%
New Jersey	83	45	- 45.8%	83	45	- 45.8%
New York	369	371	0.5%	369	371	0.5%
Pennsylvania	394	410	4.1%	394	410	4.1%
Rhode Island	16	13	- 18.8%	16	13	- 18.8%
Vermont	36	40	11.1%	36	40	11.1%
Total	1,192	1,138	- 4.5%	1,192	1,138	- 4.5%
East North Central						
Illinois	168	143	- 14.9%	168	143	- 14.9%
Indiana	375	277	- 26.1%	375	277	- 26.1%
Michigan	563	476	- 15.5%	563	476	- 15.5%
Ohio	378	316	- 16.4%	378	316	- 16.4%
Wisconsin	93	77	- 17.2%	93	77	- 17.2%
Total	1,577	1,289	- 18.3%	1,577	1,289	- 18.3%
West North Central						
Iowa	42	49	16.7%	42	49	16.7%
Kansas	122	86	- 29.5%	122	86	- 29.5%
Minnesota	28	36	28.6%	28	36	28.6%
Missouri	247	183	- 25.9%	247	183	- 25.9%
Nebraska	35	25	- 28.6%	35	25	- 28.6%
North Dakota	6	4	- 33.3%	6	4	- 33.3%
South Dakota	26	27	3.8%	26	27	3.8%
Total	506	410	- 19.0%	506	410	- 19.0%
South Atlantic						
Delaware	178	132	- 25.8%	178	132	- 25.8%
Florida	2,238	1,975	- 11.8%	2,238	1,975	- 11.8%
Georgia	1,059	975	- 7.9%	1,059	975	- 7.9%
Maryland	113	87	- 23.0%	113	87	- 23.0%
North Carolina	1,503	1,028	- 31.6%	1,503	1,028	- 31.6%
South Carolina	968	679	- 29.9%	968	679	- 29.9%
Virginia	355	226	- 36.3%	355	226	- 36.3%
West Virginia	117	110	- 6.0%	117	110	- 6.0%
Total	6,531	5,212	- 20.2%	6,531	5,212	- 20.2%
South Central						
Alabama	775	594	- 23.4%	775	594	- 23.4%
Arkansas	291	156	- 46.4%	291	156	- 46.4%
Kentucky	298	273	- 8.4%	298	273	- 8.4%
Louisiana	185	114	- 38.4%	185	114	- 38.4%
Mississippi	326	186	- 42.9%	326	186	- 42.9%
Oklahoma	86	24	- 72.1%	86	24	- 72.1%
Tennessee	595	525	- 11.8%	595	525	- 11.8%
Texas	820	289	- 64.8%	820	289	- 64.8%
Total	3,376	2,161	- 36.0%	3,376	2,161	- 36.0%

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	520	369	- 29.0%	520	369	- 29.0%
Colorado	52	38	- 26.9%	52	38	- 26.9%
Idaho	38	25	- 34.2%	38	25	- 34.2%
Montana	37	13	- 64.9%	37	13	- 64.9%
Nevada	128	97	- 24.2%	128	97	- 24.2%
New Mexico	205	175	- 14.6%	205	175	- 14.6%
Utah	32	15	- 53.1%	32	15	- 53.1%
Wyoming	3	5	66.7%	3	5	66.7%
Total	1,015	737	- 27.4%	1,015	737	- 27.4%
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	781	734	- 6.0%	781	734	- 6.0%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	184	242	31.5%	184	242	31.5%
Washington	232	212	- 8.6%	232	212	- 8.6%
Total	1,197	1,188	- 0.8%	1,197	1,188	- 0.8%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	463	688	48.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	15,394	12,135	- 21.2%	15,857	12,823	- 19.1%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Jan Shipments			Jan-Jan Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	14	3	17	*	*	*
Maine *	128	24	152	*	*	*
Massachusetts *	32	13	45	*	*	*
New Hampshire *	33	12	45	*	*	*
New Jersey *	13	32	45	*	*	*
New York *	250	121	371	*	*	*
Pennsylvania	255	155	410	565	275	840
Rhode Island *	5	8	13	*	*	*
Vermont *	30	10	40	*	*	*
Total	760	378	1,138	565	275	840
	66.8%	33.2%	100.0%	67.3%	32.7%	100.0%
East North Central						
Illinois *	104	39	143	*	*	*
Indiana	185	92	277	907	462	1,369
Michigan *	293	183	476	*	*	*
Ohio	226	90	316	87	25	112
Wisconsin	73	4	77	89	18	107
Total	881	408	1,289	1,083	505	1,588
	68.3%	31.7%	100.0%	68.2%	31.8%	100.0%
West North Central						
Iowa *	36	13	49	*	*	*
Kansas	55	31	86	75	27	102
Minnesota	24	12	36	33	15	48
Missouri	124	59	183	2	23	25
Nebraska	11	14	25	85	57	142
North Dakota *	1	3	4	*	*	*
South Dakota *	13	14	27	*	*	*
Total	264	146	410	195	122	317
	64.4%	35.6%	100.0%	61.5%	38.5%	100.0%
South Atlantic						
Delaware *	94	38	132	*	*	*
Florida	821	1,154	1,975	542	961	1,503
Georgia	502	473	975	1,290	1,059	2,349
Maryland *	61	26	87	*	*	*
North Carolina	665	363	1,028	920	395	1,315
South Carolina *	422	257	679	*	*	*
Virginia	153	73	226	195	29	224
West Virginia *	83	27	110	*	*	*
Total	2,801	2,411	5,212	2,947	2,444	5,391
	53.7%	46.3%	100.0%	54.7%	45.3%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-Jan Shipments			Jan-Jan Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production

South Central

Alabama	472	122	594	732	254	986
Arkansas *	126	30	156	*	*	*
Kentucky *	187	86	273	*	*	*
Louisiana *	105	9	114	*	*	*
Mississippi	139	47	186	248	52	300
Oklahoma *	12	12	24	*	*	*
Tennessee	370	155	525	651	232	883
Texas	161	128	289	264	201	465

Total	1,572	589	2,161	1,895	739	2,634
	72.7%	27.3%	100.0%	71.9%	28.1%	100.0%

Mountain

Arizona	171	198	369	172	161	333
Colorado	13	25	38	0	0	0
Idaho	6	19	25	28	75	103
Montana *	3	10	13	*	*	*
Nevada *	18	79	97	*	*	*
New Mexico *	111	64	175	*	*	*
Utah *	2	13	15	*	*	*
Wyoming *	2	3	5	*	*	*

Total	326	411	737	200	236	436
	44.2%	55.8%	100.0%	45.9%	54.1%	100.0%

Pacific

Alaska *	0	0	0	*	*	*
California	126	608	734	147	704	851
Hawaii *	0	0	0	*	*	*
Oregon	27	215	242	46	348	394
Washington	17	195	212	2	69	71

Total	170	1,018	1,188	195	1,121	1,316
	14.3%	85.7%	100.0%	14.8%	85.2%	100.0%

DC & U.S. Terr. *	0	0	0	*	*	*
-------------------	---	---	---	---	---	---

Sub Total U.S	6,774	5,361	12,135	7,080	5,442	12,522
	55.8%	44.2%	100.0%	56.5%	43.5%	100.0%

Gov't & Export	0	0	0	0	0	0
----------------	---	---	---	---	---	---

Beginning Inv.	506	182	688	0	0	0
----------------	-----	-----	-----	---	---	---

Other (Canada)	0	0	0	0	0	0
----------------	---	---	---	---	---	---

States With *	0	0	0	293	146	439
---------------	---	---	---	-----	-----	-----

Total	7,280	5,543	12,823	7,373	5,588	12,961
	56.8%	43.2%	100.0%	56.9%	43.1%	100.0%

NOTE: 1987 PRODUCT MIX FOR THE U.S. WAS 40% AND 60% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1988

State	Total	% of	:Rank:	Single:	% of	:Rank:	Multi	% of	:Rank:
Shipment	:Total:			:Sectn	:Total:		:Sectn	:Total:	
:	:			:Shpmt:	:		:Shpmt:	:	
Florida	1,975	16.3%	1	821	12.1%	1	1,154	21.5%	1
North Carolina	1,028	8.5%	2	665	9.8%	2	363	6.8%	4
Georgia	975	8.0%	3	502	7.4%	3	473	8.8%	3
California	734	6.0%	4	126	1.9%	18	608	11.3%	2
South Carolina	679	5.6%	5	422	6.2%	5	257	4.8%	5
Alabama	594	4.9%	6	472	7.0%	4	122	2.3%	13
Tennessee	525	4.3%	7	370	5.5%	6	155	2.9%	11
Michigan	476	3.9%	8	293	4.3%	7	183	3.4%	9
Pennsylvania	410	3.4%	9	255	3.8%	8	155	2.9%	10
New York	371	3.1%	10	250	3.7%	9	121	2.3%	14
Arizona	369	3.0%	11	171	2.5%	13	198	3.7%	7
Ohio	316	2.6%	12	226	3.3%	10	90	1.7%	16
Texas	289	2.4%	13	161	2.4%	14	128	2.4%	12
Indiana	277	2.3%	14	185	2.7%	12	92	1.7%	15
Kentucky	273	2.2%	15	187	2.8%	11	86	1.6%	17
Oregon	242	2.0%	16	27	0.4%	33	215	4.0%	6
Virginia	226	1.9%	17	153	2.3%	15	73	1.4%	19
Washington	212	1.7%	18	17	0.3%	36	195	3.6%	8
Mississippi	186	1.5%	19	139	2.1%	16	47	0.9%	22
Missouri	183	1.5%	20	124	1.8%	20	59	1.1%	21
New Mexico	175	1.4%	21	111	1.6%	21	64	1.2%	20
Arkansas	156	1.3%	22	126	1.9%	19	30	0.6%	27
Maine	152	1.3%	23	128	1.9%	17	24	0.4%	31
Illinois	143	1.2%	24	104	1.5%	23	39	0.7%	23
Delaware	132	1.1%	25	94	1.4%	24	38	0.7%	24
Louisiana	114	0.9%	26	105	1.6%	22	9	0.2%	43
West Virginia	110	0.9%	27	83	1.2%	25	27	0.5%	28
Nevada	97	0.8%	28	18	0.3%	35	79	1.5%	18
Maryland	87	0.7%	29	61	0.9%	27	26	0.5%	29
Kansas	86	0.7%	30	55	0.8%	28	31	0.6%	26
Wisconsin	77	0.6%	31	73	1.1%	26	4	0.1%	45
Iowa	49	0.4%	32	36	0.5%	29	13	0.2%	37
New Jersey	45	0.4%	33	13	0.2%	38	32	0.6%	25
Massachusetts	45	0.4%	34	32	0.5%	31	13	0.2%	36
New Hampshire	45	0.4%	35	33	0.5%	30	12	0.2%	38
Vermont	40	0.3%	36	30	0.4%	32	10	0.2%	42
Colorado	38	0.3%	37	13	0.2%	39	25	0.5%	30
Minnesota	36	0.3%	38	24	0.4%	34	12	0.2%	39
South Dakota	27	0.2%	39	13	0.2%	40	14	0.3%	33
Nebraska	25	0.2%	40	11	0.2%	42	14	0.3%	34
Idaho	25	0.2%	41	6	0.1%	43	19	0.4%	32
Oklahoma	24	0.2%	42	12	0.2%	41	12	0.2%	40
Connecticut	17	0.1%	43	14	0.2%	37	3	0.1%	46
Utah	15	0.1%	44	2	0.0%	47	13	0.2%	35
Montana	13	0.1%	45	3	0.0%	45	10	0.2%	41
Rhode Island	13	0.1%	46	5	0.1%	44	8	0.1%	44
Wyoming	5	0.0%	47	2	0.0%	46	3	0.1%	48
North Dakota	4	0.0%	48	1	0.0%	48	3	0.1%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	12,135	99.7%		6,774	100.2%		5,361	100.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1988**

State	Total	:% of	:Rank:	Single	:% of	:Rank:	Multi	:% of	:Rank:
	Productn	:Total:		:Sectn:	:Total:		:Sectn:	:Total:	
	:	:		:Prduct:	:		:Prduct:	:	
Georgia	2,349	18.8%	1	1,290	18.2%	1	1,059	19.5%	1
Florida	1,503	12.0%	2	542	7.7%	7	961	17.7%	2
Indiana	1,369	10.9%	3	907	12.8%	3	462	8.5%	4
North Carolina	1,315	10.5%	4	920	13.0%	2	395	7.3%	5
Alabama	986	7.9%	5	732	10.3%	4	254	4.7%	8
Tennessee	883	7.1%	6	651	9.2%	5	232	4.3%	9
California	851	6.8%	7	147	2.1%	12	704	12.9%	3
Pennsylvania	840	6.7%	8	565	8.0%	6	275	5.1%	7
Texas	465	3.7%	9	264	3.7%	8	201	3.7%	10
Oregon	394	3.1%	10	46	0.6%	17	348	6.4%	6
Arizona	333	2.7%	11	172	2.4%	11	161	3.0%	11
Mississippi	300	2.4%	12	248	3.5%	9	52	1.0%	15
Virginia	224	1.8%	13	195	2.8%	10	29	0.5%	16
Nebraska	142	1.1%	14	85	1.2%	15	57	1.0%	14
Ohio	112	0.9%	15	87	1.2%	14	25	0.5%	18
Wisconsin	107	0.9%	16	89	1.3%	13	18	0.3%	20
Idaho	103	0.8%	17	28	0.4%	19	75	1.4%	12
Kansas	102	0.8%	18	75	1.1%	16	27	0.5%	17
Washington	71	0.6%	19	2	0.0%	20	69	1.3%	13
Minnesota	48	0.4%	20	33	0.5%	18	15	0.3%	21
Missouri	25	0.2%	21	2	0.0%	21	23	0.4%	19
North Dakota	*	0	0.0%	0	0.0%	43	0	0.0%	42
Maine	*	0	0.0%	0	0.0%	35	0	0.0%	36
Connecticut	*	0	0.0%	0	0.0%	36	0	0.0%	29
New Mexico	*	0	0.0%	0	0.0%	29	0	0.0%	45
Utah	*	0	0.0%	0	0.0%	22	0	0.0%	39
Alaska	*	0	0.0%	0	0.0%	44	0	0.0%	34
Illinois	*	0	0.0%	0	0.0%	33	0	0.0%	35
Vermont	*	0	0.0%	0	0.0%	28	0	0.0%	24
West Virginia	*	0	0.0%	0	0.0%	50	0	0.0%	48
South Carolina	*	0	0.0%	0	0.0%	26	0	0.0%	46
Delaware	*	0	0.0%	0	0.0%	39	0	0.0%	33
Louisiana	*	0	0.0%	0	0.0%	25	0	0.0%	31
Massachusetts	*	0	0.0%	0	0.0%	46	0	0.0%	32
Maryland	*	0	0.0%	0	0.0%	38	0	0.0%	44
Oklahoma	*	0	0.0%	0	0.0%	31	0	0.0%	37
Colorado	*	0	0.0%	0	0.0%	24	0	0.0%	26
Hawaii	*	0	0.0%	0	0.0%	45	0	0.0%	47
Montana	*	0	0.0%	0	0.0%	30	0	0.0%	30
Iowa	*	0	0.0%	0	0.0%	37	0	0.0%	22
New Jersey	*	0	0.0%	0	0.0%	23	0	0.0%	25
Rhode Island	*	0	0.0%	0	0.0%	48	0	0.0%	27
Arkansas	*	0	0.0%	0	0.0%	47	0	0.0%	40
New Hampshire	*	0	0.0%	0	0.0%	32	0	0.0%	23
Kentucky	*	0	0.0%	0	0.0%	40	0	0.0%	28
Michigan	*	0	0.0%	0	0.0%	27	0	0.0%	38
South Dakota	*	0	0.0%	0	0.0%	49	0	0.0%	49
New York	*	0	0.0%	0	0.0%	41	0	0.0%	50
Nevada	*	0	0.0%	0	0.0%	42	0	0.0%	41
Wyoming	*	0	0.0%	0	0.0%	34	0	0.0%	43
	12,522	100.1%		7,080	100.0%		5,442	100.3%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

January, 1988
Manufacturing Report

6/27/88

A6325-1

Manufacturing REPORT


Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1988

Manufactured home shipments improved from the dismal showing in January, but were still 1,026 homes less than a year ago, off 6.4 percent. For the first two months of 1988, manufacturers have shipped 4,060 fewer homes than they did for the first two months in 1987, off 12.7 percent. There appear to be no pockets of strength developing yet, and only a few states that are not showing negative numbers for 1988.

Of the top ten shipment states, only one showed an increase through the first two months of 1988. New York was up 1.6 percent compared to 1987. The only other non-negative top ten shipment state, Pennsylvania, was flat.

Regional Shipments, Percent Change and Market Share

Cumulative Shipments January through February

REGION	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	2,350	8.4	- 3.1	2,425	7.6	
East North Central	2,981	10.7	- 12.6	3,412	10.7	
West North Central	1,022	3.7	- 8.6	1,118	3.5	
South Atlantic	11,033	39.6	- 13.9	12,821	40.2	
South Central	4,875	17.5	- 27.2	6,697	21.0	
Mountain	1,630	5.9	- 18.6	2,003	6.3	
Pacific	2,451	8.8	+ 3.0	2,380	7.5	

Top Ten States, Percent Change and Market Share

Cumulative Shipments January through February

STATES	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	3,870	14.7	- 12.2	4,401	14.3	1
2. North Carolina	2,329	8.8	- 20.8	2,939	9.5	2
3. Georgia	2,076	7.9	- 3.8	2,159	7.0	3
4. California	1,499	5.7	- 2.5	1,538	5.0	6
5. South Carolina	1,483	5.6	- 17.0	1,787	5.8	4
6. Alabama	1,294	4.9	- 18.6	1,590	5.2	5
7. Tennessee	1,107	4.2	- 1.9	1,128	3.7	9
8. Michigan	1,050	4.0	- 7.4	1,134	3.7	8
9. New York	839	3.2	+ 1.6	826	2.7	13
10. Pennsylvania	833	3.2	- -	833	2.7	12

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601			Jan-Mar	51,850		
April	21,139			Jan-Apr	72,989		
May	20,176			Jan-May	93,165		
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652			Jan-Mar	51,568		
April	21,334			Jan-Apr	72,902		
May	20,231			Jan-May	93,133		
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%		March	745	
April	2.6%		April	550	
May	2.5%		May	495	
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	50	0.0%	0	93	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,002	993	- 0.9%	1,895	1,833	- 3.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,002	1,043	4.1%	1,895	1,926	1.6%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,844	1,759	- 4.6%	3,431	3,128	- 8.8%
Michigan *	*	*	---	*	*	---
Ohio	183	209	14.2%	306	321	4.9%
Wisconsin	134	130	- 3.0%	267	237	- 11.2%
Total	2,161	2,098	- 2.9%	4,004	3,686	- 7.9%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	100	126	26.0%	202	228	12.9%
Minnesota	146	127	- 13.0%	203	175	- 13.8%
Missouri	38	38	0.0%	68	63	- 7.4%
Nebraska	170	157	- 7.6%	343	299	- 12.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	454	448	- 1.3%	816	765	- 6.3%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,658	1,488	- 10.3%	3,386	2,991	- 11.7%
Georgia	2,545	2,442	- 4.0%	5,135	4,791	- 6.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,820	1,666	- 8.5%	3,727	2,981	- 20.0%
South Carolina *	*	*	---	*	*	---
Virginia	282	256	- 9.2%	507	480	- 5.3%
West Virginia *	*	*	---	*	*	---
Total	6,305	5,852	- 7.2%	12,755	11,243	- 11.9%
South Central						
Alabama	1,464	1,380	- 5.7%	2,950	2,366	- 19.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	322	361	12.1%	623	661	6.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,072	1,025	- 4.4%	2,045	1,908	- 6.7%
Texas	1,025	628	- 38.7%	2,181	1,093	- 49.9%
Total	3,883	3,394	- 12.6%	7,799	6,028	- 22.7%

Mobile/Manufactured Home Production

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	408	359	- 12.0%	827	692	- 16.3%
Colorado	45	35	- 22.2%	86	35	- 59.3%
Idaho	186	156	- 16.1%	365	259	- 29.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	639	550	- 13.9%	1,278	986	- 22.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	896	912	1.8%	1,870	1,763	- 5.7%
Hawaii *	*	*	---	*	*	---
Oregon	349	421	20.6%	669	815	21.8%
Washington	80	68	- 15.0%	163	139	- 14.7%
Total	1,325	1,401	5.7%	2,702	2,717	0.6%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	489	409	- 16.4%	1,000	805	- 19.5%
Total Production	16,258	15,195	- 6.5%	32,249	28,156	- 12.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	9	7	- 22.2%	34	24	- 29.4%
Maine	127	146	15.0%	256	298	16.4%
Massachusetts	29	42	44.8%	95	87	- 8.4%
New Hampshire	51	40	- 21.6%	125	85	- 32.0%
New Jersey	74	43	- 41.9%	157	88	- 43.9%
New York	457	468	2.4%	826	839	1.6%
Pennsylvania	439	423	- 3.6%	833	833	0.0%
Rhode Island	4	6	50.0%	20	19	- 5.0%
Vermont	43	37	- 14.0%	79	77	- 2.5%
Total	1,233	1,212	- 1.7%	2,425	2,350	- 3.1%
East North Central						
Illinois	194	170	- 12.4%	362	313	- 13.5%
Indiana	443	366	- 17.4%	818	643	- 21.4%
Michigan	571	574	0.5%	1,134	1,050	- 7.4%
Ohio	514	450	- 12.5%	892	766	- 14.1%
Wisconsin	113	132	16.8%	206	209	1.5%
Total	1,835	1,692	- 7.8%	3,412	2,981	- 12.6%
West North Central						
Iowa	49	50	2.0%	91	99	8.8%
Kansas	92	100	8.7%	214	186	- 13.1%
Minnesota	90	84	- 6.7%	118	120	1.7%
Missouri	285	296	3.9%	532	479	- 10.0%
Nebraska	37	29	- 21.6%	72	54	- 25.0%
North Dakota	16	13	- 18.8%	22	17	- 22.7%
South Dakota	43	40	- 7.0%	69	67	- 2.9%
Total	612	612	0.0%	1,118	1,022	- 8.6%
South Atlantic						
Delaware	140	130	- 7.1%	318	262	- 17.6%
Florida	2,163	1,895	- 12.4%	4,401	3,870	- 12.1%
Georgia	1,100	1,101	0.1%	2,159	2,076	- 3.8%
Maryland	97	123	26.8%	210	210	0.0%
North Carolina	1,436	1,301	- 9.4%	2,939	2,329	- 20.8%
South Carolina	819	804	- 1.8%	1,787	1,483	- 17.0%
Virginia	340	305	- 10.3%	695	531	- 23.6%
West Virginia	195	162	- 16.9%	312	272	- 12.8%
Total	6,290	5,821	- 7.5%	12,821	11,033	- 13.9%
South Central						
Alabama	815	700	- 14.1%	1,590	1,294	- 18.6%
Arkansas	373	265	- 29.0%	664	421	- 36.6%
Kentucky	328	362	10.4%	626	635	1.4%
Louisiana	180	132	- 26.7%	365	246	- 32.6%
Mississippi	313	233	- 25.6%	639	419	- 34.4%
Oklahoma	72	54	- 25.0%	158	78	- 50.6%
Tennessee	533	582	9.2%	1,128	1,107	- 1.9%
Texas	707	386	- 45.4%	1,527	675	- 55.8%
Total	3,321	2,714	- 18.3%	6,697	4,875	- 27.2%

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	438	421	- 3.9%	958	790	- 17.5%
Colorado	59	48	- 18.6%	111	86	- 22.5%
Idaho	46	18	- 60.9%	84	43	- 48.8%
Montana	40	30	- 25.0%	77	43	- 44.2%
Nevada	125	145	16.0%	253	242	- 4.3%
New Mexico	232	203	- 12.5%	437	378	- 13.5%
Utah	28	18	- 35.7%	60	33	- 45.0%
Wyoming	20	10	- 50.0%	23	15	- 34.8%
Total	988	893	- 9.6%	2,003	1,630	- 18.6%
Pacific						
Alaska	0	5	0.0%	0	5	0.0%
California	757	765	1.1%	1,538	1,499	- 2.5%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	168	249	48.2%	352	491	39.5%
Washington	258	244	- 5.4%	490	456	- 6.9%
Total	1,183	1,263	6.8%	2,380	2,451	3.0%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	597	826	38.4%	1,060	1,514	42.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	16,059	15,033	- 6.4%	31,916	27,856	- 12.7%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Feb Shipments			Jan-Feb Production		
Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production	

Northeast

Connecticut *	19	5	24	*	*	*
Maine	252	46	298	77	16	93
Massachusetts *	56	31	87	*	*	*
New Hampshire *	61	24	85	*	*	*
New Jersey *	32	56	88	*	*	*
New York *	552	287	839	*	*	*
Pennsylvania	539	294	833	1,224	609	1,833
Rhode Island *	8	11	19	*	*	*
Vermont *	57	20	77	*	*	*

Total	1,576	774	2,350	1,301	625	1,926
	67.1%	32.9%	100.0%	67.5%	32.5%	100.0%

East North Central

Illinois *	233	80	313	*	*	*
Indiana	458	185	643	2,122	1,006	3,128
Michigan *	645	405	1,050	*	*	*
Ohio	549	217	766	239	82	321
Wisconsin	191	18	209	201	36	237

Total	2,076	905	2,981	2,562	1,124	3,686
	69.6%	30.4%	100.0%	69.5%	30.5%	100.0%

West North Central

Iowa *	79	20	99	*	*	*
Kansas	121	65	186	172	56	228
Minnesota	82	38	120	127	48	175
Missouri	335	144	479	4	59	63
Nebraska	24	30	54	170	129	299
North Dakota *	9	8	17	*	*	*
South Dakota *	33	34	67	*	*	*

Total	683	339	1,022	473	292	765
	66.8%	33.2%	100.0%	61.8%	38.2%	100.0%

South Atlantic

Delaware *	182	80	262	*	*	*
Florida	1,537	2,333	3,870	1,043	1,948	2,991
Georgia	1,068	1,008	2,076	2,539	2,252	4,791
Maryland *	147	63	210	*	*	*
North Carolina	1,529	800	2,329	2,156	825	2,981
South Carolina *	940	543	1,483	*	*	*
Virginia	358	173	531	395	85	480
West Virginia *	202	70	272	*	*	*

Total	5,963	5,070	11,033	6,133	5,110	11,243
	54.0%	46.0%	100.0%	54.5%	45.5%	100.0%

	Year-To-Date 1988 Product Mix					
	Jan-Feb Shipments			Jan-Feb Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	1,008	286	1,294	1,769	597	2,366
Arkansas *	329	92	421	*	*	*
Kentucky *	448	187	635	*	*	*
Louisiana *	220	26	246	*	*	*
Mississippi	334	85	419	538	123	661
Oklahoma *	38	40	78	*	*	*
Tennessee	756	351	1,107	1,405	503	1,908
Texas	367	308	675	596	497	1,093
Total	3,500	1,375	4,875	4,308	1,720	6,028
	71.8%	28.2%	100.0%	71.5%	28.5%	100.0%
Mountain						
Arizona	340	450	790	331	361	692
Colorado	32	54	86	10	25	35
Idaho	9	34	43	56	203	259
Montana *	10	33	43	*	*	*
Nevada *	41	201	242	*	*	*
New Mexico *	229	149	378	*	*	*
Utah *	4	29	33	*	*	*
Wyoming *	3	12	15	*	*	*
Total	668	962	1,630	397	589	986
	41.0%	59.0%	100.0%	40.3%	59.7%	100.0%
Pacific						
Alaska *	3	2	5	*	*	*
California	249	1,250	1,499	298	1,465	1,763
Hawaii *	0	0	0	*	*	*
Oregon	58	433	491	94	721	815
Washington	34	422	456	3	136	139
Total	344	2,107	2,451	395	2,322	2,717
	14.0%	86.0%	100.0%	14.5%	85.5%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	14,810	11,532	26,342	15,569	11,782	27,351
	56.2%	43.8%	100.0%	56.9%	43.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,105	409	1,514	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	560	245	805
Total	15,915	11,941	27,856	16,129	12,027	28,156
	57.1%	42.9%	100.0%	57.3%	42.7%	100.0%

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1988**

State	Total Productn	% of :Total:	Rank: :Product:	Single: :Sectn	% of :Total:	Rank: :Sectn	Multi: :Product:	% of :Total:	Rank
Georgia	2,442	16.5%	1	1,249	14.8%	1	1,193	18.8%	1
Indiana	1,759	11.9%	2	1,215	14.4%	3	544	8.6%	4
North Carolina	1,666	11.3%	3	1,236	14.6%	2	430	6.8%	5
Florida	1,488	10.1%	4	501	5.9%	7	987	15.6%	2
Alabama	1,380	9.3%	5	1,037	12.3%	4	343	5.4%	7
Tennessee	1,025	6.9%	6	754	8.9%	5	271	4.3%	10
Pennsylvania	993	6.7%	7	659	7.8%	6	334	5.3%	8
California	912	6.2%	8	151	1.8%	13	761	12.0%	3
Texas	628	4.2%	9	332	3.9%	8	296	4.7%	9
Oregon	421	2.8%	10	48	0.6%	18	373	5.9%	6
Mississippi	361	2.4%	11	290	3.4%	9	71	1.1%	14
Arizona	359	2.4%	12	159	1.9%	11	200	3.2%	11
Virginia	256	1.7%	13	200	2.4%	10	56	0.9%	17
Ohio	209	1.4%	14	152	1.8%	12	57	0.9%	16
Nebraska	157	1.1%	15	85	1.0%	17	72	1.1%	13
Idaho	156	1.1%	16	28	0.3%	20	128	2.0%	12
Wisconsin	130	0.9%	17	112	1.3%	14	18	0.3%	22
Minnesota	127	0.9%	18	94	1.1%	16	33	0.5%	19
Kansas	126	0.9%	19	97	1.1%	15	29	0.5%	20
Washington	68	0.5%	20	1	0.0%	23	67	1.1%	15
Maine	50	0.3%	21	43	0.5%	19	7	0.1%	23
Missouri	38	0.3%	22	2	0.0%	22	36	0.6%	18
Colorado	35	0.2%	23	10	0.1%	21	25	0.4%	21
Iowa	* 0	0.0%	24	0	0.0%	43	0	0.0%	42
Kentucky	* 0	0.0%	25	0	0.0%	35	0	0.0%	35
Rhode Island	* 0	0.0%	26	0	0.0%	44	0	0.0%	34
Maryland	* 0	0.0%	27	0	0.0%	36	0	0.0%	44
Oklahoma	* 0	0.0%	28	0	0.0%	29	0	0.0%	25
Illinois	* 0	0.0%	29	0	0.0%	33	0	0.0%	24
Massachusetts	* 0	0.0%	30	0	0.0%	28	0	0.0%	39
West Virginia	* 0	0.0%	31	0	0.0%	50	0	0.0%	48
Vermont	* 0	0.0%	32	0	0.0%	39	0	0.0%	33
North Dakota	* 0	0.0%	33	0	0.0%	25	0	0.0%	30
Montana	* 0	0.0%	34	0	0.0%	26	0	0.0%	37
New Jersey	* 0	0.0%	35	0	0.0%	46	0	0.0%	32
Nevada	* 0	0.0%	36	0	0.0%	38	0	0.0%	29
South Carolina	* 0	0.0%	37	0	0.0%	31	0	0.0%	46
New Mexico	* 0	0.0%	38	0	0.0%	24	0	0.0%	45
Hawaii	* 0	0.0%	39	0	0.0%	45	0	0.0%	47
Wyoming	* 0	0.0%	40	0	0.0%	30	0	0.0%	31
Connecticut	* 0	0.0%	41	0	0.0%	37	0	0.0%	36
Utah	* 0	0.0%	42	0	0.0%	48	0	0.0%	27
New York	* 0	0.0%	43	0	0.0%	41	0	0.0%	50
Alaska	* 0	0.0%	44	0	0.0%	42	0	0.0%	41
New Hampshire	* 0	0.0%	45	0	0.0%	34	0	0.0%	43
Delaware	* 0	0.0%	46	0	0.0%	47	0	0.0%	40
Louisiana	* 0	0.0%	47	0	0.0%	32	0	0.0%	38
Arkansas	* 0	0.0%	48	0	0.0%	40	0	0.0%	28
Michigan	* 0	0.0%	49	0	0.0%	27	0	0.0%	26
South Dakota	* 0	0.0%	50	0	0.0%	49	0	0.0%	49
	14,786	100.0%		8,455	99.9%		6,331	100.1%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1988

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn :Product:	% of :Total:	:Rank:	Multi: :Sectn :Product:	% of :Total:	:Rank:	
Georgia	4,791	17.5%	1	2,539	16.3%	1	2,252	19.1%	1	
Indiana	3,128	11.4%	2	2,122	13.6%	3	1,006	8.5%	4	
Florida	2,991	10.9%	3	1,043	6.7%	7	1,948	16.5%	2	
North Carolina	2,981	10.9%	4	2,156	13.8%	2	825	7.0%	5	
Alabama	2,366	8.7%	5	1,769	11.4%	4	597	5.1%	8	
Tennessee	1,908	7.0%	6	1,405	9.0%	5	503	4.3%	9	
Pennsylvania	1,833	6.7%	7	1,224	7.9%	6	609	5.2%	7	
California	1,763	6.4%	8	298	1.9%	12	1,465	12.4%	3	
Texas	1,093	4.0%	9	596	3.8%	8	497	4.2%	10	
Oregon	815	3.0%	10	94	0.6%	18	721	6.1%	6	
Arizona	692	2.5%	11	331	2.1%	11	361	3.1%	11	
Mississippi	661	2.4%	12	538	3.5%	9	123	1.0%	15	
Virginia	480	1.8%	13	395	2.5%	10	85	0.7%	16	
Ohio	321	1.2%	14	239	1.5%	13	82	0.7%	17	
Nebraska	299	1.1%	15	170	1.1%	16	129	1.1%	14	
Idaho	259	0.9%	16	56	0.4%	20	203	1.7%	12	
Wisconsin	237	0.9%	17	201	1.3%	14	36	0.3%	21	
Kansas	228	0.8%	18	172	1.1%	15	56	0.5%	19	
Minnesota	175	0.6%	19	127	0.8%	17	48	0.4%	20	
Washington	139	0.5%	20	3	0.0%	23	136	1.2%	13	
Maine	93	0.3%	21	77	0.5%	19	16	0.1%	23	
Missouri	63	0.2%	22	4	0.0%	22	59	0.5%	18	
Colorado	35	0.1%	23	10	0.1%	21	25	0.2%	22	
Iowa	*	0	0.0%	24	0	0.0%	43	0	0.0%	42
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Rhode Island	*	0	0.0%	26	0	0.0%	44	0	0.0%	34
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
Massachusetts	*	0	0.0%	29	0	0.0%	33	0	0.0%	39
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
West Virginia	*	0	0.0%	31	0	0.0%	50	0	0.0%	48
New Mexico	*	0	0.0%	32	0	0.0%	39	0	0.0%	45
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
New Jersey	*	0	0.0%	35	0	0.0%	46	0	0.0%	32
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Hawaii	*	0	0.0%	39	0	0.0%	45	0	0.0%	47
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Utah	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Delaware	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
Michigan	*	0	0.0%	44	0	0.0%	32	0	0.0%	26
North Dakota	*	0	0.0%	45	0	0.0%	40	0	0.0%	30
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
South Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Montana	*	0	0.0%	48	0	0.0%	41	0	0.0%	37
Alaska	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Oklahoma	*	0	0.0%	50	0	0.0%	34	0	0.0%	25

27,351 99.8% 15,569 99.9% 11,782 99.9%

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

February 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,895	13.3%	1	716	8.9%	2	1,179	19.1%	1
North Carolina	1,301	9.2%	2	864	10.8%	1	437	7.1%	4
Georgia	1,101	7.7%	3	566	7.0%	3	535	8.7%	3
South Carolina	804	5.7%	4	518	6.4%	5	286	4.6%	5
California	765	5.4%	5	123	1.5%	21	642	10.4%	2
Alabama	700	4.9%	6	536	6.7%	4	164	2.7%	13
Tennessee	582	4.1%	7	386	4.8%	6	196	3.2%	10
Michigan	574	4.0%	8	352	4.4%	7	222	3.6%	8
New York	468	3.3%	9	302	3.8%	9	166	2.7%	12
Ohio	450	3.2%	10	323	4.0%	8	127	2.1%	15
Pennsylvania	423	3.0%	11	284	3.5%	10	139	2.3%	14
Arizona	421	3.0%	12	169	2.1%	18	252	4.1%	6
Texas	386	2.7%	13	206	2.6%	14	180	2.9%	11
Indiana	366	2.6%	14	273	3.4%	11	93	1.5%	19
Kentucky	362	2.5%	15	261	3.2%	12	101	1.6%	17
Virginia	305	2.1%	16	205	2.6%	15	100	1.6%	18
Missouri	296	2.1%	17	211	2.6%	13	85	1.4%	20
Arkansas	265	1.9%	18	203	2.5%	16	62	1.0%	22
Oregon	249	1.8%	19	31	0.4%	31	218	3.5%	9
Washington	244	1.7%	20	17	0.2%	40	227	3.7%	7
Mississippi	233	1.6%	21	195	2.4%	17	38	0.6%	26
New Mexico	203	1.4%	22	118	1.5%	23	85	1.4%	21
Illinois	170	1.2%	23	129	1.6%	19	41	0.7%	25
West Virginia	162	1.1%	24	119	1.5%	22	43	0.7%	23
Maine	146	1.0%	25	124	1.5%	20	22	0.4%	34
Nevada	145	1.0%	26	23	0.3%	36	122	2.0%	16
Louisiana	132	0.9%	27	115	1.4%	25	17	0.3%	37
Wisconsin	132	0.9%	28	118	1.5%	24	14	0.2%	41
Delaware	130	0.9%	29	88	1.1%	26	42	0.7%	24
Maryland	123	0.9%	30	86	1.1%	27	37	0.6%	27
Kansas	100	0.7%	31	66	0.8%	28	34	0.6%	28
Minnesota	84	0.6%	32	58	0.7%	29	26	0.4%	31
Oklahoma	54	0.4%	33	26	0.3%	34	28	0.5%	30
Iowa	50	0.4%	34	43	0.5%	30	7	0.1%	45
Colorado	48	0.3%	35	19	0.2%	38	29	0.5%	29
New Jersey	43	0.3%	36	19	0.2%	39	24	0.4%	32
Massachusetts	42	0.3%	37	24	0.3%	35	18	0.3%	36
South Dakota	40	0.3%	38	20	0.2%	37	20	0.3%	35
New Hampshire	40	0.3%	39	28	0.3%	32	12	0.2%	42
Vermont	37	0.3%	40	27	0.3%	33	10	0.2%	43
Montana	30	0.2%	41	7	0.1%	43	23	0.4%	33
Nebraska	29	0.2%	42	13	0.2%	41	16	0.3%	38
Utah	18	0.1%	43	2	0.0%	48	16	0.3%	39
Idaho	18	0.1%	44	3	0.0%	46	15	0.2%	40
North Dakota	13	0.1%	45	8	0.1%	42	5	0.1%	46
Wyoming	10	0.1%	46	1	0.0%	49	9	0.1%	44
Connecticut	7	0.0%	47	5	0.1%	44	2	0.0%	48
Rhode Island	6	0.0%	48	3	0.0%	45	3	0.0%	47
Alaska	5	0.0%	49	3	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,207	99.8%		8,036	99.6%		6,171	100.3%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1988**

State	Total Shipment	% of Total:	Rank	Single: Sectn	% of Total:	Rank	Multi: Sectn	% of Total:	Rank
:	:	:	:Shpmnt:	:	:	:Shpmnt:	:	:	:
Florida	3,870	14.7%	1	1,537	10.4%	1	2,333	20.2%	1
North Carolina	2,329	8.8%	2	1,529	10.3%	2	800	6.9%	4
Georgia	2,076	7.9%	3	1,068	7.2%	3	1,008	8.7%	3
California	1,499	5.7%	4	249	1.7%	20	1,250	10.8%	2
South Carolina	1,483	5.6%	5	940	6.3%	5	543	4.7%	5
Alabama	1,294	4.9%	6	1,008	6.8%	4	286	2.5%	14
Tennessee	1,107	4.2%	7	756	5.1%	6	351	3.0%	10
Michigan	1,050	4.0%	8	645	4.4%	7	405	3.5%	9
New York	839	3.2%	9	552	3.7%	8	287	2.5%	13
Pennsylvania	833	3.2%	10	539	3.6%	10	294	2.5%	12
Arizona	790	3.0%	11	340	2.3%	15	450	3.9%	6
Ohio	766	2.9%	12	549	3.7%	9	217	1.9%	15
Texas	675	2.6%	13	367	2.5%	13	308	2.7%	11
Indiana	643	2.4%	14	458	3.1%	11	185	1.6%	18
Kentucky	635	2.4%	15	448	3.0%	12	187	1.6%	17
Virginia	531	2.0%	16	358	2.4%	14	173	1.5%	19
Oregon	491	1.9%	17	58	0.4%	32	433	3.8%	7
Missouri	479	1.8%	18	335	2.3%	16	144	1.2%	21
Washington	456	1.7%	19	34	0.2%	37	422	3.7%	8
Arkansas	421	1.6%	20	329	2.2%	18	92	0.8%	22
Mississippi	419	1.6%	21	334	2.3%	17	85	0.7%	23
New Mexico	378	1.4%	22	229	1.5%	22	149	1.3%	20
Illinois	313	1.2%	23	233	1.6%	21	80	0.7%	25
Maine	298	1.1%	24	252	1.7%	19	46	0.4%	31
West Virginia	272	1.0%	25	202	1.4%	24	70	0.6%	26
Delaware	262	1.0%	26	182	1.2%	26	80	0.7%	24
Louisiana	246	0.9%	27	220	1.5%	23	26	0.2%	40
Nevada	242	0.9%	28	41	0.3%	35	201	1.7%	16
Maryland	210	0.8%	29	147	1.0%	27	63	0.5%	28
Wisconsin	209	0.8%	30	191	1.3%	25	18	0.2%	44
Kansas	186	0.7%	31	121	0.8%	28	65	0.6%	27
Minnesota	120	0.5%	32	82	0.6%	29	38	0.3%	33
Iowa	99	0.4%	33	79	0.5%	30	20	0.2%	42
New Jersey	88	0.3%	34	32	0.2%	40	56	0.5%	29
Massachusetts	87	0.3%	35	56	0.4%	34	31	0.3%	37
Colorado	86	0.3%	36	32	0.2%	39	54	0.5%	30
New Hampshire	85	0.3%	37	61	0.4%	31	24	0.2%	41
Oklahoma	78	0.3%	38	38	0.3%	36	40	0.3%	32
Vermont	77	0.3%	39	57	0.4%	33	20	0.2%	43
South Dakota	67	0.3%	40	33	0.2%	38	34	0.3%	34
Nebraska	54	0.2%	41	24	0.2%	41	30	0.3%	38
Idaho	43	0.2%	42	9	0.1%	44	34	0.3%	35
Montana	43	0.2%	43	10	0.1%	43	33	0.3%	36
Utah	33	0.1%	44	4	0.0%	47	29	0.3%	39
Connecticut	24	0.1%	45	19	0.1%	42	5	0.0%	48
Rhode Island	19	0.1%	46	8	0.1%	46	11	0.1%	46
North Dakota	17	0.1%	47	9	0.1%	45	8	0.1%	47
Wyoming	15	0.1%	48	3	0.0%	48	12	0.1%	45
Alaska	5	0.0%	49	3	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
26,342	100.0%			14,810	100.1%		11,532	99.9%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

FEBRUARY 1988
Manufacturing Report

6/27/88

A6325-1

Manufacturing REPORT


Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MARCH 1988

Shipments of manufactured homes continue to fall, but at a slower rate in March. Manufacturers shipped 641 fewer homes in March 1988 than one year ago (off 3.3 percent), and 4,701 fewer homes in the first quarter of 1988 than the first quarter of 1987 (off 9.1 percent). There still appears to be no strength developing in any of the regions except the pacific, and those numbers are not large enough to offset the weaker showings of the south central and south atlantic regions.

There are four states now in the top ten shipment states that show gains over 1987 -- California, Georgia, New York and Pennsylvania. Last month there was only one.

Regional Shipments, Percent Change and Market Share Cumulative Shipments January through March

REGION	1988			1987		
	SHPMTS	MKT		SHPMTS	MKT	
		SHARE	PCT CHG		SHARE	
Northeast	4,086	8.7	+ 0.9	4,048	7.8	
East North Central	5,337	11.4	- 8.2	5,814	11.3	
West North Central	1,881	4.0	- 2.4	1,928	3.7	
South Atlantic	18,040	38.5	- 10.8	20,223	39.2	
South Central	8,425	18.0	- 22.7	10,898	21.1	
Mountain	2,708	5.8	- 12.6	3,097	6.0	
Pacific	3,888	8.3	+ 5.0	3,704	7.2	

Top Ten States, Percent Change and Market Share Cumulative Shipments January through March

STATES	1988			1987		
	SHPMTS	MKT		SHPMTS	MKT	
		SHARE	PCT CHG		SHARE	RANK
1. Florida	5,954	13.4	- 10.6	6,660	13.4	1
2. North Carolina	3,936	8.9	- 20.1	4,927	9.9	2
3. Georgia	3,424	7.7	+ 1.5	3,373	6.8	3
4. South Carolina	2,399	5.4	- 11.2	2,701	5.4	4
5. California	2,347	5.3	+ 0.5	2,336	4.7	6
6. Alabama	2,255	5.1	- 9.8	2,500	5.0	5
7. Tennessee	1,949	4.4	- 1.4	1,976	4.0	8
8. Michigan	1,802	4.1	- 3.7	1,871	3.8	9
9. New York	1,494	3.4	+ 3.6	1,442	2.9	12
10. Pennsylvania	1,416	3.2	+ 2.9	1,376	2.8	13

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961 - 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156 - 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969 - 9.4%
April	21,139			Jan-Apr	72,989	
May	20,176			Jan-May	93,165	
June	21,532			Jan-June	114,697	
July	20,971			Jan-July	135,668	
August	21,996			Jan-Aug	157,664	
September	21,700			Jan-Sep	179,364	
October	22,162			Jan-Oct	201,526	
November	16,990			Jan-Nov	218,516	
December	14,307			Jan-Dec	232,823	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823 - 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856 - 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867 - 9.1%
April	21,334			Jan-Apr	72,902	
May	20,231			Jan-May	93,133	
June	21,643			Jan-June	114,776	
July	20,880			Jan-July	135,656	
August	21,961			Jan-Aug	157,617	
September	21,620			Jan-Sep	179,237	
October	21,971			Jan-Oct	201,208	
November	17,176			Jan-Nov	218,384	
December	14,214			Jan-Dec	232,598	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1987	1988	1987	1988
January	3.7%	6.4%	January	597 826
February	4.9%	6.5%	February	796 988
March	3.8%	4.2%	March	745 790
April	2.6%		April	550
May	2.5%		May	495
June	1.8%		June	384
July	2.3%		July	475
August	2.3%		August	510
September	2.7%		September	590
October	3.5%		October	781
November	3.5%		November	595
December	4.8%		December	688

Mobile/Manufactured Home Production

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	50	0.0%	0	143	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,188	1,204	1.3%	3,083	3,037	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,188	1,254	5.6%	3,083	3,180	3.1%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,339	2,406	2.9%	5,770	5,534	- 4.1%
Michigan *	*	*	---	*	*	---
Ohio	276	292	5.8%	582	613	5.3%
Wisconsin	228	249	9.2%	495	486	- 1.8%
Total	2,843	2,947	3.7%	6,847	6,633	- 3.1%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	129	190	47.3%	331	418	26.3%
Minnesota	171	188	9.9%	374	363	- 2.9%
Missouri	47	0	-100.0%	115	63	- 45.2%
Nebraska	177	202	14.1%	520	501	- 3.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	524	580	10.7%	1,340	1,345	0.4%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,806	1,660	- 8.1%	5,192	4,651	- 10.4%
Georgia	2,829	2,908	2.8%	7,964	7,699	- 3.3%
Maryland *	*	*	---	*	*	---
North Carolina	2,444	2,085	- 14.7%	6,171	5,066	- 17.9%
South Carolina *	*	*	---	*	*	---
Virginia	413	359	- 13.1%	920	839	- 8.8%
West Virginia *	*	*	---	*	*	---
Total	7,492	7,012	- 6.4%	20,247	18,255	- 9.8%
South Central						
Alabama	1,907	1,710	- 10.3%	4,857	4,076	- 16.1%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	375	444	18.4%	998	1,105	10.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,248	1,285	3.0%	3,293	3,193	- 3.0%
Texas	1,131	716	- 36.7%	3,312	1,809	- 45.4%
Total	4,661	4,155	- 10.9%	12,460	10,183	- 18.3%

Mobile/Manufactured Home Production

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	446	427	- 4.3%	1,273	1,119	- 12.1%
Colorado	40	0	-100.0%	126	35	- 72.2%
Idaho	234	182	- 22.2%	599	441	- 26.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	720	609	- 15.4%	1,998	1,595	- 20.2%
Pacific						
Alaska *	*	*	---	*	*	---
California	987	977	- 1.0%	2,857	2,740	- 4.1%
Hawaii *	*	*	---	*	*	---
Oregon	398	526	32.2%	1,067	1,341	25.7%
Washington	113	84	- 25.7%	276	223	- 19.2%
Total	1,498	1,587	5.9%	4,200	4,304	2.5%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	675	669	- 0.9%	1,675	1,474	- 12.0%
Total Production	19,601	18,813	- 4.0%	51,850	46,969	- 9.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	21	15	- 28.6%	55	39	- 29.1%
Maine	150	201	34.0%	406	499	22.9%
Massachusetts	56	52	- 7.1%	151	139	- 7.9%
New Hampshire	84	88	4.8%	209	173	- 17.2%
New Jersey	96	61	- 36.5%	253	149	- 41.1%
New York	616	655	6.3%	1,442	1,494	3.6%
Pennsylvania	543	583	7.4%	1,376	1,416	2.9%
Rhode Island	10	9	- 10.0%	30	28	- 6.7%
Vermont	47	72	53.2%	126	149	18.3%
Total	1,623	1,736	7.0%	4,048	4,086	0.9%
East North Central						
Illinois	337	246	- 27.0%	699	559	- 20.0%
Indiana	555	594	7.0%	1,373	1,237	- 9.9%
Michigan	737	752	2.0%	1,871	1,802	- 3.7%
Ohio	596	546	- 8.4%	1,488	1,312	- 11.8%
Wisconsin	177	218	23.2%	383	427	11.5%
Total	2,402	2,356	- 1.9%	5,814	5,337	- 8.2%
West North Central						
Iowa	58	76	31.0%	149	175	17.4%
Kansas	98	119	21.4%	312	305	- 2.2%
Minnesota	153	170	11.1%	271	290	7.0%
Missouri	388	395	1.8%	920	874	- 5.0%
Nebraska	40	32	- 20.0%	112	86	- 23.2%
North Dakota	20	18	- 10.0%	42	35	- 16.7%
South Dakota	53	49	- 7.5%	122	116	- 4.9%
Total	810	859	6.0%	1,928	1,881	- 2.4%
South Atlantic						
Delaware	171	168	- 1.8%	489	430	- 12.1%
Florida	2,259	2,084	- 7.7%	6,660	5,954	- 10.6%
Georgia	1,214	1,348	11.0%	3,373	3,424	1.5%
Maryland	95	140	47.4%	305	350	14.8%
North Carolina	1,988	1,607	- 19.2%	4,927	3,936	- 20.1%
South Carolina	914	916	0.2%	2,701	2,399	- 11.2%
Virginia	494	469	- 5.1%	1,189	1,000	- 15.9%
West Virginia	267	275	3.0%	579	547	- 5.5%
Total	7,402	7,007	- 5.3%	20,223	18,040	- 10.8%
South Central						
Alabama	910	961	5.6%	2,500	2,255	- 9.8%
Arkansas	418	311	- 25.6%	1,082	732	- 32.3%
Kentucky	499	487	- 2.4%	1,125	1,122	- 0.3%
Louisiana	216	99	- 54.2%	581	345	- 40.6%
Mississippi	436	346	- 20.6%	1,075	765	- 28.8%
Oklahoma	97	38	- 60.8%	255	116	- 54.5%
Tennessee	848	842	- 0.7%	1,976	1,949	- 1.4%
Texas	777	466	- 40.0%	2,304	1,141	- 50.5%
Total	4,201	3,550	- 15.5%	10,898	8,425	- 22.7%

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	526	456	- 13.3%	1,484	1,246	- 16.0%
Colorado	70	76	8.6%	181	162	- 10.5%
Idaho	56	44	- 21.4%	140	87	- 37.9%
Montana	42	36	- 14.3%	119	79	- 33.6%
Nevada	144	170	18.1%	397	412	3.8%
New Mexico	204	260	27.5%	641	638	- 0.5%
Utah	40	25	- 37.5%	100	58	- 42.0%
Wyoming	12	11	- 8.3%	35	26	- 25.7%
Total	1,094	1,078	- 1.5%	3,097	2,708	- 12.6%
Pacific						
Alaska	0	0	0.0%	0	5	0.0%
California	798	848	6.3%	2,336	2,347	0.5%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	215	271	26.0%	567	762	34.4%
Washington	311	318	2.3%	801	774	- 3.4%
Total	1,324	1,437	8.5%	3,704	3,888	5.0%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	796	988	24.1%	1,856	2,502	34.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	19,652	19,011	- 3.3%	51,568	46,867	- 9.1%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Mar Shipments			Jan-Mar Production		
	Single-	Multi-	Total	Single-	Multi-	Total
	Section	Section	Shipments	Section	Section	Production
Northeast						
Connecticut *	32	7	39	*	*	*
Maine	423	76	499	118	25	143
Massachusetts *	87	52	139	*	*	*
New Hampshire *	122	51	173	*	*	*
New Jersey *	52	97	149	*	*	*
New York *	956	538	1,494	*	*	*
Pennsylvania	938	478	1,416	1,979	1,058	3,037
Rhode Island *	15	13	28	*	*	*
Vermont *	109	40	149	*	*	*
Total	2,734	1,352	4,086	2,097	1,083	3,180
	66.9%	33.1%	100.0%	65.9%	34.1%	100.0%
East North Central						
Illinois *	403	156	559	*	*	*
Indiana	889	348	1,237	3,774	1,760	5,534
Michigan *	1,106	696	1,802	*	*	*
Ohio	962	350	1,312	464	149	613
Wisconsin	383	44	427	418	68	486
Total	3,743	1,594	5,337	4,656	1,977	6,633
	70.1%	29.9%	100.0%	70.2%	29.8%	100.0%
West North Central						
Iowa *	131	44	175	*	*	*
Kansas	201	104	305	317	101	418
Minnesota	215	75	290	263	100	363
Missouri	627	247	874	4	59	63
Nebraska	34	52	86	285	216	501
North Dakota *	19	16	35	*	*	*
South Dakota *	64	52	116	*	*	*
Total	1,291	590	1,881	869	476	1,345
	68.6%	31.4%	100.0%	64.6%	35.4%	100.0%
South Atlantic						
Delaware *	284	146	430	*	*	*
Florida	2,306	3,648	5,954	1,614	3,037	4,651
Georgia	1,779	1,645	3,424	4,043	3,656	7,699
Maryland *	233	117	350	*	*	*
North Carolina	2,557	1,379	3,936	3,653	1,413	5,066
South Carolina *	1,517	882	2,399	*	*	*
Virginia	682	318	1,000	691	148	839
West Virginia *	398	149	547	*	*	*
Total	9,756	8,284	18,040	10,001	8,254	18,255
	54.1%	45.9%	100.0%	54.8%	45.2%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-Mar Shipments			Jan-Mar Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	1,746	509	2,255	3,039	1,037	4,076
Arkansas *	565	167	732	*	*	*
Kentucky *	803	319	1,122	*	*	*
Louisiana *	306	39	345	*	*	*
Mississippi	592	173	765	886	219	1,105
Oklahoma *	60	56	116	*	*	*
Tennessee	1,345	604	1,949	2,330	863	3,193
Texas	598	543	1,141	976	833	1,809
Total	6,015	2,410	8,425	7,231	2,952	10,183
	71.4%	28.6%	100.0%	71.0%	29.0%	100.0%
Mountain						
Arizona	544	702	1,246	550	569	1,119
Colorado	61	101	162	10	25	35
Idaho	14	73	87	81	360	441
Montana *	23	56	79	*	*	*
Nevada *	68	344	412	*	*	*
New Mexico *	384	254	638	*	*	*
Utah *	4	54	58	*	*	*
Wyoming *	6	20	26	*	*	*
Total	1,104	1,604	2,708	641	954	1,595
	40.8%	59.2%	100.0%	40.2%	59.8%	100.0%
Pacific						
Alaska *	3	2	5	*	*	*
California	402	1,945	2,347	466	2,274	2,740
Hawaii *	0	0	0	*	*	*
Oregon	103	659	762	168	1,173	1,341
Washington	62	712	774	3	220	223
Total	570	3,318	3,888	637	3,667	4,304
	14.7%	85.3%	100.0%	14.8%	85.2%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	25,213	19,152	44,365	26,132	19,363	45,495
	56.8%	43.2%	100.0%	57.4%	42.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,825	677	2,502	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,008	466	1,474
Total	27,038	19,829	46,867	27,140	19,829	46,969
	57.7%	42.3%	100.0%	57.8%	42.2%	100.0%

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1988**

State	Total Shipment	% of Total	Rank	Single: Sectn	% of Total	Rank	Multi: Sectn	% of Total	Rank
	:	:	:	:Shpmt:	:	:	:Shpmt:	:	:
Florida	2,084	11.6%	1	769	7.4%	2	1,315	17.3%	1
North Carolina	1,607	8.9%	2	1,028	9.9%	1	579	7.6%	4
Georgia	1,348	7.5%	3	711	6.8%	4	637	8.4%	3
Alabama	961	5.3%	4	738	7.1%	3	223	2.9%	13
South Carolina	916	5.1%	5	577	5.5%	6	339	4.4%	5
California	848	4.7%	6	153	1.5%	24	695	9.1%	2
Tennessee	842	4.7%	7	589	5.7%	5	253	3.3%	8
Michigan	752	4.2%	8	461	4.4%	7	291	3.8%	6
New York	655	3.6%	9	404	3.9%	10	251	3.3%	10
Indiana	594	3.3%	10	431	4.1%	8	163	2.1%	15
Pennsylvania	583	3.2%	11	399	3.8%	11	184	2.4%	14
Ohio	546	3.0%	12	413	4.0%	9	133	1.7%	18
Kentucky	487	2.7%	13	355	3.4%	12	132	1.7%	19
Virginia	469	2.6%	14	324	3.1%	13	145	1.9%	16
Texas	466	2.6%	15	231	2.2%	17	235	3.1%	11
Arizona	456	2.5%	16	204	2.0%	18	252	3.3%	9
Missouri	395	2.2%	17	292	2.8%	14	103	1.4%	21
Mississippi	346	1.9%	18	258	2.5%	15	88	1.2%	22
Washington	318	1.8%	19	28	0.3%	37	290	3.8%	7
Arkansas	311	1.7%	20	236	2.3%	16	75	1.0%	25
West Virginia	275	1.5%	21	196	1.9%	19	79	1.0%	23
Oregon	271	1.5%	22	45	0.4%	33	226	3.0%	12
New Mexico	260	1.4%	23	155	1.5%	23	105	1.4%	20
Illinois	246	1.4%	24	170	1.6%	22	76	1.0%	24
Wisconsin	218	1.2%	25	192	1.8%	20	26	0.3%	35
Maine	201	1.1%	26	171	1.6%	21	30	0.4%	33
Minnesota	170	0.9%	27	133	1.3%	25	37	0.5%	32
Nevada	170	0.9%	28	27	0.3%	38	143	1.9%	17
Delaware	168	0.9%	29	102	1.0%	26	66	0.9%	26
Maryland	140	0.8%	30	86	0.8%	28	54	0.7%	27
Kansas	119	0.7%	31	80	0.8%	29	39	0.5%	30
Louisiana	99	0.5%	32	86	0.8%	27	13	0.2%	44
New Hampshire	88	0.5%	33	61	0.6%	30	27	0.4%	34
Colorado	76	0.4%	34	29	0.3%	36	47	0.6%	28
Iowa	76	0.4%	35	52	0.5%	32	24	0.3%	37
Vermont	72	0.4%	36	52	0.5%	31	20	0.3%	41
New Jersey	61	0.3%	37	20	0.2%	40	41	0.5%	29
Massachusetts	52	0.3%	38	31	0.3%	35	21	0.3%	40
South Dakota	49	0.3%	39	31	0.3%	34	18	0.2%	42
Idaho	44	0.2%	40	5	0.0%	46	39	0.5%	31
Oklahoma	38	0.2%	41	22	0.2%	39	16	0.2%	43
Montana	36	0.2%	42	13	0.1%	41	23	0.3%	38
Nebraska	32	0.2%	43	10	0.1%	43	22	0.3%	39
Utah	25	0.1%	44	0	0.0%	48	25	0.3%	36
North Dakota	18	0.1%	45	10	0.1%	44	8	0.1%	45
Connecticut	15	0.1%	46	13	0.1%	42	2	0.0%	47
Wyoming	11	0.1%	47	3	0.0%	47	8	0.1%	46
Rhode Island	9	0.0%	48	7	0.1%	45	2	0.0%	48
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
18,023	99.7%			10,403	99.9%		7,620	99.9%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1988**

State	Total Shipment	% of Total:	Rank: :Shpmt:	Single: :Sectn:	% of Total:	Rank: :Shpmt:	Multi: :Sectn:	% of Total:	Rank: :Shpmt:
Florida	5,954	13.4%	1	2,306	9.1%	2	3,648	19.0%	1
North Carolina	3,936	8.9%	2	2,557	10.1%	1	1,379	7.2%	4
Georgia	3,424	7.7%	3	1,779	7.1%	3	1,645	8.6%	3
South Carolina	2,399	5.4%	4	1,517	6.0%	5	882	4.6%	5
California	2,347	5.3%	5	402	1.6%	21	1,945	10.2%	2
Alabama	2,255	5.1%	6	1,746	6.9%	4	509	2.7%	13
Tennessee	1,949	4.4%	7	1,345	5.3%	6	604	3.2%	10
Michigan	1,802	4.1%	8	1,106	4.4%	7	696	3.6%	8
New York	1,494	3.4%	9	956	3.8%	9	538	2.8%	12
Pennsylvania	1,416	3.2%	10	938	3.7%	10	478	2.5%	14
Ohio	1,312	3.0%	11	962	3.8%	8	350	1.8%	15
Arizona	1,246	2.8%	12	544	2.2%	18	702	3.7%	7
Indiana	1,237	2.8%	13	889	3.5%	11	348	1.8%	16
Texas	1,141	2.6%	14	598	2.4%	15	543	2.8%	11
Kentucky	1,122	2.5%	15	803	3.2%	12	319	1.7%	18
Virginia	1,000	2.3%	16	682	2.7%	13	318	1.7%	19
Missouri	874	2.0%	17	627	2.5%	14	247	1.3%	21
Washington	774	1.7%	18	62	0.2%	37	712	3.7%	6
Mississippi	765	1.7%	19	592	2.3%	16	173	0.9%	22
Oregon	762	1.7%	20	103	0.4%	33	659	3.4%	9
Arkansas	732	1.6%	21	565	2.2%	17	167	0.9%	23
New Mexico	638	1.4%	22	384	1.5%	23	254	1.3%	20
Illinois	559	1.3%	23	403	1.6%	20	156	0.8%	24
West Virginia	547	1.2%	24	398	1.6%	22	149	0.8%	25
Maine	499	1.1%	25	423	1.7%	19	76	0.4%	31
Delaware	430	1.0%	26	284	1.1%	26	146	0.8%	26
Wisconsin	427	1.0%	27	383	1.5%	24	44	0.2%	42
Nevada	412	0.9%	28	68	0.3%	35	344	1.8%	17
Maryland	350	0.8%	29	233	0.9%	27	117	0.6%	27
Louisiana	345	0.8%	30	306	1.2%	25	39	0.2%	44
Kansas	305	0.7%	31	201	0.8%	29	104	0.5%	28
Minnesota	290	0.7%	32	215	0.9%	28	75	0.4%	32
Iowa	175	0.4%	33	131	0.5%	30	44	0.2%	41
New Hampshire	173	0.4%	34	122	0.5%	31	51	0.3%	40
Colorado	162	0.4%	35	61	0.2%	38	101	0.5%	29
New Jersey	149	0.3%	36	52	0.2%	40	97	0.5%	30
Vermont	149	0.3%	37	109	0.4%	32	40	0.2%	43
Massachusetts	139	0.3%	38	87	0.3%	34	52	0.3%	38
Oklahoma	116	0.3%	39	60	0.2%	39	56	0.3%	35
South Dakota	116	0.3%	40	64	0.3%	36	52	0.3%	39
Idaho	87	0.2%	41	14	0.1%	46	73	0.4%	33
Nebraska	86	0.2%	42	34	0.1%	41	52	0.3%	37
Montana	79	0.2%	43	23	0.1%	43	56	0.3%	34
Utah	58	0.1%	44	4	0.0%	48	54	0.3%	36
Connecticut	39	0.1%	45	32	0.1%	42	7	0.0%	48
North Dakota	35	0.1%	46	19	0.1%	44	16	0.1%	46
Rhode Island	28	0.1%	47	15	0.1%	45	13	0.1%	47
Wyoming	26	0.1%	48	6	0.0%	47	20	0.1%	45
Alaska	5	0.0%	49	3	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50

44,365 100.3% 25,213 99.7% 19,152 100.1%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1988**

State	Total Productn	% of :Total:	Rank: :Sectn	Single: :Prduct:	% of :Total:	Rank: :Sectn	Multi: :Prduct:	% of :Total:	Rank
Georgia	2,908	16.0%	1	1,504	14.2%	2	1,404	18.5%	1
Indiana	2,406	13.3%	2	1,652	15.6%	1	754	9.9%	4
North Carolina	2,085	11.5%	3	1,497	14.2%	3	588	7.8%	5
Alabama	1,710	9.4%	4	1,270	12.0%	4	440	5.8%	8
Florida	1,660	9.1%	5	571	5.4%	7	1,089	14.4%	2
Tennessee	1,285	7.1%	6	925	8.8%	5	360	4.7%	9
Pennsylvania	1,204	6.6%	7	755	7.1%	6	449	5.9%	7
California	977	5.4%	8	168	1.6%	14	809	10.7%	3
Texas	716	3.9%	9	380	3.6%	8	336	4.4%	10
Oregon	526	2.9%	10	74	0.7%	18	452	6.0%	6
Mississippi	444	2.4%	11	348	3.3%	9	96	1.3%	13
Arizona	427	2.4%	12	219	2.1%	12	208	2.7%	11
Virginia	359	2.0%	13	296	2.8%	10	63	0.8%	17
Ohio	292	1.6%	14	225	2.1%	11	67	0.9%	16
Wisconsin	249	1.4%	15	217	2.1%	13	32	0.4%	20
Nebraska	202	1.1%	16	115	1.1%	17	87	1.1%	14
Kansas	190	1.0%	17	145	1.4%	15	45	0.6%	19
Minnesota	188	1.0%	18	136	1.3%	16	52	0.7%	18
Idaho	182	1.0%	19	25	0.2%	20	157	2.1%	12
Washington	84	0.5%	20	0	0.0%	48	84	1.1%	15
Maine	50	0.3%	21	41	0.4%	19	9	0.1%	21
New Jersey	* 0	0.0%	22	0	0.0%	39	0	0.0%	31
Colorado	0	0.0%	23	0	0.0%	25	0	0.0%	32
Delaware	* 0	0.0%	24	0	0.0%	26	0	0.0%	40
Vermont	* 0	0.0%	25	0	0.0%	46	0	0.0%	30
New York	* 0	0.0%	26	0	0.0%	38	0	0.0%	50
Kentucky	* 0	0.0%	27	0	0.0%	31	0	0.0%	35
Hawaii	* 0	0.0%	28	0	0.0%	24	0	0.0%	47
Utah	* 0	0.0%	29	0	0.0%	45	0	0.0%	25
New Hampshire	* 0	0.0%	30	0	0.0%	30	0	0.0%	43
North Dakota	* 0	0.0%	31	0	0.0%	37	0	0.0%	28
Rhode Island	* 0	0.0%	32	0	0.0%	23	0	0.0%	34
Maryland	* 0	0.0%	33	0	0.0%	35	0	0.0%	44
Alaska	* 0	0.0%	34	0	0.0%	21	0	0.0%	41
Arkansas	* 0	0.0%	35	0	0.0%	43	0	0.0%	26
Missouri	0	0.0%	36	0	0.0%	36	0	0.0%	33
West Virginia	* 0	0.0%	37	0	0.0%	29	0	0.0%	48
Iowa	* 0	0.0%	38	0	0.0%	22	0	0.0%	42
Massachusetts	* 0	0.0%	39	0	0.0%	44	0	0.0%	39
Wyoming	* 0	0.0%	40	0	0.0%	33	0	0.0%	29
South Dakota	* 0	0.0%	41	0	0.0%	28	0	0.0%	49
Oklahoma	* 0	0.0%	42	0	0.0%	50	0	0.0%	23
Montana	* 0	0.0%	43	0	0.0%	47	0	0.0%	37
Connecticut	* 0	0.0%	44	0	0.0%	32	0	0.0%	36
South Carolina	* 0	0.0%	45	0	0.0%	40	0	0.0%	46
Nevada	* 0	0.0%	46	0	0.0%	27	0	0.0%	27
New Mexico	* 0	0.0%	47	0	0.0%	49	0	0.0%	45
Louisiana	* 0	0.0%	48	0	0.0%	41	0	0.0%	38
Michigan	* 0	0.0%	49	0	0.0%	42	0	0.0%	24
Illinois	* 0	0.0%	50	0	0.0%	34	0	0.0%	22
	18,144	99.9%		10,563	100.0%		7,581	99.9%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1988**

State	Total Productn	% of :Total:	Rank: :	Single: :Sectn	% of :Total:	Rank: :	Multi: :Sectn	% of :Total:	Rank: :	
	:	-	:	:Prduct:	:	:	:Prduct:	:	:	
Georgia	7,699	16.9%	1	4,043	15.5%	1	3,656	18.9%	1	
Indiana	5,534	12.2%	2	3,774	14.4%	2	1,760	9.1%	4	
North Carolina	5,066	11.1%	3	3,653	14.0%	3	1,413	7.3%	5	
Florida	4,651	10.2%	4	1,614	6.2%	7	3,037	15.7%	2	
Alabama	4,076	9.0%	5	3,039	11.6%	4	1,037	5.4%	8	
Tennessee	3,193	7.0%	6	2,330	8.9%	5	863	4.5%	9	
Pennsylvania	3,037	6.7%	7	1,979	7.6%	6	1,058	5.5%	7	
California	2,740	6.0%	8	466	1.8%	12	2,274	11.7%	3	
Texas	1,809	4.0%	9	976	3.7%	8	833	4.3%	10	
Oregon	1,341	2.9%	10	168	0.6%	18	1,173	6.1%	6	
Arizona	1,119	2.5%	11	550	2.1%	11	569	2.9%	11	
Mississippi	1,105	2.4%	12	886	3.4%	9	219	1.1%	14	
Virginia	839	1.8%	13	691	2.6%	10	148	0.8%	17	
Ohio	613	1.3%	14	464	1.8%	13	149	0.8%	16	
Nebraska	501	1.1%	15	285	1.1%	16	216	1.1%	15	
Wisconsin	486	1.1%	16	418	1.6%	14	68	0.4%	20	
Idaho	441	1.0%	17	81	0.3%	20	360	1.9%	12	
Kansas	418	0.9%	18	317	1.2%	15	101	0.5%	18	
Minnesota	363	0.8%	19	263	1.0%	17	100	0.5%	19	
Washington	223	0.5%	20	3	0.0%	23	220	1.1%	13	
Maine	143	0.3%	21	118	0.5%	19	25	0.1%	23	
Missouri	63	0.1%	22	4	0.0%	22	59	0.3%	21	
Colorado	35	0.1%	23	10	0.0%	21	25	0.1%	22	
Iowa	*	0	0.0%	24	0	0.0%	43	0	0.0%	42
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Rhode Island	*	0	0.0%	26	0	0.0%	44	0	0.0%	34
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
West Virginia	*	0	0.0%	31	0	0.0%	50	0	0.0%	48
Michigan	*	0	0.0%	32	0	0.0%	39	0	0.0%	26
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
New Jersey	*	0	0.0%	35	0	0.0%	46	0	0.0%	32
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Hawaii	*	0	0.0%	39	0	0.0%	45	0	0.0%	47
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Utah	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Delaware	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
New Mexico	*	0	0.0%	44	0	0.0%	32	0	0.0%	45
Massachusetts	*	0	0.0%	45	0	0.0%	40	0	0.0%	39
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
South Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Oklahoma	*	0	0.0%	48	0	0.0%	41	0	0.0%	25
Alaska	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Montana	*	0	0.0%	50	0	0.0%	34	0	0.0%	37
	45,495	99.9%		26,132	99.9%		19,363	100.1%		

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

MARCH 1988
Manufacturing Report

6/27/88

A6325-1

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

APRIL 1988

Manufacturers shipped 2,403 fewer homes in April 1988 than one year ago (off 11.3 percent), and 7,104 fewer homes for the first four months of 1988 compared to one year ago (off 9.7 percent). Were industry shipments to continue the trend established through April, 1988 shipments would total in the 210,000 range. Most of the people we have talked to, however, expect the market to firm up in the months ahead.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through April

REGION	1988		PCT CHG	1987	
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE
Northeast	6,012	9.1	- 2.4	6,160	8.4
East North Central	7,801	11.9	- 7.1	8,401	11.5
West North Central	2,792	4.2	- 4.5	2,925	4.0
South Atlantic	24,807	37.7	- 11.3	27,954	38.3
South Central	12,066	18.3	- 21.6	15,384	21.1
Mountain	3,683	5.6	- 15.5	4,361	6.0
Pacific	5,345	8.1	+ 4.5	5,116	7.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through April

	STATES	1988		PCT CHG	1987		
		SHPMTS	MKT SHARE		SHPMTS	MKT SHARE	RANK
1.	Florida	7,813	12.5	- 11.7	8,844	12.6	1
2.	North Carolina	5,510	8.8	- 20.7	6,952	9.9	2
3.	Georgia	4,764	7.6	+ 1.5	4,693	6.7	3
4.	South Carolina	3,369	5.4	- 9.7	3,729	5.3	4
5.	Alabama	3,238	5.2	- 8.6	3,544	5.0	6
6.	California	3,223	5.2	+ 1.1	3,187	4.5	5
7.	Tennessee	2,695	4.3	- 0.0	2,696	3.8	9
8.	Michigan	2,608	4.2	- 5.2	2,752	3.9	8
9.	New York	2,146	3.4	- 1.6	2,180	3.1	10
10.	Pennsylvania	2,129	3.4	- 0.4	2,137	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176			Jan-May	93,165		
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231			Jan-May	93,133		
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%		May	495	
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4. %		December	688	

Mobile/Manufactured Home Production

April

Year-To-Date

	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	55	0.0%	0	198	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,451	1,334	- 8.1%	4,534	4,371	- 3.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,451	1,389	- 4.3%	4,534	4,569	0.8%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,614	2,424	- 7.3%	8,384	7,958	- 5.1%
Michigan *	*	*	---	*	*	---
Ohio	301	310	3.0%	883	923	4.5%
Wisconsin	320	292	- 8.8%	815	778	- 4.5%
Total	3,235	3,026	- 6.5%	10,082	9,659	- 4.2%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	188	207	10.1%	519	625	20.4%
Minnesota	198	210	6.1%	572	573	0.2%
Missouri	65	57	- 12.3%	180	120	- 33.3%
Nebraska	207	195	- 5.8%	727	696	- 4.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	658	669	1.7%	1,998	2,014	0.8%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,749	1,462	- 16.4%	6,941	6,113	- 11.9%
Georgia	3,014	2,906	- 3.6%	10,978	10,605	- 3.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,512	1,965	- 21.8%	8,683	7,031	- 19.0%
South Carolina *	*	*	---	*	*	---
Virginia	412	322	- 21.8%	1,332	1,161	- 12.8%
West Virginia *	*	*	---	*	*	---
Total	7,687	6,655	- 13.4%	27,934	24,910	- 10.8%
South Central						
Alabama	2,056	1,880	- 8.6%	6,913	5,956	- 13.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	405	451	11.4%	1,403	1,556	10.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,290	1,274	- 1.2%	4,583	4,467	- 2.5%
Texas	1,281	641	- 50.0%	4,593	2,450	- 46.7%
Total	5,032	4,246	- 15.6%	17,492	14,429	- 17.5%

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	459	371	- 19.2%	1,732	1,490	- 14.0%
Colorado	50	38	- 24.0%	176	73	- 58.5%
Idaho	216	202	- 6.5%	815	643	- 21.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	725	611	- 15.7%	2,723	2,206	- 19.0%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,056	1,009	- 4.5%	3,913	3,749	- 4.2%
Hawaii *	*	*	---	*	*	---
Oregon	449	480	6.9%	1,516	1,821	20.1%
Washington	111	100	- 9.9%	387	323	- 16.5%
Total	1,616	1,589	- 1.7%	5,816	5,893	1.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	735	576	- 21.6%	2,410	2,050	- 14.9%
Total Production	21,139	18,761	- 11.2%	72,989	65,730	- 9.9%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	28	30	7.1%	83	69	- 16.9%
Maine	209	206	- 1.4%	615	705	14.6%
Massachusetts	58	50	- 13.8%	209	189	- 9.6%
New Hampshire	152	132	- 13.2%	361	305	- 15.5%
New Jersey	68	50	- 26.5%	321	199	- 38.0%
New York	738	652	- 11.7%	2,180	2,146	- 1.6%
Pennsylvania	761	713	- 6.3%	2,137	2,129	- 0.4%
Rhode Island	12	11	- 8.3%	42	39	- 7.1%
Vermont	86	82	- 4.7%	212	231	9.0%
Total	2,112	1,926	- 8.8%	6,160	6,012	- 2.4%
East North Central						
Illinois	325	318	- 2.2%	1,024	877	- 14.4%
Indiana	560	562	0.4%	1,933	1,799	- 6.9%
Michigan	881	806	- 8.5%	2,752	2,608	- 5.2%
Ohio	579	520	- 10.2%	2,067	1,832	- 11.4%
Wisconsin	242	258	6.6%	625	685	9.6%
Total	2,587	2,464	- 4.8%	8,401	7,801	- 7.1%
West North Central						
Iowa	81	105	29.6%	230	280	21.7%
Kansas	145	142	- 2.1%	457	447	- 2.2%
Minnesota	187	173	- 7.5%	458	463	1.1%
Missouri	467	385	- 17.6%	1,387	1,259	- 9.2%
Nebraska	34	40	17.6%	146	126	- 13.7%
North Dakota	25	23	- 8.0%	67	58	- 13.4%
South Dakota	58	43	- 25.9%	180	159	- 11.7%
Total	997	911	- 8.6%	2,925	2,792	- 4.5%
South Atlantic						
Delaware	178	165	- 7.3%	667	595	- 10.8%
Florida	2,184	1,859	- 14.9%	8,844	7,813	- 11.7%
Georgia	1,320	1,340	1.5%	4,693	4,764	1.5%
Maryland	127	110	- 13.4%	432	460	6.5%
North Carolina	2,025	1,574	- 22.3%	6,952	5,510	- 20.7%
South Carolina	1,028	970	- 5.6%	3,729	3,369	- 9.7%
Virginia	534	483	- 9.6%	1,723	1,483	- 13.9%
West Virginia	335	266	- 20.6%	914	813	- 11.1%
Total	7,731	6,767	- 12.5%	27,954	24,807	- 11.3%
South Central						
Alabama	1,044	983	- 5.8%	3,544	3,238	- 8.6%
Arkansas	502	366	- 27.1%	1,584	1,098	- 30.7%
Kentucky	504	513	1.8%	1,629	1,635	0.4%
Louisiana	195	110	- 43.6%	776	455	- 41.4%
Mississippi	586	443	- 24.4%	1,661	1,208	- 27.3%
Oklahoma	101	50	- 50.5%	356	166	- 53.4%
Tennessee	720	746	3.6%	2,696	2,695	- 0.0%
Texas	834	430	- 48.4%	3,138	1,571	- 49.9%
Total	4,486	3,641	- 18.8%	15,384	12,066	- 21.6%

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	537	409	- 23.8%	2,021	1,655	- 18.1%
Colorado	84	63	- 25.0%	265	225	- 15.1%
Idaho	59	57	- 3.4%	199	144	- 27.6%
Montana	39	39	0.0%	158	118	- 25.3%
Nevada	160	165	3.1%	557	577	3.6%
New Mexico	342	208	- 39.2%	983	846	- 13.9%
Utah	28	26	- 7.1%	128	84	- 34.4%
Wyoming	15	8	- 46.7%	50	34	- 32.0%
Total	1,264	975	- 22.9%	4,361	3,683	- 15.5%
Pacific						
Alaska	1	7	600.0%	1	12	100.0%
California	851	876	2.9%	3,187	3,223	1.1%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	205	264	28.8%	772	1,026	32.9%
Washington	355	310	- 12.7%	1,156	1,084	- 6.2%
Total	1,412	1,457	3.2%	5,116	5,345	4.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	745	790	6.0%	2,601	3,292	26.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,334	18,931	- 11.3%	72,902	65,798	- 9.7%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Apr Shipments			Jan-Apr Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	51	18	69	*	*	*
Maine	592	113	705	161	37	198
Massachusetts *	117	72	189	*	*	*
New Hampshire *	220	85	305	*	*	*
New Jersey *	69	130	199	*	*	*
New York *	1,347	799	2,146	*	*	*
Pennsylvania	1,387	742	2,129	2,782	1,589	4,371
Rhode Island *	21	18	39	*	*	*
Vermont *	170	61	231	*	*	*
Total	3,974	2,038	6,012	2,943	1,626	4,569
	66.1%	33.9%	100.0%	64.4%	35.6%	100.0%
East North Central						
Illinois *	609	268	877	*	*	*
Indiana	1,291	508	1,799	5,403	2,555	7,958
Michigan *	1,596	1,012	2,608	*	*	*
Ohio	1,339	493	1,832	705	218	923
Wisconsin	616	69	685	672	106	778
Total	5,451	2,350	7,801	6,780	2,879	9,659
	69.9%	30.1%	100.0%	70.2%	29.8%	100.0%
West North Central						
Iowa *	201	79	280	*	*	*
Kansas	291	156	447	474	151	625
Minnesota	350	113	463	422	151	573
Missouri	895	364	1,259	12	108	120
Nebraska	54	72	126	390	306	696
North Dakota *	34	24	58	*	*	*
South Dakota *	88	71	159	*	*	*
Total	1,913	879	2,792	1,298	716	2,014
	68.5%	31.5%	100.0%	64.4%	35.6%	100.0%
South Atlantic						
Delaware *	391	204	595	*	*	*
Florida	2,949	4,864	7,813	2,066	4,047	6,113
Georgia	2,467	2,297	4,764	5,503	5,102	10,605
Maryland *	297	163	460	*	*	*
North Carolina	3,534	1,976	5,510	5,040	1,991	7,031
South Carolina *	2,083	1,286	3,369	*	*	*
Virginia	1,001	482	1,483	958	203	1,161
West Virginia *	598	215	813	*	*	*
Total	13,320	11,487	24,807	13,567	11,343	24,910
	53.7%	46.3%	100.0%	54.5%	45.5%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-Apr Shipments			Jan-Apr Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	2,529	709	3,238	4,430	1,526	5,956
Arkansas *	847	251	1,098	*	*	*
Kentucky *	1,185	450	1,635	*	*	*
Louisiana *	402	53	455	*	*	*
Mississippi	917	291	1,208	1,247	309	1,556
Oklahoma *	92	74	166	*	*	*
Tennessee	1,886	809	2,695	3,277	1,190	4,467
Texas	816	755	1,571	1,305	1,145	2,450
Total	8,674	3,392	12,066	10,259	4,170	14,429
	71.9%	28.1%	100.0%	71.1%	28.9%	100.0%
Mountain						
Arizona	722	933	1,655	720	770	1,490
Colorado	82	143	225	20	53	73
Idaho	22	122	144	123	520	643
Montana *	35	83	118	*	*	*
Nevada *	89	488	577	*	*	*
New Mexico *	498	348	846	*	*	*
Utah *	10	74	84	*	*	*
Wyoming *	8	26	34	*	*	*
Total	1,466	2,217	3,683	863	1,343	2,206
	39.8%	60.2%	100.0%	39.1%	60.9%	100.0%
Pacific						
Alaska *	10	2	12	*	*	*
California	511	2,712	3,223	598	3,151	3,749
Hawaii *	0	0	0	*	*	*
Oregon	131	895	1,026	217	1,604	1,821
Washington	92	992	1,084	9	314	323
Total	744	4,601	5,345	824	5,069	5,893
	13.9%	86.1%	100.0%	14.0%	86.0%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	35,542	26,964	62,506	36,534	27,146	63,680
	56.9%	43.1%	100.0%	57.4%	42.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,433	859	3,292	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,432	618	2,050
Total	37,975	27,823	65,798	37,966	27,764	65,730
	57.7%	42.3%	100.0%	57.8%	42.2%	100.0%

Shipments of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

April 1988

State	Total Shipment	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank:
:	:	:	:	Shpmnt:	:	:	Shpmnt:	:	:
Florida	1,859	10.2%	1	643	6.2%	4	1,216	15.6%	1
North Carolina	1,574	8.7%	2	977	9.5%	1	597	7.6%	4
Georgia	1,340	7.4%	3	688	6.7%	3	652	8.3%	3
Alabama	983	5.4%	4	783	7.6%	2	200	2.6%	14
South Carolina	970	5.3%	5	566	5.5%	5	404	5.2%	5
California	876	4.8%	6	109	1.1%	25	767	9.8%	2
Michigan	806	4.4%	7	490	4.7%	7	316	4.0%	6
Tennessee	746	4.1%	8	541	5.2%	6	205	2.6%	13
Pennsylvania	713	3.9%	9	449	4.3%	8	264	3.4%	8
New York	652	3.6%	10	391	3.8%	10	261	3.3%	9
Indiana	562	3.1%	11	402	3.9%	9	160	2.0%	16
Ohio	520	2.9%	12	377	3.6%	12	143	1.8%	18
Kentucky	513	2.8%	13	382	3.7%	11	131	1.7%	19
Virginia	483	2.7%	14	319	3.1%	14	164	2.1%	15
Mississippi	443	2.4%	15	325	3.1%	13	118	1.5%	20
Texas	430	2.4%	16	218	2.1%	18	212	2.7%	12
Arizona	409	2.3%	17	178	1.7%	21	231	3.0%	11
Missouri	385	2.1%	18	268	2.6%	16	117	1.5%	21
Arkansas	366	2.0%	19	282	2.7%	15	84	1.1%	24
Illinois	318	1.8%	20	206	2.0%	19	112	1.4%	22
Washington	310	1.7%	21	30	0.3%	34	280	3.6%	7
West Virginia	266	1.5%	22	200	1.9%	20	66	0.8%	25
Oregon	264	1.5%	23	28	0.3%	36	236	3.0%	10
Wisconsin	258	1.4%	24	233	2.3%	17	25	0.3%	37
New Mexico	208	1.1%	25	114	1.1%	24	94	1.2%	23
Maine	206	1.1%	26	169	1.6%	22	37	0.5%	32
Minnesota	173	1.0%	27	135	1.3%	23	38	0.5%	31
Nevada	165	0.9%	28	21	0.2%	38	144	1.8%	17
Delaware	165	0.9%	29	107	1.0%	26	58	0.7%	26
Kansas	142	0.8%	30	90	0.9%	29	52	0.7%	27
New Hampshire	132	0.7%	31	98	0.9%	27	34	0.4%	34
Louisiana	110	0.6%	32	96	0.9%	28	14	0.2%	44
Maryland	110	0.6%	33	64	0.6%	31	46	0.6%	29
Iowa	105	0.6%	34	70	0.7%	30	35	0.4%	33
Vermont	82	0.5%	35	61	0.6%	32	21	0.3%	38
Colorado	63	0.3%	36	21	0.2%	39	42	0.5%	30
Idaho	57	0.3%	37	8	0.1%	45	49	0.6%	28
Oklahoma	50	0.3%	38	32	0.3%	33	18	0.2%	43
Massachusetts	50	0.3%	39	30	0.3%	35	20	0.3%	39
New Jersey	50	0.3%	40	17	0.2%	42	33	0.4%	35
South Dakota	43	0.2%	41	24	0.2%	37	19	0.2%	42
Nebraska	40	0.2%	42	20	0.2%	40	20	0.3%	40
Montana	39	0.2%	43	12	0.1%	44	27	0.3%	36
Connecticut	30	0.2%	44	19	0.2%	41	11	0.1%	45
Utah	26	0.1%	45	6	0.1%	47	20	0.3%	41
North Dakota	23	0.1%	46	15	0.1%	43	8	0.1%	46
Rhode Island	11	0.1%	47	6	0.1%	48	5	0.1%	48
Wyoming	8	0.0%	48	2	0.0%	49	6	0.1%	47
Alaska	7	0.0%	49	7	0.1%	46	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	18,141	99.8%		10,329	99.9%		7,812	99.7%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1988**

State	Total Shipment	% of Total:	Rank: :Rank:	Single: :Sectn	% of Total:	Rank: :Rank:	Multi: :Sectn	% of Total:	Rank: :Rank:
		:	:	:Shpmt:	:	:	:Shpmt:	:	:
Florida	7,813	12.5%	1	2,949	8.3%	2	4,864	18.0%	1
North Carolina	5,510	8.8%	2	3,534	9.9%	1	1,976	7.3%	4
Georgia	4,764	7.6%	3	2,467	6.9%	4	2,297	8.5%	3
South Carolina	3,369	5.4%	4	2,083	5.9%	5	1,286	4.8%	5
Alabama	3,238	5.2%	5	2,529	7.1%	3	709	2.6%	14
California	3,223	5.2%	6	511	1.4%	23	2,712	10.1%	2
Tennessee	2,695	4.3%	7	1,886	5.3%	6	809	3.0%	10
Michigan	2,608	4.2%	8	1,596	4.5%	7	1,012	3.8%	6
New York	2,146	3.4%	9	1,347	3.8%	9	799	3.0%	11
Pennsylvania	2,129	3.4%	10	1,387	3.9%	8	742	2.8%	13
Ohio	1,832	2.9%	11	1,339	3.8%	10	493	1.8%	16
Indiana	1,799	2.9%	12	1,291	3.6%	11	508	1.9%	15
Arizona	1,655	2.6%	13	722	2.0%	18	933	3.5%	8
Kentucky	1,635	2.6%	14	1,185	3.3%	12	450	1.7%	19
Texas	1,571	2.5%	15	816	2.3%	17	755	2.8%	12
Virginia	1,483	2.4%	16	1,001	2.8%	13	482	1.8%	18
Missouri	1,259	2.0%	17	895	2.5%	15	364	1.3%	20
Mississippi	1,208	1.9%	18	917	2.6%	14	291	1.1%	22
Arkansas	1,098	1.8%	19	847	2.4%	16	251	0.9%	24
Washington	1,084	1.7%	20	92	0.3%	35	992	3.7%	7
Oregon	1,026	1.6%	21	131	0.4%	33	895	3.3%	9
Illinois	877	1.4%	22	609	1.7%	20	268	1.0%	23
New Mexico	846	1.4%	23	498	1.4%	24	348	1.3%	21
West Virginia	813	1.3%	24	598	1.7%	21	215	0.8%	25
Maine	705	1.1%	25	592	1.7%	22	113	0.4%	33
Wisconsin	685	1.1%	26	616	1.7%	19	69	0.3%	42
Delaware	595	1.0%	27	391	1.1%	26	204	0.8%	26
Nevada	577	0.9%	28	89	0.3%	37	488	1.8%	17
Minnesota	463	0.7%	29	350	1.0%	27	113	0.4%	32
Maryland	460	0.7%	30	297	0.8%	28	163	0.6%	27
Louisiana	455	0.7%	31	402	1.1%	25	53	0.2%	44
Kansas	447	0.7%	32	291	0.8%	29	156	0.6%	28
New Hampshire	305	0.5%	33	220	0.6%	30	85	0.3%	34
Iowa	280	0.4%	34	201	0.6%	31	79	0.3%	36
Vermont	231	0.4%	35	170	0.5%	32	61	0.2%	43
Colorado	225	0.4%	36	82	0.2%	39	143	0.5%	29
New Jersey	199	0.3%	37	69	0.2%	40	130	0.5%	30
Massachusetts	189	0.3%	38	117	0.3%	34	72	0.3%	40
Oklahoma	166	0.3%	39	92	0.3%	36	74	0.3%	37
South Dakota	159	0.3%	40	88	0.2%	38	71	0.3%	41
Idaho	144	0.2%	41	22	0.1%	45	122	0.5%	31
Nebraska	126	0.2%	42	54	0.2%	41	72	0.3%	39
Montana	118	0.2%	43	35	0.1%	43	83	0.3%	35
Utah	84	0.1%	44	10	0.0%	48	74	0.3%	38
Connecticut	69	0.1%	45	51	0.1%	42	18	0.1%	47
North Dakota	58	0.1%	46	34	0.1%	44	24	0.1%	46
Rhode Island	39	0.1%	47	21	0.1%	46	18	0.1%	48
Wyoming	34	0.1%	48	8	0.0%	49	26	0.1%	45
Alaska	12	0.0%	49	10	0.0%	47	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
62,506	99.9%			35,542	99.9%		26,964	100.4%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

April 1988

State	Total	% of	:Rank:	Single:% of	:Rank:	Multi:% of	:Rank:			
	Productn	:Total:	:Sectn	:Total:	:Sectn	:Total:	:Sectn			
	:	:	:Product:	:	:Product:	:	:			
Georgia	2,906	16.0%	1	1,460	14.0%	2	1,446	18.6%	1	
Indiana	2,424	13.3%	2	1,629	15.7%	1	795	10.2%	4	
North Carolina	1,965	10.8%	3	1,387	13.3%	4	578	7.4%	5	
Alabama	1,880	10.3%	4	1,391	13.4%	3	489	6.3%	7	
Florida	1,462	8.0%	5	452	4.3%	7	1,010	13.0%	2	
Pennsylvania	1,334	7.3%	6	803	7.7%	6	531	6.8%	6	
Tennessee	1,274	7.0%	7	947	9.1%	5	327	4.2%	9	
California	1,009	5.5%	8	132	1.3%	16	877	11.3%	3	
Texas	641	3.5%	9	329	3.2%	9	312	4.0%	10	
Oregon	480	2.6%	10	49	0.5%	18	431	5.5%	8	
Mississippi	451	2.5%	11	361	3.5%	8	90	1.2%	14	
Arizona	371	2.0%	12	170	1.6%	13	201	2.6%	11	
Virginia	322	1.8%	13	267	2.6%	10	55	0.7%	17	
Ohio	310	1.7%	14	241	2.3%	12	69	0.9%	16	
Wisconsin	292	1.6%	15	254	2.4%	11	38	0.5%	21	
Minnesota	210	1.2%	16	159	1.5%	14	51	0.7%	18	
Kansas	207	1.1%	17	157	1.5%	15	50	0.6%	19	
Idaho	202	1.1%	18	42	0.4%	20	160	2.1%	12	
Nebraska	195	1.1%	19	105	1.0%	17	90	1.2%	15	
Washington	100	0.5%	20	6	0.1%	23	94	1.2%	13	
Missouri	57	0.3%	21	8	0.1%	22	49	0.6%	20	
Maine	55	0.3%	22	43	0.4%	19	12	0.2%	23	
Colorado	38	0.2%	23	10	0.1%	21	28	0.4%	22	
Alaska	*	0	0.0%	24	0	0.0%	43	0	0.0%	41
Michigan	*	0	0.0%	25	0	0.0%	35	0	0.0%	26
Iowa	*	0	0.0%	26	0	0.0%	44	0	0.0%	42
Massachusetts	*	0	0.0%	27	0	0.0%	36	0	0.0%	39
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
South Dakota	*	0	0.0%	31	0	0.0%	50	0	0.0%	49
Louisiana	*	0	0.0%	32	0	0.0%	39	0	0.0%	38
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
Hawaii	*	0	0.0%	35	0	0.0%	46	0	0.0%	47
South Carolina	*	0	0.0%	36	0	0.0%	38	0	0.0%	46
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Rhode Island	*	0	0.0%	39	0	0.0%	45	0	0.0%	34
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Oklahoma	*	0	0.0%	41	0	0.0%	37	0	0.0%	25
Delaware	*	0	0.0%	42	0	0.0%	48	0	0.0%	40
New Jersey	*	0	0.0%	43	0	0.0%	47	0	0.0%	32
New Mexico	*	0	0.0%	44	0	0.0%	32	0	0.0%	45
Wyoming	*	0	0.0%	45	0	0.0%	40	0	0.0%	31
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
Utah	*	0	0.0%	47	0	0.0%	49	0	0.0%	27
Illinois	*	0	0.0%	48	0	0.0%	41	0	0.0%	24
West Virginia	*	0	0.0%	49	0	0.0%	42	0	0.0%	48
Montana	*	0	0.0%	50	0	0.0%	34	0	0.0%	37

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

Jan-Apr 1988

State	Total	% of	:Rank:	Single:	% of	:Rank:	Multi:	% of	:Rank:	
	Productn	:Total:		:Sectn:	:Total:		:Sectn:	:Total:		
	:	:		:Product:	:		:Product:	:		
Georgia	10,605	16.7%	1	5,503	15.1%	1	5,102	18.8%	1	
Indiana	7,958	12.5%	2	5,403	14.8%	2	2,555	9.4%	4	
North Carolina	7,031	11.0%	3	5,040	13.8%	3	1,991	7.3%	5	
Florida	6,113	9.6%	4	2,066	5.7%	7	4,047	14.9%	2	
Alabama	5,956	9.4%	5	4,430	12.1%	4	1,526	5.6%	8	
Tennessee	4,467	7.0%	6	3,277	9.0%	5	1,190	4.4%	9	
Pennsylvania	4,371	6.9%	7	2,782	7.6%	6	1,589	5.9%	7	
California	3,749	5.9%	8	598	1.6%	14	3,151	11.6%	3	
Texas	2,450	3.8%	9	1,305	3.6%	8	1,145	4.2%	10	
Oregon	1,821	2.9%	10	217	0.6%	18	1,604	5.9%	6	
Mississippi	1,556	2.4%	11	1,247	3.4%	9	309	1.1%	14	
Arizona	1,490	2.3%	12	720	2.0%	11	770	2.8%	11	
Virginia	1,161	1.8%	13	958	2.6%	10	203	0.7%	17	
Ohio	923	1.4%	14	705	1.9%	12	218	0.8%	16	
Wisconsin	778	1.2%	15	672	1.8%	13	106	0.4%	21	
Nebraska	696	1.1%	16	390	1.1%	17	306	1.1%	15	
Idaho	643	1.0%	17	123	0.3%	20	520	1.9%	12	
Kansas	625	1.0%	18	474	1.3%	15	151	0.6%	19	
Minnesota	573	0.9%	19	422	1.2%	16	151	0.6%	18	
Washington	323	0.5%	20	9	0.0%	23	314	1.2%	13	
Maine	198	0.3%	21	161	0.4%	19	37	0.1%	23	
Missouri	120	0.2%	22	12	0.0%	22	108	0.4%	20	
Colorado	73	0.1%	23	20	0.1%	21	53	0.2%	22	
Alaska	*	0	0.0%	24	0	0.0%	43	0	0.0%	41
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Iowa	*	0	0.0%	26	0	0.0%	44	0	0.0%	42
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
South Dakota	*	0	0.0%	31	0	0.0%	50	0	0.0%	49
Michigan	*	0	0.0%	32	0	0.0%	39	0	0.0%	26
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
Hawaii	*	0	0.0%	35	0	0.0%	46	0	0.0%	47
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Rhode Island	*	0	0.0%	39	0	0.0%	45	0	0.0%	34
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Delaware	*	0	0.0%	42	0	0.0%	48	0	0.0%	40
Oklahoma	*	0	0.0%	43	0	0.0%	41	0	0.0%	25
West Virginia	*	0	0.0%	44	0	0.0%	42	0	0.0%	48
Montana	*	0	0.0%	45	0	0.0%	34	0	0.0%	37
New Jersey	*	0	0.0%	46	0	0.0%	47	0	0.0%	32
New Mexico	*	0	0.0%	47	0	0.0%	32	0	0.0%	45
Massachusetts	*	0	0.0%	48	0	0.0%	40	0	0.0%	39
Connecticut	*	0	0.0%	49	0	0.0%	27	0	0.0%	36
Utah	*	0	0.0%	50	0	0.0%	49	0	0.0%	27
	63,680	99.9%		36,534	100.0%		27,146	99.9%		

Does Not Include States with "**"

Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

APRIL 1988
Manufacturing Report

AG325-1
10/17/88

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MAY 1988

May shipments are the strongest yet for 1988, down only 60 homes from last year. Year-to-date shipments were down by 7,164 homes, off 7.7 percent. It may be too early to predict a bull market but there are some promising signs. Three of the seven regions are showing shipment gains over 1987, compared to only one last month, and five of the top ten shipment states are showing gains through May, compared to only two in April.

In the top ten shipment states, Alabama and South Carolina traded places for 4th and 5th, and Michigan and Tennessee for 7th and 8th.

Regional Shipments, Percent Change and Market Share Cumulative Shipments January through May

REGION	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	8,226	9.6	+ 1.5	8,101	8.7	
East North Central	10,556	12.3	- 3.5	10,937	11.7	
West North Central	3,870	4.5	+ 0.7	3,845	4.1	
South Atlantic	31,738	36.9	- 10.1	35,305	37.9	
South Central	16,056	18.7	- 19.0	19,829	21.3	
Mountain	4,786	5.6	- 13.4	5,527	5.9	
Pacific	6,825	7.9	+ 6.0	6,438	6.9	

Top Ten States, Percent Change and Market Share Cumulative Shipments January through May

	STATES	1988			1987		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	9,506	11.6	- 12.0	10,802	12.0	1
2.	North Carolina	7,325	8.9	- 18.4	8,981	10.0	2
3.	Georgia	6,179	7.5	+ 4.7	5,900	6.6	3
4.	Alabama	4,366	5.3	- 4.8	4,585	5.1	5
5.	South Carolina	4,347	5.3	- 8.9	4,772	5.3	4
6.	California	4,101	5.0	+ 4.4	3,930	4.4	6
7.	Michigan	3,567	4.3	- 1.8	3,633	4.0	8
8.	Tennessee	3,550	4.3	+ 0.5	3,534	3.9	9
9.	New York	2,952	3.6	+ 1.7	2,904	3.2	10
10.	Pennsylvania	2,858	3.5	+ 4.4	2,737	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cummulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961 - 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156 - 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969 - 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730 - 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720 - 8.0%
June	21,532			Jan-June	114,697	
July	20,971			Jan-July	135,668	
August	21,996			Jan-Aug	157,664	
September	21,700			Jan-Sep	179,364	
October	22,162			Jan-Oct	201,526	
November	16,990			Jan-Nov	218,516	
December	14,307			Jan-Dec	232,823	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cummulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823 - 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856 - 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867 - 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798 - 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969 - 7.7%
June	21,643			Jan-June	114,776	
July	20,880			Jan-July	135,656	
August	21,961			Jan-Aug	157,617	
September	21,620			Jan-Sep	179,237	
October	21,971			Jan-Oct	201,208	
November	17,176			Jan-Nov	218,384	
December	14,214			Jan-Dec	232,598	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1987	1988	1987	1988
January	3.7%	6.4%	597	826
February	4.9%	6.5%	796	988
March	3.8%	4.2%	745	790
April	2.6%	3.3%	550	620
May	2.5%	2.2%	495	439
June	1.8%		384	
July	2.3%		475	
August	2.3%		510	
September	2.7%		590	
October	3.5%		781	
November	3.5%		595	
December	4.8%		688	

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	68	0.0%	0	266	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,377	1,449	5.2%	5,911	5,820	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,377	1,517	10.2%	5,911	6,086	3.0%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,484	2,686	8.1%	10,868	10,644	- 2.1%
Michigan *	*	*	---	*	*	---
Ohio	303	337	11.2%	1,186	1,260	6.2%
Wisconsin	286	315	10.1%	1,101	1,093	- 0.7%
Total	3,073	3,338	8.6%	13,155	12,997	- 1.2%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	170	219	28.8%	689	844	22.5%
Minnesota	203	212	4.4%	775	785	1.3%
Missouri	54	66	22.2%	234	186	- 20.5%
Nebraska	200	221	10.5%	927	917	- 1.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	627	718	14.5%	2,625	2,732	4.1%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,521	1,355	- 10.9%	8,462	7,468	- 11.7%
Georgia	2,940	3,040	3.4%	13,918	13,645	- 2.0%
Maryland *	*	*	---	*	*	---
North Carolina	2,526	2,090	- 17.3%	11,209	9,121	- 18.6%
South Carolina *	*	*	---	*	*	---
Virginia	387	374	- 3.4%	1,719	1,535	- 10.7%
West Virginia *	*	*	---	*	*	---
Total	7,374	6,859	- 7.0%	35,308	31,769	- 10.0%
South Central						
Alabama	1,988	2,165	8.9%	8,901	8,121	- 8.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	402	505	25.6%	1,805	2,061	14.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,260	1,295	2.8%	5,843	5,762	- 1.4%
Texas	1,231	630	- 48.8%	5,824	3,080	- 47.1%
Total	4,881	4,595	- 5.9%	22,373	19,024	- 15.0%

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	434	430	- 0.9%	2,166	1,920	- 11.4%
Colorado	43	52	20.9%	219	125	- 42.9%
Idaho	227	184	- 18.9%	1,042	827	- 20.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	704	666	- 5.4%	3,427	2,872	- 16.2%
Pacific						
Alaska *	*	*	---	*	*	---
California	922	1,039	12.7%	4,835	4,788	- 1.0%
Hawaii *	*	*	---	*	*	---
Oregon	438	528	20.5%	1,954	2,349	20.2%
Washington	122	100	- 18.0%	509	423	- 16.9%
Total	1,482	1,667	12.5%	7,298	7,560	3.6%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	658	630	- 4.3%	3,068	2,680	- 12.6%
Total Production	20,176	19,990	- .9%	93,165	85,720	- 8.0%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	May			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	31	17	- 45.2%	114	86	- 24.6%
Maine	241	250	3.7%	856	955	11.6%
Massachusetts	59	67	13.6%	268	256	- 4.5%
New Hampshire	119	183	53.8%	480	488	1.7%
New Jersey	83	54	- 34.9%	404	253	- 37.4%
New York	724	806	11.3%	2,904	2,952	1.7%
Pennsylvania	600	729	21.5%	2,737	2,858	4.4%
Rhode Island	11	18	63.6%	53	57	7.5%
Vermont-	73	90	23.3%	285	321	12.6%
Total	1,941	2,214	14.1%	8,101	8,226	1.5%
East North Central						
Illinois	299	285	- 4.7%	1,323	1,162	- 12.2%
Indiana	544	602	10.7%	2,477	2,401	- 3.1%
Michigan	881	959	8.9%	3,633	3,567	- 1.8%
Ohio	596	638	7.0%	2,663	2,470	- 7.2%
Wisconsin	216	271	25.5%	841	956	13.7%
Total	2,536	2,755	8.6%	10,937	10,556	- 3.5%
West North Central						
Iowa	72	102	41.7%	302	382	26.5%
Kansas	138	138	0.0%	595	585	- 1.7%
Minnesota	169	197	16.6%	627	660	5.3%
Missouri	405	512	26.4%	1,792	1,771	- 1.2%
Nebraska	51	42	- 17.6%	197	168	- 14.7%
North Dakota	32	37	15.6%	99	95	- 4.0%
South Dakota	53	50	- 5.7%	233	209	- 10.3%
Total	920	1,078	17.2%	3,845	3,870	0.7%
South Atlantic						
Delaware	172	174	1.2%	839	769	- 8.3%
Florida	1,958	1,693	- 13.5%	10,802	9,506	- 12.0%
Georgia	1,207	1,415	17.2%	5,900	6,179	4.7%
Maryland	122	93	- 23.8%	554	553	- 0.2%
North Carolina	2,029	1,815	- 10.5%	8,981	7,325	- 18.4%
South Carolina	1,043	978	- 6.2%	4,772	4,347	- 8.9%
Virginia	528	485	- 8.1%	2,251	1,968	- 12.6%
West Virginia	292	278	- 4.8%	1,206	1,091	- 9.5%
Total	7,351	6,931	- 5.7%	35,305	31,738	- 10.1%
South Central						
Alabama	1,041	1,128	8.4%	4,585	4,366	- 4.8%
Arkansas	406	370	- 8.9%	1,990	1,468	- 26.2%
Kentucky	545	550	0.9%	2,174	2,185	0.5%
Louisiana	247	126	- 49.0%	1,023	581	- 43.2%
Mississippi	493	514	4.3%	2,154	1,722	- 20.1%
Oklahoma	110	76	- 30.9%	466	242	- 48.1%
Tennessee	838	855	2.0%	3,534	3,550	0.5%
Texas	765	371	- 51.5%	3,903	1,942	- 50.2%
Total	4,445	3,990	- 10.2%	19,829	16,056	- 19.0%

Mobile/Manufactured Home Shipments

	May			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	475	461	- 2.9%	2,496	2,116	- 15.2%
Colorado	67	83	23.9%	332	308	- 7.2%
Idaho	63	39	- 38.1%	262	183	- 30.2%
Montana	45	45	0.0%	203	163	- 19.7%
Nevada	180	204	13.3%	737	781	6.0%
New Mexico	302	235	- 22.2%	1,285	1,081	- 15.9%
Utah	30	29	- 3.3%	158	113	- 28.5%
Wyoming	4	7	75.0%	54	41	- 24.1%
Total	1,166	1,103	- 5.4%	5,527	4,786	- 13.4%
Pacific						
Alaska	0	2	0.0%	1	14	300.0%
California	743	878	18.2%	3,930	4,101	4.4%
Hawaii	0	2	0.0%	0	2	0.0%
Oregon	221	263	19.0%	993	1,289	29.8%
Washington	358	335	- 6.4%	1,514	1,419	- 6.3%
Total	1,322	1,480	12.0%	6,438	6,825	6.0%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	550	620	12.7%	3,151	3,912	24.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	20,231	20,171	- .3%	93,133	85,969	- 7.7%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date

1988 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	65	21	86	*	*	*
Maine	793	162	955	211	55	266
Massachusetts *	146	110	256	*	*	*
New Hampshire *	346	142	488	*	*	*
New Jersey *	106	147	253	*	*	*
New York *	1,829	1,123	2,952	*	*	*
Pennsylvania	1,830	1,028	2,858	3,638	2,182	5,820
Rhode Island *	32	25	57	*	*	*
Vermont *	235	86	321	*	*	*
Total	5,382	2,844	8,226	3,849	2,237	6,086
	65.4%	34.6%	100.0%	63.2%	36.8%	100.0%
East North Central						
Illinois *	790	372	1,162	*	*	*
Indiana	1,689	712	2,401	7,145	3,499	10,644
Michigan *	2,162	1,405	3,567	*	*	*
Ohio	1,776	694	2,470	957	303	1,260
Wisconsin	852	104	956	937	156	1,093
Total	7,269	3,287	10,556	9,039	3,958	12,997
	68.9%	31.1%	100.0%	69.5%	30.5%	100.0%
West North Central						
Iowa *	265	117	382	*	*	*
Kansas	383	202	585	647	197	844
Minnesota	485	175	660	567	218	785
Missouri	1,265	506	1,771	18	168	186
Nebraska	78	90	168	512	405	917
North Dakota *	57	38	95	*	*	*
South Dakota *	122	87	209	*	*	*
Total	2,655	1,215	3,870	1,744	988	2,732
	68.6%	31.4%	100.0%	63.8%	36.2%	100.0%
South Atlantic						
Delaware *	505	264	769	*	*	*
Florida	3,507	5,999	9,506	2,463	5,005	7,468
Georgia	3,152	3,027	6,179	6,995	6,650	13,645
Maryland *	349	204	553	*	*	*
North Carolina	4,727	2,598	7,325	6,512	2,609	9,121
South Carolina *	2,652	1,695	4,347	*	*	*
Virginia	1,311	657	1,968	1,264	271	1,535
West Virginia *	787	304	1,091	*	*	*
Total	16,990	14,748	31,738	17,234	14,535	31,769
	53.5%	46.5%	100.0%	54.2%	45.8%	100.0%

Year-To-Date

1988 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	3,421	945	4,366	6,095	2,026	8,121
Arkansas *	1,146	322	1,468	*	*	*
Kentucky *	1,587	598	2,185	*	*	*
Louisiana *	505	76	581	*	*	*
Mississippi	1,343	379	1,722	1,678	383	2,061
Oklahoma *	133	109	242	*	*	*
Tennessee	2,486	1,064	3,550	4,211	1,551	5,762
Texas	993	949	1,942	1,615	1,465	3,080
Total	11,614	4,442	16,056	13,599	5,425	19,024
	72.3%	27.7%	100.0%	71.5%	28.5%	100.0%
Mountain						
Arizona	925	1,191	2,116	933	987	1,920
Colorado	121	187	308	39	86	125
Idaho	28	155	183	146	681	827
Montana *	46	117	163	*	*	*
Nevada *	118	663	781	*	*	*
New Mexico *	616	465	1,081	*	*	*
Utah *	14	99	113	*	*	*
Wyoming *	13	28	41	*	*	*
Total	1,881	2,905	4,786	1,118	1,754	2,872
	39.3%	60.7%	100.0%	38.9%	61.1%	100.0%
Pacific						
Alaska *	11	3	14	*	*	*
California	622	3,479	4,101	732	4,056	4,788
Hawaii *	0	2	2	*	*	*
Oregon	163	1,126	1,289	279	2,070	2,349
Washington	121	1,298	1,419	12	411	423
Total	917	5,908	6,825	1,023	6,537	7,560
	13.4%	86.6%	100.0%	13.5%	86.5%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	46,708	35,349	82,057	47,606	35,434	83,040
	56.9%	43.1%	100.0%	57.3%	42.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,930	982	3,912	0	0	0
Other (Canada)	0	0	0	0	0	0
States With * -	0	0	0	1,844	836	2,680
Total	49,638	36,331	85,969	49,450	36,270	85,720
	57.7%	42.3%	100.0%	57.7%	42.3%	100.0%

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1988**

State	Total Shipment	% of Total	:Rank: :Sectn :Shpmt:	Single: Total: Sectn: Shpmt:	% of Total	:Rank: :Sectn :Shpmt:	Multi: Total: Sectn: Shpmt:	% of Total	:Rank:
North Carolina	1,815	9.3%	1	1,193	10.7%	1	622	7.4%	4
Florida	1,693	8.7%	2	558	5.0%	7	1,135	13.5%	1
Georgia	1,415	7.2%	3	685	6.1%	3	730	8.7%	3
Alabama	1,128	5.8%	4	892	8.0%	2	236	2.8%	12
South Carolina	978	5.0%	5	569	5.1%	5	409	4.9%	5
Michigan	959	4.9%	6	566	5.1%	6	393	4.7%	6
California	878	4.5%	7	111	1.0%	27	767	9.1%	2
Tennessee	855	4.4%	8	600	5.4%	4	255	3.0%	11
New York	806	4.1%	9	482	4.3%	8	324	3.9%	7
Pennsylvania	729	3.7%	10	443	4.0%	9	286	3.4%	9
Ohio	638	3.3%	11	437	3.9%	10	201	2.4%	15
Indiana	602	3.1%	12	398	3.6%	13	204	2.4%	14
Kentucky	550	2.8%	13	402	3.6%	12	148	1.8%	19
Mississippi	514	2.6%	14	426	3.8%	11	88	1.0%	24
Missouri	512	2.6%	15	370	3.3%	14	142	1.7%	20
Virginia	485	2.5%	16	310	2.8%	15	175	2.1%	18
Arizona	461	2.4%	17	203	1.8%	18	258	3.1%	10
Texas	371	1.9%	18	177	1.6%	22	194	2.3%	16
Arkansas	370	1.9%	19	299	2.7%	16	71	0.8%	25
Washington	335	1.7%	20	29	0.3%	40	306	3.6%	8
Illinois	285	1.5%	21	181	1.6%	21	104	1.2%	22
West Virginia	278	1.4%	22	189	1.7%	20	89	1.1%	23
Wisconsin	271	1.4%	23	236	2.1%	17	35	0.4%	36
Oregon	263	1.3%	24	32	0.3%	37	231	2.8%	13
Maine	250	1.3%	25	201	1.8%	19	49	0.6%	29
New Mexico	235	1.2%	26	118	1.1%	25	117	1.4%	21
Nevada	204	1.0%	27	29	0.3%	39	175	2.1%	17
Minnesota	197	1.0%	28	135	1.2%	23	62	0.7%	26
New Hampshire	183	0.9%	29	126	1.1%	24	57	0.7%	28
Delaware	174	0.9%	30	114	1.0%	26	60	0.7%	27
Kansas	138	0.7%	31	92	0.8%	29	46	0.5%	30
Louisiana	126	0.6%	32	103	0.9%	28	23	0.3%	41
Iowa	102	0.5%	33	64	0.6%	31	38	0.5%	34
Maryland	93	0.5%	34	52	0.5%	32	41	0.5%	32
Vermont	90	0.5%	35	65	0.6%	30	25	0.3%	35
Colorado	83	0.4%	36	39	0.3%	34	44	0.5%	31
Oklahoma	76	0.4%	37	41	0.4%	33	35	0.4%	35
Massachusetts	67	0.3%	38	29	0.3%	38	38	0.5%	33
New Jersey	54	0.3%	39	37	0.3%	35	17	0.2%	43
South Dakota	50	0.3%	40	34	0.3%	36	16	0.2%	44
Montana	45	0.2%	41	11	0.1%	44	34	0.4%	37
Nebraska	42	0.2%	42	24	0.2%	41	18	0.2%	42
Idaho	39	0.2%	43	6	0.1%	46	33	0.4%	38
North Dakota	37	0.2%	44	23	0.2%	42	14	0.2%	45
Utah	29	0.1%	45	4	0.0%	48	25	0.3%	40
Rhode Island	18	0.1%	46	11	0.1%	45	7	0.1%	46
Connecticut	17	0.1%	47	14	0.1%	43	3	0.0%	47
Wyoming	7	0.0%	48	5	0.0%	47	2	0.0%	48
Alaska	2	0.0%	49	1	0.0%	49	1	0.0%	50
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	49

19,551 99.9% 11,166 100.1% 8,385 99.8%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1988

State	Total Shipment	% of Total	:Rank: :Sectn: :Shpmt:	Single Total	% of Total	:Rank: :Sectn: :Shpmt:	Multi Total	% of Total	:Rank:
Florida	9,506	11.6%	1	3,507	7.5%	2	5,999	17.0%	1
North Carolina	7,325	8.9%	2	4,727	10.1%	1	2,598	7.3%	4
Georgia	6,179	7.5%	3	3,152	6.7%	4	3,027	8.6%	3
Alabama	4,366	5.3%	4	3,421	7.3%	3	945	2.7%	14
South Carolina	4,347	5.3%	5	2,652	5.7%	5	1,695	4.8%	5
California	4,101	5.0%	6	622	1.3%	23	3,479	9.8%	2
Michigan	3,567	4.3%	7	2,162	4.6%	7	1,405	4.0%	6
Tennessee	3,550	4.3%	8	2,486	5.3%	6	1,064	3.0%	11
New York	2,952	3.6%	9	1,829	3.9%	9	1,123	3.2%	10
Pennsylvania	2,858	3.5%	10	1,830	3.9%	8	1,028	2.9%	12
Ohio	2,470	3.0%	11	1,776	3.8%	10	694	2.0%	16
Indiana	2,401	2.9%	12	1,689	3.6%	11	712	2.0%	15
Kentucky	2,185	2.7%	13	1,587	3.4%	12	598	1.7%	19
Arizona	2,116	2.6%	14	925	2.0%	18	1,191	3.4%	8
Virginia	1,968	2.4%	15	1,311	2.8%	14	657	1.9%	18
Texas	1,942	2.4%	16	993	2.1%	17	949	2.7%	13
Missouri	1,771	2.2%	17	1,265	2.7%	15	506	1.4%	20
Mississippi	1,722	2.1%	18	1,343	2.9%	13	379	1.1%	22
Arkansas	1,468	1.8%	19	1,146	2.5%	16	322	0.9%	24
Washington	1,419	1.7%	20	121	0.3%	37	1,298	3.7%	7
Oregon	1,289	1.6%	21	163	0.3%	33	1,126	3.2%	9
Illinois	1,162	1.4%	22	790	1.7%	21	372	1.1%	23
West Virginia	1,091	1.3%	23	787	1.7%	22	304	0.9%	25
New Mexico	1,081	1.3%	24	616	1.3%	24	465	1.3%	21
Wisconsin	956	1.2%	25	852	1.8%	19	104	0.3%	39
Maine	955	1.2%	26	793	1.7%	20	162	0.5%	31
Nevada	781	1.0%	27	118	0.3%	39	663	1.9%	17
Delaware	769	0.9%	28	505	1.1%	26	264	0.7%	26
Minnesota	660	0.8%	29	485	1.0%	27	175	0.5%	30
Kansas	585	0.7%	30	383	0.8%	28	202	0.6%	28
Louisiana	581	0.7%	31	505	1.1%	25	76	0.2%	44
Maryland	553	0.7%	32	349	0.7%	29	204	0.6%	27
New Hampshire	488	0.6%	33	346	0.7%	30	142	0.4%	34
Iowa	382	0.5%	34	265	0.6%	31	117	0.3%	35
Vermont	321	0.4%	35	235	0.5%	32	86	0.2%	43
Colorado	308	0.4%	36	121	0.3%	38	187	0.5%	29
Massachusetts	256	0.3%	37	146	0.3%	34	110	0.3%	37
New Jersey	253	0.3%	38	106	0.2%	40	147	0.4%	33
Oklahoma	242	0.3%	39	133	0.3%	35	109	0.3%	38
South Dakota	209	0.3%	40	122	0.3%	36	87	0.2%	42
Idaho	183	0.2%	41	28	0.1%	46	155	0.4%	32
Nebraska	168	0.2%	42	78	0.2%	41	90	0.3%	41
Montana	163	0.2%	43	46	0.1%	44	117	0.3%	36
Utah	113	0.1%	44	14	0.0%	47	99	0.3%	40
North Dakota	95	0.1%	45	57	0.1%	43	38	0.1%	45
Connecticut	86	0.1%	46	65	0.1%	42	21	0.1%	48
Rhode Island	57	0.1%	47	32	0.1%	45	25	0.1%	47
Wyoming	41	0.0%	48	13	0.0%	48	28	0.1%	46
Alaska	14	0.0%	49	11	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	82,057	100.0%		46,708	99.8%		35,349	100.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1988

State	Total	% of	Rank	Single	% of	Rank	Multi	% of	Rank
Productn	Total:			Sectn	Total:		Sectn	Total:	
:	:			Product:	:		Product:	:	
Georgia	3,040	15.7%	1	1,492	13.5%	3	1,548	18.7%	1
Indiana	2,686	13.9%	2	1,742	15.7%	1	944	11.4%	3
Alabama	2,165	11.2%	3	1,665	15.0%	2	500	6.0%	7
North Carolina	2,090	10.8%	4	1,472	13.3%	4	618	7.5%	5
Pennsylvania	1,449	7.5%	5	856	7.7%	6	593	7.2%	6
Florida	1,355	7.0%	6	397	3.6%	8	958	11.6%	2
Tennessee	1,295	6.7%	7	934	8.4%	5	361	4.4%	9
California	1,039	5.4%	8	134	1.2%	16	905	10.9%	4
Texas	630	3.3%	9	310	2.8%	9	320	3.9%	10
Oregon	528	2.7%	10	62	0.6%	18	466	5.6%	8
Mississippi	505	2.6%	11	431	3.9%	7	74	0.9%	16
Arizona	430	2.2%	12	213	1.9%	13	217	2.6%	11
Virginia	374	1.9%	13	306	2.8%	10	68	0.8%	17
Ohio	337	1.7%	14	252	2.3%	12	85	1.0%	15
Wisconsin	315	1.6%	15	265	2.4%	11	50	0.6%	20
Nebraska	221	1.1%	16	122	1.1%	17	99	1.2%	13
Kansas	219	1.1%	17	173	1.6%	14	46	0.6%	21
Minnesota	212	1.1%	18	145	1.3%	15	67	0.8%	18
Idaho	184	1.0%	19	23	0.2%	20	161	1.9%	12
Washington	100	0.5%	20	3	0.0%	23	97	1.2%	14
Maine	68	0.4%	21	50	0.5%	19	18	0.2%	23
Missouri	66	0.3%	22	6	0.1%	22	60	0.7%	19
Colorado	52	0.3%	23	19	0.2%	21	33	0.4%	22
Iowa	*								
South Carolina	*								
Rhode Island	*								
Louisiana	*								
New York	*								
Massachusetts	*								
Arkansas	*								
West Virginia	*								
New Mexico	*								
Nevada	*								
Maryland	*								
New Jersey	*								
Illinois	*								
New Hampshire	*								
Connecticut	*								
Hawaii	*								
Kentucky	*								
Wyoming	*								
Utah	*								
Delaware	*								
Michigan	*								
North Dakota	*								
Vermont	*								
South Dakota	*								
Montana	*								
Alaska	*								
Oklahoma	*								

19,360 100.0% 11,072 100.1% 8,288 100.1%

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1988

State	Total Productn	% of Total:	:Rank:	Single: :Sectn	% of Total:	:Rank:	Multi: :Sectn	% of Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	13,645	16.4%	1	6,995	14.7%	2	6,650	18.8%	1
Indiana	10,644	12.8%	2	7,145	15.0%	1	3,499	9.9%	4
North Carolina	9,121	11.0%	3	6,512	13.7%	3	2,609	7.4%	5
Alabama	8,121	9.8%	4	6,095	12.8%	4	2,026	5.7%	8
Florida	7,468	9.0%	5	2,463	5.2%	7	5,005	14.1%	2
Pennsylvania	5,820	7.0%	6	3,638	7.6%	6	2,182	6.2%	6
Tennessee	5,762	6.9%	7	4,211	8.8%	5	1,551	4.4%	9
California	4,788	5.8%	8	732	1.5%	14	4,056	11.4%	3
Texas	3,080	3.7%	9	1,615	3.4%	9	1,465	4.1%	10
Oregon	2,349	2.8%	10	279	0.6%	18	2,070	5.8%	7
Mississippi	2,061	2.5%	11	1,678	3.5%	8	383	1.1%	15
Arizona	1,920	2.3%	12	933	2.0%	13	987	2.8%	11
Virginia	1,535	1.8%	13	1,264	2.7%	10	271	0.8%	17
Ohio	1,260	1.5%	14	957	2.0%	11	303	0.9%	16
Wisconsin	1,093	1.3%	15	937	2.0%	12	156	0.4%	21
Nebraska	917	1.1%	16	512	1.1%	17	405	1.1%	14
Kansas	844	1.0%	17	647	1.4%	15	197	0.6%	19
Idaho	827	1.0%	18	146	0.3%	20	681	1.9%	12
Minnesota	785	0.9%	19	567	1.2%	16	218	0.6%	18
Washington	423	0.5%	20	12	0.0%	23	411	1.2%	13
Maine	266	0.3%	21	211	0.4%	19	55	0.2%	23
Missouri	186	0.2%	22	18	0.0%	22	168	0.5%	20
Colorado	125	0.2%	23	39	0.1%	21	86	0.2%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								

83,040 99.8% 47,606 100.0% 35,434 100.1%

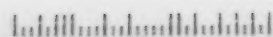
Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

MAY 1988
Manufacturing Report



SRI Department
Congressional Information Services
4520 E. V. Highway
Bethesda, MD 20814



8/10/88

A 6325-1

Manufacturing REPORT


Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JUNE 1988

June shipments were virtually the same as last year, but they represented 1988's first positive percentage. Year-to-date shipments are down by 7,155 homes, but the percentage decline for the year has slowed to 6.2% because of the more favorable performance in May and June. As in May, the Northeast, West North Central and Pacific regions showed gains over last year.

The top ten states retained their May rankings for shipments, and four showed increases, compared to five last month. Shipments in Tennessee slipped into a slightly negative position after showing gains in May.

Regional Shipments, Percent Change and Market Share Cumulative Shipments January through June

REGION	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	10,549	9.8	+ 2.5	10,291	9.0	
East North Central	13,608	12.6	- 0.5	13,677	11.9	
West North Central	4,968	4.6	+ 2.7	4,836	4.2	
South Atlantic	39,442	36.6	- 8.5	43,102	37.6	
South Central	20,278	18.8	- 17.3	24,526	21.4	
Mountain	5,887	5.5	- 12.9	6,758	5.9	
Pacific	8,538	7.9	+ 7.5	7,940	6.9	

Top Ten States, Percent Change and Market Share Cumulative Shipments January through June

	STATES	1988			1987		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	11,378	11.0	- 11.8	12,899	11.6	1
2.	North Carolina	9,282	9.0	- 17.6	11,270	10.1	2
3.	Georgia	7,733	7.5	+ 7.9	7,170	6.5	3
4.	South Carolina	5,530	5.4	- 4.5	5,791	5.2	5
5.	Alabama	5,502	5.3	- 2.8	5,661	5.1	4
6.	California	5,046	4.9	+ 6.7	4,730	4.3	6
7.	Michigan	4,585	4.4	- 0.8	4,623	4.2	8
8.	Tennessee	4,522	4.4	- 0.4	4,540	4.1	9
9.	New York	3,805	3.7	+ 0.8	3,773	3.4	10
10.	Pennsylvania	3,614	3.5	+ 8.7	3,324	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	65	0.0%	0	331	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,454	1,542	6.1%	7,365	7,362	- 0.0%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,454	1,607	10.5%	7,365	7,693	4.5%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,702	3,014	11.5%	13,570	13,658	0.6%
Michigan *	*	*	---	*	*	---
Ohio	309	357	15.5%	1,495	1,617	8.2%
Wisconsin	336	304	- 9.5%	1,437	1,397	- 2.8%
Total	3,347	3,675	9.8%	16,502	16,672	1.0%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	176	220	25.0%	865	1,064	23.0%
Minnesota	239	239	0.0%	1,014	1,024	1.0%
Missouri	52	61	17.3%	286	247	- 13.6%
Nebraska	208	247	18.8%	1,135	1,164	2.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	675	767	13.6%	3,300	3,499	6.0%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,560	1,464	- 6.2%	10,022	8,932	- 10.9%
Georgia	3,110	3,308	6.4%	17,028	16,953	- 0.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,606	2,281	- 12.5%	13,815	11,402	- 17.5%
South Carolina *	*	*	---	*	*	---
Virginia	434	403	- 7.1%	2,153	1,938	- 10.0%
West Virginia *	*	*	---	*	*	---
Total	7,710	7,456	- 3.3%	43,018	39,225	- 8.8%
South Central						
Alabama	2,246	2,389	6.4%	11,147	10,510	- 5.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	443	563	27.1%	2,248	2,624	16.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,348	1,387	2.9%	7,191	7,149	- 0.6%
Texas	1,196	666	- 44.3%	7,020	3,746	- 46.6%
Total	5,233	5,005	- 4.4%	27,606	24,029	- 13.0%

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	451	409	- 9.3%	2,617	2,329	- 11.0%
Colorado	53	47	- 11.3%	272	172	- 36.8%
Idaho	255	237	- 7.1%	1,297	1,064	- 18.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	759	693	- 8.7%	4,186	3,565	- 14.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	983	1,089	10.8%	5,818	5,877	1.0%
Hawaii *	*	*	---	*	*	---
Oregon	516	653	26.6%	2,470	3,002	21.5%
Washington	154	120	- 22.1%	663	543	- 18.1%
Total	1,653	1,862	12.6%	8,951	9,422	5.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	701	625	- 10.8%	3,769	3,305	- 12.3%
Total Production	21,532	21,690	0.7%	114,697	107,410	- 6.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	40	34	- 15.0%	154	120	- 22.1%
Maine	267	290	8.6%	1,123	1,245	10.9%
Massachusetts	90	70	- 22.2%	358	326	- 8.9%
New Hampshire	167	161	- 3.6%	647	649	0.3%
New Jersey	75	64	- 14.7%	479	317	- 33.8%
New York	869	853	- 1.8%	3,773	3,805	0.8%
Pennsylvania	587	756	28.8%	3,324	3,614	8.7%
Rhode Island	14	6	- 57.1%	67	63	- 6.0%
Vermont	81	89	9.9%	366	410	12.0%
Total	2,190	2,323	6.1%	10,291	10,549	2.5%
East North Central						
Illinois	330	358	8.5%	1,653	1,520	- 8.0%
Indiana	547	719	31.4%	3,024	3,120	3.2%
Michigan	990	1,018	2.8%	4,623	4,585	- 0.8%
Ohio	609	719	18.1%	3,272	3,189	- 2.5%
Wisconsin	264	238	- 9.8%	1,105	1,194	8.1%
Total	2,740	3,052	11.4%	13,677	13,608	- 0.5%
West North Central						
Iowa	83	133	60.2%	385	515	33.8%
Kansas	142	163	14.8%	737	748	1.5%
Minnesota	209	215	2.9%	836	875	4.7%
Missouri	441	443	0.5%	2,233	2,214	- 0.9%
Nebraska	42	49	16.7%	239	217	- 9.2%
North Dakota	18	30	66.7%	117	125	6.8%
South Dakota	56	65	16.1%	289	274	- 5.2%
Total	991	1,098	10.8%	4,836	4,968	2.7%
South Atlantic						
Delaware	163	165	1.2%	1,002	934	- 6.8%
Florida	2,097	1,872	- 10.7%	12,899	11,378	- 11.8%
Georgia	1,270	1,554	22.4%	7,170	7,733	7.9%
Maryland	105	121	15.2%	659	674	2.3%
North Carolina	2,289	1,957	- 14.5%	11,270	9,282	- 17.6%
South Carolina	1,019	1,183	16.1%	5,791	5,530	- 4.5%
Virginia	566	566	0.0%	2,817	2,534	- 10.0%
West Virginia	288	286	- 0.7%	1,494	1,377	- 7.8%
Total	7,797	7,704	- 1.2%	43,102	39,442	- 8.5%
South Central						
Alabama	1,076	1,136	5.6%	5,661	5,502	- 2.8%
Arkansas	420	359	- 14.5%	2,410	1,827	- 24.2%
Kentucky	554	575	3.8%	2,728	2,760	1.2%
Louisiana	234	130	- 44.4%	1,257	711	- 43.4%
Mississippi	510	563	10.4%	2,664	2,285	- 14.2%
Oklahoma	143	70	- 51.0%	609	312	- 48.8%
Tennessee	1,006	972	- 3.4%	4,540	4,522	- 0.4%
Texas	754	417	- 44.7%	4,657	2,359	- 49.3%
Total	4,697	4,222	- 10.1%	24,526	20,278	- 17.3%

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	488	442	- 9.4%	2,984	2,558	- 14.3%
Colorado	76	87	14.5%	408	395	- 3.2%
Idaho	51	67	31.4%	313	250	- 20.1%
Montana	46	47	2.2%	249	210	- 15.7%
Nevada	185	191	3.2%	922	972	5.4%
New Mexico	339	229	- 32.4%	1,624	1,310	- 19.3%
Utah	33	33	0.0%	191	146	- 23.6%
Wyoming	13	5	- 61.5%	67	46	- 31.3%
Total	1,231	1,101	- 10.6%	6,758	5,887	- 12.9%
Pacific						
Alaska	0	0	0.0%	1	14	300.0%
California	800	945	18.1%	4,730	5,046	6.7%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	273	328	20.1%	1,266	1,617	27.7%
Washington	429	440	2.6%	1,943	1,859	- 4.3%
Total	1,502	1,713	14.0%	7,940	8,538	7.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	495	439	- 11.3%	3,646	4,351	19.3%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,643	21,652	0.0%	114,776	107,621	- 6.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-June Shipments			Jan-June Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	88	32	120	*	*	*
Maine	1,032	213	1,245	264	67	331
Massachusetts *	187	139	326	*	*	*
New Hampshire *	451	198	649	*	*	*
New Jersey *	147	170	317	*	*	*
New York *	2,338	1,467	3,805	*	*	*
Pennsylvania	2,284	1,330	3,614	4,547	2,815	7,362
Rhode Island *	36	27	63	*	*	*
Vermont *	301	109	410	*	*	*
Total	6,864	3,685	10,549	4,811	2,882	7,693
	65.1%	34.9%	100.0%	62.5%	37.5%	100.0%
East North Central						
Illinois *	1,024	496	1,520	*	*	*
Indiana	2,164	956	3,120	9,091	4,567	13,658
Michigan *	2,726	1,859	4,585	*	*	*
Ohio	2,269	920	3,189	1,212	405	1,617
Wisconsin	1,054	140	1,194	1,191	206	1,397
Total	9,237	4,371	13,608	11,494	5,178	16,672
	67.9%	32.1%	100.0%	68.9%	31.1%	100.0%
West North Central						
Iowa *	368	147	515	*	*	*
Kansas	490	258	748	808	256	1,064
Minnesota	648	227	875	739	285	1,024
Missouri	1,573	641	2,214	27	220	247
Nebraska	97	120	217	650	514	1,164
North Dakota *	74	51	125	*	*	*
South Dakota *	160	114	274	*	*	*
Total	3,410	1,558	4,968	2,224	1,275	3,499
	68.6%	31.4%	100.0%	63.6%	36.4%	100.0%
South Atlantic						
Delaware *	611	323	934	*	*	*
Florida	4,121	7,257	11,378	2,882	6,050	8,932
Georgia	3,928	3,805	7,733	8,643	8,310	16,953
Maryland *	430	244	674	*	*	*
North Carolina	6,013	3,269	9,282	8,110	3,292	11,402
South Carolina *	3,352	2,178	5,530	*	*	*
Virginia	1,673	861	2,534	1,598	340	1,938
West Virginia *	1,001	376	1,377	*	*	*
Total	21,129	18,313	39,442	21,233	17,992	39,225
	53.6%	46.4%	100.0%	54.1%	45.9%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-June Shipments			Jan-June Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	4,320	1,182	5,502	7,899	2,611	10,510
Arkansas *	1,430	397	1,827	*	*	*
Kentucky *	2,005	755	2,760	*	*	*
Louisiana *	618	93	711	*	*	*
Mississippi	1,773	512	2,285	2,130	494	2,624
Oklahoma *	166	146	312	*	*	*
Tennessee	3,187	1,335	4,522	5,198	1,951	7,149
Texas	1,180	1,179	2,359	1,915	1,831	3,746
Total	14,679	5,599	20,278	17,142	6,887	24,029
	72.4%	27.6%	100.0%	71.3%	28.7%	100.0%
Mountain						
Arizona	1,086	1,472	2,558	1,095	1,234	2,329
Colorado	160	235	395	51	121	172
Idaho	39	211	250	184	880	1,064
Montana *	58	152	210	*	*	*
Nevada *	150	822	972	*	*	*
New Mexico *	718	592	1,310	*	*	*
Utah *	17	129	146	*	*	*
Wyoming *	16	30	46	*	*	*
Total	2,244	3,643	5,887	1,330	2,235	3,565
	38.1%	61.9%	100.0%	37.3%	62.7%	100.0%
Pacific						
Alaska *	11	3	14	*	*	*
California	746	4,300	5,046	877	5,000	5,877
Hawaii *	0	2	2	*	*	*
Oregon	201	1,416	1,617	363	2,639	3,002
Washington	168	1,691	1,859	13	530	543
Total	1,126	7,412	8,538	1,253	8,169	9,422
	13.2%	86.8%	100.0%	13.3%	86.7%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	58,689	44,581	103,270	59,487	44,618	104,105
	56.8%	43.2%	100.0%	57.1%	42.9%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,248	1,103	4,351	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,266	1,039	3,305
Total	61,937	45,684	107,621	61,753	45,657	107,410
	57.6%	42.4%	100.0%	57.5%	42.5%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1988

State	Total Shipment	% of Total	:Rank: :Sectn :Shpmt:	Single: Total	% of Total	:Rank: :Sectn :Shpmt:	Multi: Total	% of Total	:Rank:
North Carolina	1,957	9.2%	1	1,286	10.7%	1	671	7.3%	4
Florida	1,872	8.8%	2	614	5.1%	6	1,258	13.6%	1
Georgia	1,554	7.3%	3	776	6.5%	3	778	8.4%	3
South Carolina	1,183	5.6%	4	700	5.8%	5	483	5.2%	5
Alabama	1,136	5.4%	5	899	7.5%	2	237	2.6%	14
Michigan	1,018	4.8%	6	564	4.7%	7	454	4.9%	6
Tennessee	972	4.6%	7	701	5.9%	4	271	2.9%	12
California	945	4.5%	8	124	1.0%	24	821	8.9%	2
New York	853	4.0%	9	509	4.2%	8	344	3.7%	8
Pennsylvania	756	3.6%	10	454	3.8%	11	302	3.3%	9
Indiana	719	3.4%	11	475	4.0%	10	244	2.6%	13
Ohio	719	3.4%	12	493	4.1%	9	226	2.4%	16
Kentucky	575	2.7%	13	418	3.5%	13	157	1.7%	19
Virginia	566	2.7%	14	362	3.0%	14	204	2.2%	17
Mississippi	563	2.7%	15	430	3.6%	12	133	1.4%	21
Missouri	443	2.1%	16	308	2.6%	15	135	1.5%	20
Arizona	442	2.1%	17	161	1.3%	23	281	3.0%	11
Washington	440	2.1%	18	47	0.4%	33	393	4.3%	7
Texas	417	2.0%	19	187	1.6%	21	230	2.5%	15
Arkansas	359	1.7%	20	284	2.4%	16	75	0.8%	24
Illinois	358	1.7%	21	234	2.0%	18	124	1.3%	23
Oregon	328	1.5%	22	38	0.3%	38	290	3.1%	10
Maine	290	1.4%	23	239	2.0%	17	51	0.6%	31
West Virginia	286	1.3%	24	214	1.8%	17	72	0.8%	25
Wisconsin	238	1.1%	25	202	1.7%	2	36	0.4%	35
New Mexico	229	1.1%	26	102	0.9%	30	127	1.4%	22
Minnesota	215	1.0%	27	163	1.4%	22	52	0.6%	30
Nevada	191	0.9%	28	32	0.3%	40	159	1.7%	18
Delaware	165	0.8%	29	106	0.9%	27	59	0.6%	26
Kansas	163	0.8%	30	107	0.9%	26	56	0.6%	27
New Hampshire	161	0.8%	31	105	0.9%	28	56	0.6%	28
Iowa	133	0.6%	32	103	0.9%	29	30	0.3%	37
Louisiana	130	0.6%	33	113	0.9%	25	17	0.2%	44
Maryland	121	0.6%	34	81	0.7%	31	40	0.4%	33
Vermont	89	0.4%	35	66	0.6%	32	23	0.2%	43
Colorado	87	0.4%	36	39	0.3%	36	48	0.5%	32
Oklahoma	70	0.3%	37	33	0.3%	39	37	0.4%	34
Massachusetts	70	0.3%	38	41	0.3%	34	29	0.3%	40
Idaho	67	0.3%	39	11	0.1%	45	56	0.6%	29
South Dakota	65	0.3%	40	38	0.3%	37	27	0.3%	41
New Jersey	64	0.3%	41	41	0.3%	35	23	0.2%	42
Nebraska	49	0.2%	42	19	0.2%	42	30	0.3%	38
Montana	47	0.2%	43	12	0.1%	44	35	0.4%	36
Connecticut	34	0.2%	44	23	0.2%	41	11	0.1%	46
Utah	33	0.2%	45	3	0.0%	48	30	0.3%	39
North Dakota	30	0.1%	46	17	0.1%	43	13	0.1%	45
Rhode Island	6	0.0%	47	4	0.0%	46	2	0.0%	47
Wyoming	5	0.0%	48	3	0.0%	47	2	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49

21,213 100.1% 11,981 100.1% 9,232 99.5%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1988

State	Total Shipment	% of Total	:Rank:	Single: Total	% of Total	:Rank:	Multi: Total	% of Total	:Rank:
	:	:	:Shpmt:	:	:	:Shpmt:	:	:	:
Florida	11,378	11.0%	1	4,121	7.0%	3	7,257	16.3%	1
North Carolina	9,282	9.0%	2	6,013	10.2%	1	3,269	7.3%	4
Georgia	7,733	7.5%	3	3,928	6.7%	4	3,805	8.5%	3
South Carolina	5,530	5.4%	4	3,352	5.7%	5	2,178	4.9%	5
Alabama	5,502	5.3%	5	4,320	7.4%	2	1,182	2.7%	13
California	5,046	4.9%	6	746	1.3%	23	4,300	9.6%	2
Michigan	4,585	4.4%	7	2,726	4.6%	7	1,859	4.2%	6
Tennessee	4,522	4.4%	8	3,187	5.4%	6	1,335	3.0%	11
New York	3,805	3.7%	9	2,338	4.0%	8	1,467	3.3%	9
Pennsylvania	3,614	3.5%	10	2,284	3.9%	9	1,330	3.0%	12
Ohio	3,189	3.1%	11	2,269	3.9%	10	920	2.1%	16
Indiana	3,120	3.0%	12	2,164	3.7%	11	956	2.1%	15
Kentucky	2,760	2.7%	13	2,005	3.4%	12	755	1.7%	19
Arizona	2,558	2.5%	14	1,086	1.9%	18	1,472	3.3%	8
Virginia	2,534	2.5%	15	1,673	2.9%	14	861	1.9%	17
Texas	2,359	2.3%	16	1,180	2.0%	17	1,179	2.6%	14
Mississippi	2,285	2.2%	17	1,773	3.0%	13	512	1.1%	22
Missouri	2,214	2.1%	18	1,573	2.7%	15	641	1.4%	20
Washington	1,859	1.8%	19	168	0.3%	35	1,691	3.8%	7
Arkansas	1,827	1.8%	20	1,430	2.4%	16	397	0.9%	24
Oregon	1,617	1.6%	21	201	0.3%	33	1,416	3.2%	10
Illinois	1,520	1.5%	22	1,024	1.7%	21	496	1.1%	23
West Virginia	1,377	1.3%	23	1,001	1.7%	22	376	0.8%	25
New Mexico	1,310	1.3%	24	718	1.2%	24	592	1.3%	21
Maine	1,245	1.2%	25	1,032	1.8%	20	213	0.5%	31
Wisconsin	1,194	1.2%	26	1,054	1.8%	19	140	0.3%	38
Nevada	972	0.9%	27	150	0.3%	39	822	1.8%	18
Delaware	934	0.9%	28	611	1.0%	27	323	0.7%	26
Minnesota	875	0.8%	29	648	1.1%	25	227	0.5%	30
Kansas	748	0.7%	30	490	0.8%	28	258	0.6%	27
Louisiana	711	0.7%	31	618	1.1%	26	93	0.2%	44
Maryland	674	0.7%	32	430	0.7%	30	244	0.5%	28
New Hampshire	649	0.6%	33	451	0.8%	29	198	0.4%	33
Iowa	515	0.5%	34	368	0.6%	31	147	0.3%	36
Vermont	410	0.4%	35	301	0.5%	32	109	0.2%	43
Colorado	395	0.4%	36	160	0.3%	37	235	0.5%	29
Massachusetts	326	0.3%	37	187	0.3%	34	139	0.3%	39
New Jersey	317	0.3%	38	147	0.3%	40	170	0.4%	34
Oklahoma	312	0.3%	39	166	0.3%	36	146	0.3%	37
South Dakota	274	0.3%	40	160	0.3%	38	114	0.3%	42
Idaho	250	0.2%	41	39	0.1%	45	211	0.5%	32
Nebraska	217	0.2%	42	97	0.2%	41	120	0.3%	41
Montana	210	0.2%	43	58	0.1%	44	152	0.3%	35
Utah	146	0.1%	44	17	0.0%	47	129	0.3%	40
North Dakota	125	0.1%	45	74	0.1%	43	51	0.1%	45
Connecticut	120	0.1%	46	88	0.1%	42	32	0.1%	46
Rhode Island	63	0.1%	47	36	0.1%	46	27	0.1%	48
Wyoming	46	0.0%	48	16	0.0%	48	30	0.1%	47
Alaska	14	0.0%	49	11	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50

103,270 100.0% 58,689 100.0% 44,581 99.7%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1988

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn:	% of :Total:	:Rank:	Multi: :Sectn:	% of :Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	3,308	15.7%	1	1,648	13.9%	3	1,660	18.1%	1
Indiana	3,014	14.3%	2	1,946	16.4%	1	1,068	11.6%	2
Alabama	2,389	11.3%	3	1,804	15.2%	2	585	6.4%	7
North Carolina	2,281	10.8%	4	1,598	13.5%	4	683	7.4%	5
Pennsylvania	1,542	7.3%	5	909	7.7%	6	633	6.9%	6
Florida	1,464	6.9%	6	419	3.5%	8	1,045	11.4%	3
Tennessee	1,387	6.6%	7	987	8.3%	5	400	4.4%	9
California	1,089	5.2%	8	145	1.2%	16	944	10.3%	4
Texas	666	3.2%	9	300	2.5%	10	366	4.0%	10
Oregon	653	3.1%	10	84	0.7%	18	569	6.2%	8
Mississippi	563	2.7%	11	452	3.8%	7	111	1.2%	14
Arizona	409	1.9%	12	162	1.4%	14	247	2.7%	11
Virginia	403	1.9%	13	334	2.8%	9	69	0.8%	17
Ohio	357	1.7%	14	255	2.1%	11	102	1.1%	16
Wisconsin	304	1.4%	15	254	2.1%	12	50	0.5%	21
Nebraska	247	1.2%	16	138	1.2%	17	109	1.2%	15
Minnesota	239	1.1%	17	172	1.4%	13	67	0.7%	18
Idaho	237	1.1%	18	38	0.3%	20	199	2.2%	12
Kansas	220	1.0%	19	161	1.4%	15	59	0.6%	19
Washington	120	0.6%	20	1	0.0%	23	119	1.3%	13
Maine	65	0.3%	21	53	0.4%	19	12	0.1%	23
Missouri	61	0.3%	22	9	0.1%	22	52	0.6%	20
Colorado	47	0.2%	23	12	0.1%	21	35	0.4%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
	21,065	99.8%		11,881	100.0%		9,184	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1988**

State	Total Productn	% of :Total:	:Rank:	Single: :Sectn	% of :Total:	:Rank:	Multi: :Sectn	% of :Total:	:Rank:
	:	:	:Product:	:	:	:Product:	:	:	:
Georgia	16,953	16.3%	1	8,643	14.5%	2	8,310	18.6%	1
Indiana	13,658	13.1%	2	9,091	15.3%	1	4,567	10.2%	4
North Carolina	11,402	11.0%	3	8,110	13.6%	3	3,292	7.4%	5
Alabama	10,510	10.1%	4	7,899	13.3%	4	2,611	5.9%	8
Florida	8,932	8.6%	5	2,882	4.8%	7	6,050	13.6%	2
Pennsylvania	7,362	7.1%	6	4,547	7.6%	6	2,815	6.3%	6
Tennessee	7,149	6.9%	7	5,198	8.7%	5	1,951	4.4%	9
California	5,877	5.6%	8	877	1.5%	14	5,000	11.2%	3
Texas	3,746	3.6%	9	1,915	3.2%	9	1,831	4.1%	10
Oregon	3,002	2.9%	10	363	0.6%	18	2,639	5.9%	7
Mississippi	2,624	2.5%	11	2,130	3.6%	8	494	1.1%	15
Arizona	2,329	2.2%	12	1,095	1.8%	13	1,234	2.8%	11
Virginia	1,938	1.9%	13	1,598	2.7%	10	340	0.8%	17
Ohio	1,617	1.6%	14	1,212	2.0%	11	405	0.9%	16
Wisconsin	1,397	1.3%	15	1,191	2.0%	12	206	0.5%	21
Nebraska	1,164	1.1%	16	650	1.1%	17	514	1.2%	14
Kansas	1,064	1.0%	17	808	1.4%	15	256	0.6%	19
Idaho	1,064	1.0%	18	184	0.3%	20	880	2.0%	12
Minnesota	1,024	1.0%	19	739	1.2%	16	285	0.6%	18
Washington	543	0.5%	20	13	0.0%	23	530	1.2%	13
Maine	331	0.3%	21	264	0.4%	19	67	0.2%	23
Missouri	247	0.2%	22	27	0.0%	22	220	0.5%	20
Colorado	172	0.2%	23	51	0.1%	21	121	0.3%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
	104,105	100.0%		59,487	99.7%		44,618	100.3%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JUNE 1988
Manufacturing Report



Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, Virginia 22202

Congressional Info. Service
Dept. ORI
4520 East West Highway
Bethesda, MD 20814



46325-1
9/12/88

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JULY 1988

After showing signs of bottoming out in May and June, manufactured home shipments plunged 20 percent in July. That amounts to 4,172 fewer homes shipped in July this year compared to last, and 11,327 fewer homes shipped in the first seven months of 1988 compared to 1987. Year-to-date shipments are off 8.3 percent through July.

While the declines appear to have occurred across the board in the states as reported by NCSBCS, we should mention that representatives of some manufacturer and supplier companies to whom we spoke said that their results did not reflect similar declines.

Regional Shipments, Percent Change and Market Share Cumulative Shipments January through July

REGION	1988		PCT CHG	1987	
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE
Northeast	12,335	9.9	- 0.6	12,404	9.1
East North Central	15,978	12.9	- 2.1	13,677	12.0
West North Central	5,853	4.7	+ 1.0	5,795	4.3
South Atlantic	45,232	36.4	- 10.8	43,102	37.4
South Central	23,302	18.7	- 19.6	28,979	21.4
Mountain	6,785	5.5	- 14.6	7,945	5.9
Pacific	10,016	8.1	+ 5.8	9,468	7.0

Top Ten States, Percent Change and Market Share Cumulative Shipments January through July

STATES	1988		PCT CHG	1987		
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE	RANK
1. Florida	12,935	10.8	- 13.7	14,996	11.4	1
2. North Carolina	10,744	9.0	- 19.4	13,332	10.1	2
3. Georgia	8,843	7.4	+ 4.8	8,441	6.4	3
4. Alabama	6,419	5.4	- 4.2	6,702	5.1	5
5. South Carolina	6,332	5.3	- 6.9	6,803	5.2	4
6. California	5,842	4.9	+ 4.8	5,577	4.2	6
7. Michigan	5,424	4.5	- 2.1	5,541	4.2	7
8. Tennessee	5,148	4.3	- 5.9	5,468	4.2	8
9. New York	4,494	3.8	+ 0.4	4,514	3.4	10
10. Pennsylvania	4,142	3.5	+ 3.2	4,013	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961 - 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156 - 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969 - 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730 - 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720 - 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410 - 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083 - 8.5%
August	21,996			Jan-Aug	157,664	
September	21,700			Jan-Sep	179,364	
October	22,162			Jan-Oct	201,526	
November	16,990			Jan-Nov	218,516	
December	14,307			Jan-Dec	232,823	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823 - 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856 - 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867 - 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798 - 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969 - 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621 - 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329 - 8.3%
August	21,961			Jan-Aug	157,617	
September	21,620			Jan-Sep	179,237	
October	21,971			Jan-Oct	201,208	
November	17,176			Jan-Nov	218,384	
December	14,214			Jan-Dec	232,598	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1987	1988	1987	1988
January	3.7%	6.4%	January	597 826
February	4.9%	6.5%	February	796 988
March	3.8%	4.2%	March	745 790
April	2.6%	3.3%	April	550 620
May	2.5%	2.2%	May	495 439
June	1.8%	2.2%	June	384 477
July	2.3%	2.7%	July	475 442
August	2.3%		August	510
September	2.7%		September	590
October	3.5%		October	781
November	3.5%		November	595
December	4.8%		December	688

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	47	0.0%	0	378	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,402	1,182	- 15.7%	8,767	8,544	- 2.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,402	1,229	- 12.3%	8,767	8,922	1.8%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,674	2,213	- 17.2%	16,244	15,871	- 2.3%
Michigan *	*	*	---	*	*	---
Ohio	304	247	- 18.8%	1,799	1,864	3.6%
Wisconsin	293	276	- 5.8%	1,730	1,673	- 3.3%
Total	3,271	2,736	- 16.4%	19,773	19,408	- 1.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	168	165	- 1.8%	1,033	1,229	19.0%
Minnesota	224	198	- 11.6%	1,238	1,222	- 1.3%
Missouri	51	50	- 2.0%	337	297	- 11.9%
Nebraska	202	218	7.9%	1,337	1,382	3.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	645	631	- 2.2%	3,945	4,130	4.7%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,587	1,188	- 25.1%	11,609	10,120	- 12.8%
Georgia	2,953	2,634	- 10.8%	19,981	19,587	- 2.0%
Maryland *	*	*	---	*	*	---
North Carolina	2,623	1,606	- 38.8%	16,438	13,008	- 20.9%
South Carolina *	*	*	---	*	*	---
Virginia	430	359	- 16.5%	2,583	2,297	- 11.1%
West Virginia *	*	*	---	*	*	---
Total	7,593	5,787	- 23.8%	50,611	45,012	- 11.1%
South Central						
Alabama	2,110	1,646	- 22.0%	13,257	12,156	- 8.3%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	-404	425	5.2%	2,652	3,049	15.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,255	1,081	- 13.9%	8,446	8,230	- 2.6%
Texas	1,177	469	- 60.2%	8,197	4,215	- 48.6%
Total	4,946	3,621	- 26.8%	32,552	27,650	- 15.1%

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	413	332	- 19.6%	3,030	2,661	- 12.2%
Colorado	35	0	-100.0%	307	172	- 44.0%
Idaho	243	258	6.2%	1,540	1,322	- 14.2%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	691	590	- 14.6%	4,877	4,155	- 14.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,029	917	- 10.9%	6,847	6,794	- 0.8%
Hawaii *	*	*	---	*	*	---
Oregon	530	529	- 0.2%	3,000	3,531	17.7%
Washington	136	133	- 2.2%	799	676	- 15.4%
Total	1,695	1,579	- 6.8%	10,646	11,001	- 3.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	728	500	- 31.3%	4,497	3,805	- 15.4%
Total Production	20,971	16,673	- 20.5%	135,668	124,083	- 8.5%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	28	21	- 25.0%	182	141	- 22.5%
Maine	277	235	- 15.2%	1,400	1,480	5.7%
Massachusetts	76	46	- 39.5%	434	372	- 14.3%
New Hampshire	140	125	- 10.7%	787	774	- 1.7%
New Jersey	67	50	- 25.4%	546	367	- 32.8%
New York	741	689	- 7.0%	4,514	4,494	- 0.4%
Pennsylvania	689	528	- 23.4%	4,013	4,142	3.2%
Rhode Island	23	8	- 65.2%	90	71	- 21.1%
Vermont	72	84	16.7%	438	494	12.8%
Total	2,113	1,786	- 15.5%	12,404	12,335	- 0.6%
East North Central						
Illinois	353	273	- 22.7%	2,006	1,793	- 10.6%
Indiana	552	552	0.0%	3,576	3,672	2.7%
Michigan	918	839	- 8.6%	5,541	5,424	- 2.1%
Ohio	606	490	- 19.1%	3,878	3,679	- 5.1%
Wisconsin	223	216	- 3.1%	1,328	1,410	6.2%
Total	2,652	2,370	- 10.6%	16,329	15,978	- 2.1%
West North Central						
Iowa	95	101	6.3%	480	616	28.3%
Kansas	143	134	- 6.3%	880	882	0.2%
Minnesota	186	168	- 9.7%	1,022	1,043	2.1%
Missouri	429	375	- 12.6%	2,662	2,589	- 2.7%
Nebraska	31	37	19.4%	270	254	- 5.9%
North Dakota	23	19	- 17.4%	140	144	2.9%
South Dakota	52	51	- 1.9%	341	325	- 4.7%
Total	959	885	- 7.7%	5,795	5,853	1.0%
South Atlantic						
Delaware	169	100	- 40.8%	1,171	1,034	- 11.7%
Florida	2,097	1,557	- 25.8%	14,996	12,935	- 13.7%
Georgia	1,271	1,110	- 12.7%	8,441	8,843	4.8%
Maryland	108	102	- 5.6%	767	776	1.2%
North Carolina	2,062	1,462	- 29.1%	13,332	10,744	- 19.4%
South Carolina	1,012	802	- 20.8%	6,803	6,332	- 6.9%
Virginia	576	430	- 25.3%	3,393	2,964	- 12.6%
West Virginia	309	227	- 26.5%	1,803	1,604	- 11.0%
Total	7,604	5,790	- 23.9%	50,706	45,232	- 10.8%
South Central						
Alabama	1,041	917	- 11.9%	6,702	6,419	- 4.2%
Arkansas	457	274	- 40.0%	2,867	2,101	- 26.7%
Kentucky	502	413	- 17.7%	3,230	3,173	- 1.8%
Louisiana	193	99	- 48.7%	1,450	810	- 44.1%
Mississippi	462	333	- 27.9%	3,126	2,618	- 16.3%
Oklahoma	112	38	- 66.1%	721	350	- 51.5%
Tennessee	928	626	- 32.5%	5,468	5,148	- 5.9%
Texas	758	324	- 57.3%	5,415	2,683	- 50.5%
Total	4,453	3,024	- 32.1%	28,979	23,302	- 19.6%

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	471	341	- 27.6%	3,455	2,899	- 16.1%
Colorado	83	69	- 16.9%	491	464	- 5.5%
Idaho	55	52	- 5.5%	368	302	- 17.9%
Montana	50	43	- 14.0%	299	253	- 15.4%
Nevada	187	221	18.2%	1,109	1,193	7.6%
New Mexico	298	144	- 51.7%	1,922	1,454	- 24.3%
Utah	33	22	- 33.3%	224	168	- 25.0%
Wyoming	10	6	- 40.0%	77	52	- 32.5%
Total	1,187	898	- 24.3%	7,945	6,785	- 14.6%
Pacific						
Alaska	0	1	0.0%	1	15	400.0%
California	847	796	- 6.0%	5,577	5,842	4.8%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	262	327	24.8%	1,528	1,944	27.2%
Washington	419	354	- 15.5%	2,362	2,213	- 6.3%
Total	1,528	1,478	- 3.3%	9,468	10,016	5.8%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	384	477	24.2%	4,030	4,828	19.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	20,880	16,708	- 20.0%	135,656	124,329	- 8.3%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-July Shipments			Jan-July Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	101	40	141	*	*	*
Maine	1,231	249	1,480	300	78	378
Massachusetts *	216	156	372	*	*	*
New Hampshire *	531	243	774	*	*	*
New Jersey *	174	193	367	*	*	*
New York *	2,770	1,724	4,494	*	*	*
Pennsylvania	2,614	1,528	4,142	5,297	3,247	8,544
Rhode Island *	43	28	71	*	*	*
Vermont *	362	132	494	*	*	*
Total	8,042	4,293	12,335	5,597	3,325	8,922
	65.2%	34.8%	100.0%	62.7%	37.3%	100.0%
East North Central						
Illinois *	1,204	589	1,793	*	*	*
Indiana	2,549	1,123	3,672	10,463	5,408	15,871
Michigan *	3,178	2,246	5,424	*	*	*
Ohio	2,595	1,084	3,679	1,398	466	1,864
Wisconsin	1,233	177	1,410	1,424	249	1,673
Total	10,759	5,219	15,978	13,285	6,123	19,408
	67.3%	32.7%	100.0%	68.5%	31.5%	100.0%
West North Central						
Iowa *	445	171	616	*	*	*
Kansas	572	310	882	922	307	1,229
Minnesota	763	280	1,043	868	354	1,222
Missouri	1,845	744	2,589	31	266	297
Nebraska	121	133	254	788	594	1,382
North Dakota *	83	61	144	*	*	*
South Dakota *	194	131	325	*	*	*
Total	4,023	1,830	5,853	2,609	1,521	4,130
	68.7%	31.3%	100.0%	63.2%	36.8%	100.0%
South Atlantic						
Delaware *	675	359	1,034	*	*	*
Florida	4,575	8,360	12,935	3,190	6,930	10,120
Georgia	4,533	4,310	8,843	10,002	9,585	19,587
Maryland *	499	277	776	*	*	*
North Carolina	6,913	3,831	10,744	9,188	3,820	13,008
South Carolina *	3,831	2,501	6,332	*	*	*
Virginia	1,959	1,005	2,964	1,897	400	2,297
West Virginia *	1,145	459	1,604	*	*	*
Total	24,130	21,102	45,232	24,277	20,735	45,012
	53.3%	46.7%	100.0%	53.9%	46.1%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-July Shipments			Jan-July Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	5,031	1,388	6,419	9,112	3,044	12,156
Arkansas *	1,644	457	2,101	*	*	*
Kentucky *	2,304	869	3,173	*	*	*
Louisiana *	704	106	810	*	*	*
Mississippi	2,020	598	2,618	2,466	583	3,049
Oklahoma *	186	164	350	*	*	*
Tennessee	3,622	1,526	5,148	5,996	2,234	8,230
Texas	1,324	1,359	2,683	2,140	2,075	4,215
Total	16,835	6,467	23,302	19,714	7,936	27,650
	72.2%	27.8%	100.0%	71.3%	28.7%	100.0%
Mountain						
Arizona	1,213	1,686	2,899	1,241	1,420	2,661
Colorado	194	270	464	51	121	172
Idaho	45	257	302	250	1,072	1,322
Montana *	68	185	253	*	*	*
Nevada *	220	973	1,193	*	*	*
New Mexico *	794	660	1,454	*	*	*
Utah *	25	143	168	*	*	*
Wyoming *	18	34	52	*	*	*
Total	2,577	4,208	6,785	1,542	2,613	4,155
	38.0%	62.0%	100.0%	37.1%	62.9%	100.0%
Pacific						
Alaska *	12	3	15	*	*	*
California	853	4,989	5,842	1,007	5,787	6,794
Hawaii *	0	2	2	*	*	*
Oregon	254	1,690	1,944	450	3,081	3,531
Washington	215	1,998	2,213	17	659	676
Total	1,334	8,682	10,016	1,474	9,527	11,001
	13.3%	86.7%	100.0%	13.4%	86.6%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	67,700	51,801	119,501	68,498	51,780	120,278
	56.7%	43.3%	100.0%	56.9%	43.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,570	1,258	4,828	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,593	1,212	3,805
Total	71,270	53,059	124,329	71,091	52,992	124,083
	57.3%	42.7%	100.0%	57.3%	42.7%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1988

State	Total Shipment	% of Total	:Rank: :Shpmt:	Single: :Sectn:	% of Total	:Rank: :Shpmt:	Multi: :Sectn:	% of Total	:Rank: :Shpmt:
Georgia	2,634	16.2%	1	1,359	15.1%	2	1,275	17.7%	1
Indiana	2,213	13.6%	2	1,372	15.2%	1	841	11.6%	3
Alabama	1,646	10.1%	3	1,213	13.5%	3	433	6.0%	7
North Carolina	1,606	9.9%	4	1,078	12.0%	4	528	7.3%	5
Florida	1,188	7.3%	5	308	3.4%	8	880	12.2%	2
Pennsylvania	1,182	7.3%	6	750	8.3%	6	432	6.0%	8
Tennessee	1,081	6.7%	7	798	8.9%	5	283	3.9%	9
California	917	5.6%	8	130	1.4%	15	787	10.9%	4
Oregon	529	3.3%	9	87	1.0%	18	442	6.1%	6
Texas	469	2.9%	10	225	2.5%	11	244	3.4%	10
Mississippi	425	2.6%	11	336	3.7%	7	89	1.2%	14
Virginia	359	2.2%	12	299	3.3%	9	60	0.8%	18
Arizona	332	2.0%	13	146	1.6%	13	186	2.6%	12
Wisconsin	276	1.7%	14	233	2.6%	10	43	0.6%	21
Idaho	258	1.6%	15	66	0.7%	19	192	2.7%	11
Ohio	247	1.5%	16	186	2.1%	12	61	0.8%	17
Nebraska	218	1.3%	17	138	1.5%	14	80	1.1%	15
Minnesota	198	1.2%	18	129	1.4%	16	69	1.0%	16
Kansas	165	1.0%	19	114	1.3%	17	51	0.7%	19
Washington	133	0.8%	20	4	0.0%	22	129	1.8%	13
Missouri	50	0.3%	21	4	0.0%	21	46	0.6%	20
Maine	47	0.3%	22	36	0.4%	20	11	0.2%	22
Alaska	0	0.0%	23	0	0.0%	48	0	0.0%	45
Massachusetts	0	0.0%	24	0	0.0%	41	0	0.0%	43
South Carolina	0	0.0%	25	0	0.0%	42	0	0.0%	24
New York	0	0.0%	26	0	0.0%	34	0	0.0%	32
Illinois	0	0.0%	27	0	0.0%	47	0	0.0%	27
South Dakota	0	0.0%	28	0	0.0%	32	0	0.0%	47
Colorado	0	0.0%	29	0	0.0%	40	0	0.0%	40
Oklahoma	0	0.0%	30	0	0.0%	27	0	0.0%	49
Iowa	0	0.0%	31	0	0.0%	49	0	0.0%	39
North Dakota	0	0.0%	32	0	0.0%	43	0	0.0%	44
Wyoming	0	0.0%	33	0	0.0%	35	0	0.0%	31
New Jersey	0	0.0%	34	0	0.0%	44	0	0.0%	33
Utah	0	0.0%	35	0	0.0%	36	0	0.0%	35
Rhode Island	0	0.0%	36	0	0.0%	29	0	0.0%	37
Hawaii	0	0.0%	37	0	0.0%	33	0	0.0%	38
Louisiana	0	0.0%	38	0	0.0%	28	0	0.0%	25
Nevada	0	0.0%	39	0	0.0%	50	0	0.0%	36
Delaware	0	0.0%	40	0	0.0%	39	0	0.0%	34
Montana	0	0.0%	41	0	0.0%	25	0	0.0%	48
New Hampshire	0	0.0%	42	0	0.0%	26	0	0.0%	46
Vermont	0	0.0%	43	0	0.0%	46	0	0.0%	29
Connecticut	0	0.0%	44	0	0.0%	38	0	0.0%	50
West Virginia	0	0.0%	45	0	0.0%	31	0	0.0%	42
New Mexico	0	0.0%	46	0	0.0%	24	0	0.0%	23
Arkansas	0	0.0%	47	0	0.0%	45	0	0.0%	30
Kentucky	0	0.0%	48	0	0.0%	30	0	0.0%	28
Maryland	0	0.0%	49	0	0.0%	37	0	0.0%	26
Michigan	0	0.0%	50	0	0.0%	23	0	0.0%	41
	16,231	99.4%		9,011	99.9%		7,220	99.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1988**

State	Total Shipment	% of Total:	Rank	Single: Sectn	% of Total:	Rank	Multi: Sectn	% of Total:	Rank
	:	:		Shpmt:	:		Shpmt:	:	
Florida	12,935	10.8%	1	4,575	6.8%	3	8,360	16.1%	1
North Carolina	10,744	9.0%	2	6,913	10.2%	1	3,831	7.4%	4
Georgia	8,843	7.4%	3	4,533	6.7%	4	4,310	8.3%	3
Alabama	6,419	5.4%	4	5,031	7.4%	2	1,388	2.7%	13
South Carolina	6,332	5.3%	5	3,831	5.7%	5	2,501	4.8%	5
California	5,842	4.9%	6	853	1.3%	23	4,989	9.6%	2
Michigan	5,424	4.5%	7	3,178	4.7%	7	2,246	4.3%	6
Tennessee	5,148	4.3%	8	3,622	5.4%	6	1,526	2.9%	12
New York	4,494	3.8%	9	2,770	4.1%	8	1,724	3.3%	8
Pennsylvania	4,142	3.5%	10	2,614	3.9%	9	1,528	2.9%	11
Ohio	3,679	3.1%	11	2,595	3.8%	10	1,084	2.1%	16
Indiana	3,672	3.1%	12	2,549	3.8%	11	1,123	2.2%	15
Kentucky	3,173	2.7%	13	2,304	3.4%	12	869	1.7%	19
Virginia	2,964	2.5%	14	1,959	2.9%	14	1,005	1.9%	17
Arizona	2,899	2.4%	15	1,213	1.8%	20	1,686	3.3%	10
Texas	2,683	2.2%	16	1,324	2.0%	17	1,359	2.6%	14
Mississippi	2,618	2.2%	17	2,020	3.0%	13	598	1.2%	22
Missouri	2,589	2.2%	18	1,845	2.7%	15	744	1.4%	20
Washington	2,213	1.9%	19	215	0.3%	36	1,998	3.9%	7
Arkansas	2,101	1.8%	20	1,644	2.4%	16	457	0.9%	25
Oregon	1,944	1.6%	21	254	0.4%	33	1,690	3.3%	9
Illinois	1,793	1.5%	22	1,204	1.8%	21	589	1.1%	23
West Virginia	1,604	1.3%	23	1,145	1.7%	22	459	0.9%	24
Maine	1,480	1.2%	24	1,231	1.8%	19	249	0.5%	32
New Mexico	1,454	1.2%	25	794	1.2%	24	660	1.3%	21
Wisconsin	1,410	1.2%	26	1,233	1.8%	18	177	0.3%	36
Nevada	1,193	1.0%	27	220	0.3%	34	973	1.9%	18
Minnesota	1,043	0.9%	28	763	1.1%	25	280	0.5%	28
Delaware	1,034	0.9%	29	675	1.0%	27	359	0.7%	26
Kansas	882	0.7%	30	572	0.8%	28	310	0.6%	27
Louisiana	810	0.7%	31	704	1.0%	26	106	0.2%	44
Maryland	776	0.6%	32	499	0.7%	30	277	0.5%	29
New Hampshire	774	0.6%	33	531	0.8%	29	243	0.5%	33
Iowa	616	0.5%	34	445	0.7%	31	171	0.3%	37
Vermont	494	0.4%	35	362	0.5%	32	132	0.3%	42
Colorado	464	0.4%	36	194	0.3%	37	270	0.5%	30
Massachusetts	372	0.3%	37	216	0.3%	35	156	0.3%	39
New Jersey	367	0.3%	38	174	0.3%	40	193	0.4%	34
Oklahoma	350	0.3%	39	186	0.3%	39	164	0.3%	38
South Dakota	325	0.3%	40	194	0.3%	38	131	0.3%	43
Idaho	302	0.3%	41	45	0.1%	45	257	0.5%	31
Nebraska	254	0.2%	42	121	0.2%	41	133	0.3%	41
Montana	253	0.2%	43	68	0.1%	44	185	0.4%	35
Utah	168	0.1%	44	25	0.0%	47	143	0.3%	40
North Dakota	144	0.1%	45	83	0.1%	43	61	0.1%	45
Connecticut	141	0.1%	46	101	0.1%	42	40	0.1%	46
Rhode Island	71	0.1%	47	43	0.1%	46	28	0.1%	48
Wyoming	52	0.0%	48	18	0.0%	48	34	0.1%	47
Alaska	15	0.0%	49	12	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	119,501	100.0%		67,700	100.1%		51,801	100.1%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

State	July 1988									
	Total	:% of	:Rank:	Single:	% of	:Rank:	Multi	:% of	:Rank:	
	Productn	:Total:		:Sectn	:Total:		:Sectn	:Total:		
	:	:		:Prduct:	:		:Prduct:	:		
Georgia	2,634	16.2%	1	1,359	15.1%	2	1,275	17.7%	1	
Indiana	2,213	13.6%	2	1,372	15.2%	1	841	11.6%	3	
Alabama	1,646	10.1%	3	1,213	13.5%	3	433	6.0%	7	
North Carolina	1,606	9.9%	4	1,078	12.0%	4	528	7.3%	5	
Florida	1,188	7.3%	5	308	3.4%	8	880	12.2%	2	
Pennsylvania	1,182	7.3%	6	750	8.3%	6	432	6.0%	8	
Tennessee	1,081	6.7%	7	798	8.9%	5	283	3.9%	9	
California	917	5.6%	8	130	1.4%	15	787	10.9%	4	
Oregon	529	3.3%	9	87	1.0%	18	442	6.1%	6	
Texas	469	2.9%	10	225	2.5%	11	244	3.4%	10	
Mississippi	425	2.6%	11	336	3.7%	7	89	1.2%	14	
Virginia	359	2.2%	12	299	3.3%	9	60	0.8%	18	
Arizona	332	2.0%	13	146	1.6%	13	186	2.6%	12	
Wisconsin	276	1.7%	14	233	2.6%	10	43	0.6%	21	
Idaho	258	1.6%	15	66	0.7%	19	192	2.7%	11	
Ohio	247	1.5%	16	186	2.1%	12	61	0.8%	17	
Nebraska	218	1.3%	17	138	1.5%	14	80	1.1%	15	
Minnesota	198	1.2%	18	129	1.4%	16	69	1.0%	16	
Kansas	165	1.0%	19	114	1.3%	17	51	0.7%	19	
Washington	133	0.8%	20	4	0.0%	21	129	1.8%	13	
Missouri	50	0.3%	21	4	0.0%	22	46	0.6%	20	
Maine	47	0.3%	22	36	0.4%	20	11	0.2%	22	
North Dakota	*									
Nevada	*									
Vermont	*									
New Jersey	*									
Kentucky	*									
Connecticut	*									
Utah	*									
Massachusetts	*									
Iowa	*									
Louisiana	*									
Maryland	*									
New Hampshire	*									
Hawaii	*									
Wyoming	*									
South Carolina	*									
Alaska	*									
Arkansas	*									
Rhode Island	*									
New Mexico	*									
Montana	*									
South Dakota	*									
New York	*									
Colorado	0	0.0%	45	0	0.0%	37	0	0.0%	33	
Illinois	*									
Oklahoma	*									
Michigan	*									
West Virginia	*									
Delaware	*									
	16,231	99.4%		9,011	99.9%		7,220	99.2%		

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State

Ranked From Highest to Lowest

Jan-Jul 1988

State	Total Productn	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank:
				Prduct:			Prduct:		
Georgia	19,587	16.3%	1	10,002	14.6%	2	9,585	18.5%	1
Indiana	15,871	13.2%	2	10,463	15.3%	1	5,408	10.4%	4
North Carolina	13,008	10.8%	3	9,188	13.4%	3	3,820	7.4%	5
Alabama	12,156	10.1%	4	9,112	13.3%	4	3,044	5.9%	8
Florida	10,120	8.4%	5	3,190	4.7%	7	6,930	13.4%	2
Pennsylvania	8,544	7.1%	6	5,297	7.7%	6	3,247	6.3%	6
Tennessee	8,230	6.8%	7	5,996	8.8%	5	2,234	4.3%	9
California	6,794	5.6%	8	1,007	1.5%	14	5,787	11.2%	3
Texas	4,215	3.5%	9	2,140	3.1%	9	2,075	4.0%	10
Oregon	3,531	2.9%	10	450	0.7%	18	3,081	6.0%	7
Mississippi	3,049	2.5%	11	2,466	3.6%	8	583	1.1%	15
Arizona	2,661	2.2%	12	1,241	1.8%	13	1,420	2.7%	11
Virginia	2,297	1.9%	13	1,897	2.8%	10	400	0.8%	17
Ohio	1,864	1.5%	14	1,398	2.0%	12	466	0.9%	16
Wisconsin	1,673	1.4%	15	1,424	2.1%	11	249	0.5%	21
Nebraska	1,382	1.1%	16	788	1.2%	17	594	1.1%	14
Idaho	1,322	1.1%	17	250	0.4%	20	1,072	2.1%	12
Kansas	1,229	1.0%	18	922	1.3%	15	307	0.6%	19
Minnesota	1,222	1.0%	19	868	1.3%	16	354	0.7%	18
Washington	676	0.6%	20	17	0.0%	23	659	1.3%	13
Maine	378	0.3%	21	300	0.4%	19	78	0.2%	23
Missouri	297	0.2%	22	31	0.0%	22	266	0.5%	20
Colorado	172	0.1%	23	51	0.1%	21	121	0.2%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
Illinois	*								
West Virginia	*								
Montana	*								
	120,278	99.6%		68,498	100.1%		51,780	100.1%	

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JULY 1988 -
Manufacturing Report

CONFIDENTIAL INFO. SERVICE
Dept SRI
4520 East West Highway
Bethesda MD

P1

A6325-1
10/6/88

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

AUGUST 1988

After a surprisingly poor performance in July, shipments improved substantially in August, only 82 fewer homes than last August, off 0.4 percent. Year-to-date shipments are off by 11,409 homes, or 7.2 percent. Shipments will have to equal their levels of last year for the remaining months of this year for the industry to top the 220,000 home level.

Relative performance in the regions and top ten shipment states remains about the same. New York had been slightly ahead of last year through July. It drops slightly behind last year with August shipments. Pennsylvania lost a little strength with August, although performance remains positive. The west north central and pacific regions gathered strength in August.

Regional Shipments, Percent Change and Market Share

Cumulative Shipments January through August

REGION	1988		PCT CHG	1987	
	SHPMTS	MKT SHARE		SHPMTS	MKT SHARE
Northeast	14,634	10.0	- 0.6	14,723	9.3
East North Central	19,175	13.1	- 0.9	19,347	12.3
West North Central	6,984	4.8	+ 4.2	6,705	4.3
South-Atlantic	53,057	36.3	- 9.6	58,721	37.3
South Central	27,323	18.7	- 18.1	33,373	21.2
Mountain	7,910	5.4	- 14.0	9,193	5.8
Pacific	11,855	8.1	+ 7.3	11,050	7.0

Top Ten States, Percent Change and Market Share

Cumulative Shipments January through August

	STATES	1988		PCT CHG	1987		
		SHPMTS	MKT SHARE		SHPMTS	MKT SHARE	RANK
1.	Florida	15,035	10.7	- 12.8	17,244	10.9	1
2.	North Carolina	12,732	9.0	- 17.6	15,460	9.8	2
3.	Georgia	10,275	7.3	+ 5.0	9,788	6.2	3
4.	Alabama	7,682	5.5	- 1.6	7,808	5.0	5
5.	South Carolina	7,502	5.3	- 4.9	7,887	5.0	4
6.	California	6,813	4.8	+ 5.1	6,484	4.1	7
7.	Michigan	6,542	4.6	- 0.7	6,587	4.2	6
8.	Tennessee	5,998	4.3	- 5.9	6,374	4.0	8
9.	New York	5,329	3.8	- 0.2	5,340	3.4	10
10.	Pennsylvania	4,862	3.4	+ 1.9	4,771	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	64	0.0%	0	442	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,531	1,540	0.6%	10,298	10,084	- 2.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,531	1,604	4.8%	10,298	10,526	2.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,954	3,000	1.6%	19,198	18,871	- 1.7%
Michigan *	*	*	---	*	*	---
Ohio	340	363	6.8%	2,139	2,227	4.1%
Wisconsin	291	338	16.2%	2,021	2,011	- 0.5%
Total	3,585	3,701	3.2%	23,358	23,109	- 1.1%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	179	236	31.8%	1,212	1,465	20.9%
Minnesota	185	239	29.2%	1,423	1,461	2.7%
Missouri	60	0	-100.0%	397	297	- 25.2%
Nebraska	230	255	10.9%	1,567	1,637	4.5%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	654	730	11.6%	4,599	4,860	5.7%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,693	1,660	- 1.9%	13,302	11,780	- 11.4%
Georgia	2,989	3,249	8.7%	22,970	22,836	- 0.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,816	2,340	- 16.9%	19,254	15,348	- 20.3%
South Carolina *	*	*	---	*	*	---
Virginia	373	378	1.3%	2,956	2,675	- 9.5%
West Virginia *	*	*	---	*	*	---
Total	7,871	7,627	- 3.1%	58,482	52,639	- 10.0%
South Central						
Alabama	2,250	2,355	4.7%	15,507	14,511	- 6.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	416	564	35.6%	3,068	3,613	17.8%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,314	1,338	1.8%	9,760	9,568	- 2.0%
Texas	1,139	568	- 50.1%	9,336	4,783	- 48.8%
Total	5,119	4,825	- 5.7%	37,671	32,475	- 13.8%

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	453	381	- 15.9%	3,483	3,042	- 12.7%
Colorado	60	53	- 11.7%	367	225	- 38.7%
Idaho	244	318	30.3%	1,784	1,640	- 8.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	757	752	- 0.7%	5,634	4,907	- 12.9%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,093	1,143	4.6%	7,940	7,937	- 0.0%
Hawaii *	*	*	---	*	*	---
Oregon	527	689	30.7%	3,527	4,220	19.6%
Washington	138	158	14.5%	937	834	- 11.0%
Total	1,758	1,990	13.2%	12,404	12,991	4.7%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	721	665	- 7.8%	5,218	4,470	- 14.3%
Total Production	21,996	21,894	- .5%	157,664	145,977	- 7.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	37	22	- 40.5%	219	163	- 25.6%
Maine	298	315	5.7%	1,698	1,795	5.7%
Massachusetts	75	80	6.7%	509	452	- 11.2%
New Hampshire	133	143	7.5%	920	917	- 0.3%
New Jersey	69	71	2.9%	615	438	- 28.8%
New York	826	835	1.1%	5,340	5,329	- 0.2%
Pennsylvania	758	720	- 5.0%	4,771	4,862	1.9%
Rhode Island	20	8	- 60.0%	110	79	- 28.2%
Vermont	103	105	1.9%	541	599	10.7%
Total	2,319	2,299	- 0.9%	14,723	14,634	- 0.6%
East North Central						
Illinois	377	330	- 12.5%	2,383	2,123	- 10.9%
Indiana	647	765	18.2%	4,223	4,437	5.1%
Michigan	1,046	1,118	6.9%	6,587	6,542	- 0.7%
Ohio	715	725	1.4%	4,593	4,404	- 4.1%
Wisconsin	233	259	11.2%	1,561	1,669	6.9%
Total	3,018	3,197	5.9%	19,347	19,175	- 0.9%
West North Central						
Iowa	75	122	62.7%	555	738	33.0%
Kansas	134	158	17.9%	1,014	1,040	2.6%
Minnesota	141	212	50.4%	1,163	1,255	7.9%
Missouri	443	482	8.8%	3,105	3,071	- 1.1%
Nebraska	42	57	35.7%	312	311	- 0.3%
North Dakota	25	23	- 8.0%	165	167	1.2%
South Dakota	50	77	54.0%	391	402	2.8%
Total	910	1,131	24.3%	6,705	6,984	4.2%
South Atlantic						
Delaware	151	168	11.3%	1,322	1,202	- 9.1%
Florida	2,248	2,100	- 6.6%	17,244	15,035	- 12.8%
Georgia	1,347	1,432	6.3%	9,788	10,275	5.0%
Maryland	114	102	- 10.5%	881	878	- 0.3%
North Carolina	2,128	1,988	- 6.6%	15,460	12,732	- 17.6%
South Carolina	1,084	1,170	7.9%	7,887	7,502	- 4.9%
Virginia	619	618	- 0.2%	4,012	3,582	- 10.7%
West Virginia	324	247	- 23.8%	2,127	1,851	- 13.0%
Total	8,015	7,825	- 2.4%	58,721	53,057	- 9.6%
South Central						
Alabama	1,106	1,263	14.2%	7,808	7,682	- 1.6%
Arkansas	403	400	- 0.7%	3,270	2,501	- 23.5%
Kentucky	494	575	16.4%	3,724	3,748	0.6%
Louisiana	228	138	- 39.5%	1,678	948	- 43.5%
Mississippi	412	361	- 12.4%	3,538	2,979	- 15.8%
Oklahoma	105	58	- 44.8%	826	408	- 50.6%
Tennessee	906	850	- 6.2%	6,374	5,998	- 5.9%
Texas	740	376	- 49.2%	6,155	3,059	- 50.3%
Total	4,394	4,021	- 8.5%	33,373	27,323	- 18.1%

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	522	412	- 21.1%	3,977	3,311	- 16.7%
Colorado	96	97	1.0%	587	561	- 4.4%
Idaho	66	75	13.6%	434	377	- 13.1%
Montana	58	43	- 25.9%	357	296	- 17.1%
Nevada	178	271	52.2%	1,287	1,464	13.8%
New Mexico	293	201	- 31.4%	2,215	1,655	- 25.3%
Utah	29	19	- 34.5%	253	187	- 26.1%
Wyoming	6	7	16.7%	83	59	- 28.9%
Total	1,248	1,125	- 9.9%	9,193	7,910	- 14.0%
Pacific						
Alaska	0	2	0.0%	1	17	600.0%
California	907	971	7.1%	6,484	6,813	5.1%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	320	414	29.4%	1,848	2,358	27.6%
Washington	355	452	27.3%	2,717	2,665	- 1.9%
Total	1,582	1,839	16.2%	11,050	11,855	7.3%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	475	442	- 6.9%	4,505	5,270	17.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,961	21,879	- .4%	157,617	146,208	- 7.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Aug Shipments			Jan-Aug Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	115	48	163	*	*	*
Maine	1,473	322	1,795	346	96	442
Massachusetts *	256	196	452	*	*	*
New Hampshire *	609	308	917	*	*	*
New Jersey *	206	232	438	*	*	*
New York *	3,261	2,068	5,329	*	*	*
Pennsylvania	3,011	1,851	4,862	6,126	3,958	10,084
Rhode Island *	48	31	79	*	*	*
Vermont *	437	162	599	*	*	*
Total	9,416	5,218	14,634	6,472	4,054	10,526
	64.3%	35.7%	100.0%	61.5%	38.5%	100.0%
East North Central						
Illinois *	1,435	688	2,123	*	*	*
Indiana	3,047	1,390	4,437	12,338	6,533	18,871
Michigan *	3,792	2,750	6,542	*	*	*
Ohio	3,099	1,305	4,404	1,668	559	2,227
Wisconsin	1,450	219	1,669	1,708	303	2,011
Total	12,823	6,352	19,175	15,714	7,395	23,109
	66.9%	33.1%	100.0%	68.0%	32.0%	100.0%
West North Central						
Iowa *	542	196	738	*	*	*
Kansas	668	372	1,040	1,094	371	1,465
Minnesota	916	339	1,255	1,022	439	1,461
Missouri	2,178	893	3,071	31	266	297
Nebraska	145	166	311	931	706	1,637
North Dakota *	95	72	167	*	*	*
South Dakota *	237	165	402	*	*	*
Total	4,781	2,203	6,984	3,078	1,782	4,860
	68.5%	31.5%	100.0%	63.3%	36.7%	100.0%
South Atlantic						
Delaware *	776	426	1,202	*	*	*
Florida	5,210	9,825	15,035	3,613	8,167	11,780
Georgia	5,239	5,036	10,275	11,640	11,196	22,836
Maryland *	550	328	878	*	*	*
North Carolina	8,233	4,499	12,732	10,856	4,492	15,348
South Carolina *	4,554	2,948	7,502	*	*	*
Virginia	2,387	1,195	3,582	2,213	462	2,675
West Virginia *	1,331	520	1,851	*	*	*
Total	28,280	24,777	53,057	28,322	24,317	52,639
	53.3%	46.7%	100.0%	53.8%	46.2%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-Aug Shipments			Jan-Aug Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	6,030	1,652	7,682	10,883	3,628	14,511
Arkansas *	1,950	551	2,501	*	*	*
Kentucky *	2,727	1,021	3,748	*	*	*
Louisiana *	816	132	948	*	*	*
Mississippi	2,279	700	2,979	2,904	709	3,613
Oklahoma *	215	193	408	*	*	*
Tennessee	4,223	1,775	5,998	6,936	2,632	9,568
Texas	1,495	1,564	3,059	2,412	2,371	4,783
Total	19,735	7,588	27,323	23,135	9,340	32,475
	72.2%	27.8%	100.0%	71.2%	28.8%	100.0%
Mountain						
Arizona	1,364	1,947	3,311	1,398	1,644	3,042
Colorado	232	329	561	65	160	225
Idaho	66	311	377	352	1,288	1,640
Montana *	79	217	296	*	*	*
Nevada *	298	1,166	1,464	*	*	*
New Mexico *	899	756	1,655	*	*	*
Utah *	30	157	187	*	*	*
Wyoming *	21	38	59	*	*	*
Total	2,989	4,921	7,910	1,815	3,092	4,907
	37.8%	62.2%	100.0%	37.0%	63.0%	100.0%
Pacific						
Alaska *	14	3	17	*	*	*
California	956	5,857	6,813	1,135	6,802	7,937
Hawaii *	0	2	2	*	*	*
Oregon	310	2,048	2,358	549	3,671	4,220
Washington	275	2,390	2,665	26	808	834
Total	1,555	10,300	11,855	1,710	11,281	12,991
	13.1%	86.9%	100.0%	13.2%	86.8%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	79,579	61,359	140,938	80,246	61,261	141,507
	56.5%	43.5%	100.0%	56.7%	43.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,897	1,373	5,270	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,012	1,458	4,470
Total	83,476	62,732	146,208	83,258	62,719	145,977
	57.1%	42.9%	100.0%	57.0%	43.0%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1988

State	Total Shipment	% of Total	Rank	Single Sectn	% of Total	Rank	Multi Sectn	% of Total	Rank
	:	:	:	:Shpmt:	:	:	:Shpmt:	:	:
Florida	2,100	9.8%	1	635	5.3%	5	1,465	15.3%	1
North Carolina	1,988	9.3%	2	1,320	11.1%	1	668	7.0%	4
Georgia	1,432	6.7%	3	706	5.9%	4	726	7.6%	3
Alabama	1,263	5.9%	4	999	8.4%	2	264	2.8%	12
South Carolina	1,170	5.5%	5	723	6.1%	3	447	4.7%	6
Michigan	1,118	5.2%	6	614	5.2%	6	504	5.3%	5
California	971	4.5%	7	103	0.9%	26	868	9.1%	2
Tennessee	850	4.0%	8	601	5.1%	7	249	2.6%	14
New York	835	3.9%	9	491	4.1%	10	344	3.6%	9
Indiana	765	3.6%	10	498	4.2%	9	267	2.8%	11
Ohio	725	3.4%	11	504	4.2%	8	221	2.3%	15
Pennsylvania	720	3.4%	12	397	3.3%	13	323	3.4%	10
Virginia	618	2.9%	13	428	3.6%	11	190	2.0%	18
Kentucky	575	2.7%	14	423	3.6%	12	152	1.6%	19
Missouri	482	2.2%	15	333	2.8%	14	149	1.6%	20
Washington	452	2.1%	16	60	0.5%	33	392	4.1%	7
Oregon	414	1.9%	17	56	0.5%	34	358	3.7%	8
Arizona	412	1.9%	18	151	1.3%	23	261	2.7%	13
Arkansas	400	1.9%	19	306	2.6%	15	94	1.0%	24
Texas	376	1.8%	20	171	1.4%	21	205	2.1%	16
Mississippi	361	1.7%	21	259	2.2%	16	102	1.1%	21
Illinois	330	1.5%	22	231	1.9%	18	99	1.0%	22
Maine	315	1.5%	23	242	2.0%	17	73	0.8%	25
Nevada	271	1.3%	24	78	0.7%	30	193	2.0%	17
Wisconsin	259	1.2%	25	217	1.8%	19	42	0.4%	34
West Virginia	247	1.2%	26	186	1.6%	20	61	0.6%	29
Minnesota	212	1.0%	27	153	1.3%	22	59	0.6%	31
New Mexico	201	0.9%	28	105	0.9%	25	96	1.0%	23
Delaware	168	0.8%	29	101	0.9%	27	67	0.7%	26
Kansas	158	0.7%	30	96	0.8%	29	62	0.6%	28
New Hampshire	143	0.7%	31	78	0.7%	31	65	0.7%	27
Louisiana	138	0.6%	32	112	0.9%	24	26	0.3%	42
Iowa	122	0.6%	33	97	0.8%	28	25	0.3%	43
Vermont	105	0.5%	34	75	0.6%	32	30	0.3%	40
Maryland	102	0.5%	35	51	0.4%	35	51	0.5%	33
Colorado	97	0.5%	36	38	0.3%	38	59	0.6%	30
Massachusetts	80	0.4%	37	40	0.3%	37	40	0.4%	35
South Dakota	77	0.4%	38	43	0.4%	36	34	0.4%	37
Idaho	75	0.3%	39	21	0.2%	42	54	0.6%	32
New Jersey	71	0.3%	40	32	0.3%	39	39	0.4%	36
Oklahoma	58	0.3%	41	29	0.2%	40	29	0.3%	41
Nebraska	57	0.3%	42	24	0.2%	41	33	0.3%	38
Montana	43	0.2%	43	11	0.1%	45	32	0.3%	39
North Dakota	23	0.1%	44	12	0.1%	44	11	0.1%	45
Connecticut	22	0.1%	45	14	0.1%	43	8	0.1%	46
Utah	19	0.1%	46	5	0.0%	46	14	0.1%	44
Rhode Island	8	0.0%	47	5	0.0%	47	3	0.0%	48
Wyoming	7	0.0%	48	3	0.0%	48	4	0.0%	47
Alaska	2	0.0%	49	2	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
21,437	100.3%			11,879	99.8%		9,558	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1988

State	Total Shipment	% of Total:	Rank:	Single: Sectn:	% of Total:	Rank:	Multi: Sectn:	% of Total:	Rank:
	:	:	:	:Shpmt:	:	:	:Shpmt:	:	:
Florida	15,035	10.7%	1	5,210	6.5%	4	9,825	16.0%	1
North Carolina	12,732	9.0%	2	8,233	10.3%	1	4,499	7.3%	4
Georgia	10,275	7.3%	3	5,239	6.6%	3	5,036	8.2%	3
Alabama	7,682	5.5%	4	6,030	7.6%	2	1,652	2.7%	13
South Carolina	7,502	5.3%	5	4,554	5.7%	5	2,948	4.8%	5
California	6,813	4.8%	6	956	1.2%	23	5,857	9.5%	2
Michigan	6,542	4.6%	7	3,792	4.8%	7	2,750	4.5%	6
Tennessee	5,998	4.3%	8	4,223	5.3%	6	1,775	2.9%	12
New York	5,329	3.8%	9	3,261	4.1%	8	2,068	3.4%	8
Pennsylvania	4,862	3.4%	10	3,011	3.8%	11	1,851	3.0%	11
Indiana	4,437	3.1%	11	3,047	3.8%	10	1,390	2.3%	15
Ohio	4,404	3.1%	12	3,099	3.9%	9	1,305	2.1%	16
Kentucky	3,748	2.7%	13	2,727	3.4%	12	1,021	1.7%	19
Virginia	3,582	2.5%	14	2,387	3.0%	13	1,195	1.9%	17
Arizona	3,311	2.3%	15	1,364	1.7%	21	1,947	3.2%	10
Missouri	3,071	2.2%	16	2,178	2.7%	15	893	1.5%	20
Texas	3,059	2.2%	17	1,495	1.9%	17	1,564	2.5%	14
Mississippi	2,979	2.1%	18	2,279	2.9%	14	700	1.1%	22
Washington	2,665	1.9%	19	275	0.3%	35	2,390	3.9%	7
Arkansas	2,501	1.8%	20	1,950	2.5%	16	551	0.9%	24
Oregon	2,358	1.7%	21	310	0.4%	33	2,048	3.3%	9
Illinois	2,123	1.5%	22	1,435	1.8%	20	688	1.1%	23
West Virginia	1,851	1.3%	23	1,331	1.7%	22	520	0.8%	25
Maine	1,795	1.3%	24	1,473	1.9%	18	322	0.5%	31
Wisconsin	1,669	1.2%	25	1,450	1.8%	19	219	0.4%	35
New Mexico	1,655	1.2%	26	899	1.1%	25	756	1.2%	21
Nevada	1,464	1.0%	27	298	0.4%	34	1,166	1.9%	18
Minnesota	1,255	0.9%	28	916	1.2%	24	339	0.6%	28
Delaware	1,202	0.9%	29	776	1.0%	27	426	0.7%	26
Kansas	1,040	0.7%	30	668	0.8%	28	372	0.6%	27
Louisiana	948	0.7%	31	816	1.0%	26	132	0.2%	44
New Hampshire	917	0.7%	32	609	0.8%	29	308	0.5%	33
Maryland	878	0.6%	33	550	0.7%	30	328	0.5%	30
Iowa	738	0.5%	34	542	0.7%	31	196	0.3%	38
Vermont	599	0.4%	35	437	0.5%	32	162	0.3%	42
Colorado	561	0.4%	36	232	0.3%	38	329	0.5%	29
Massachusetts	452	0.3%	37	256	0.3%	36	196	0.3%	37
New Jersey	438	0.3%	38	206	0.3%	40	232	0.4%	34
Oklahoma	408	0.3%	39	215	0.3%	39	193	0.3%	39
South Dakota	402	0.3%	40	237	0.3%	37	165	0.3%	41
Idaho	377	0.3%	41	66	0.1%	45	311	0.5%	32
Nebraska	311	0.2%	42	145	0.2%	41	166	0.3%	40
Montana	296	0.2%	43	79	0.1%	44	217	0.4%	36
Utah	187	0.1%	44	30	0.0%	47	157	0.3%	43
North Dakota	167	0.1%	45	95	0.1%	43	72	0.1%	45
Connecticut	163	0.1%	46	115	0.1%	42	48	0.1%	46
Rhode Island	79	0.1%	47	48	0.1%	46	31	0.1%	48
Wyoming	59	0.0%	48	21	0.0%	48	38	0.1%	47
Alaska	17	0.0%	49	14	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
140,938	99.9%			79,579	100.0%		61,359	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

State	August 1988								
	Total Productn	% of Total:	:Rank: :Product:	Single: Sectn	% of Total:	:Rank: :Product:	Multi: Sectn	% of Total:	:Rank:
Georgia	3,249	15.3%	1	1,638	13.9%	4	1,611	17.0%	1
Indiana	3,000	14.1%	2	1,875	16.0%	1	1,125	11.9%	3
Alabama	2,355	11.1%	3	1,771	15.1%	2	584	6.2%	8
North Carolina	2,340	11.0%	4	1,668	14.2%	3	672	7.1%	6
Florida	1,660	7.8%	5	423	3.6%	8	1,237	13.0%	2
Pennsylvania	1,540	7.3%	6	829	7.1%	6	711	7.5%	5
Tennessee	1,338	6.3%	7	940	8.0%	5	398	4.2%	9
California	1,143	5.4%	8	128	1.1%	17	1,015	10.7%	4
Oregon	689	3.2%	9	99	0.8%	19	590	6.2%	7
Texas	568	2.7%	10	272	2.3%	11	296	3.1%	10
Mississippi	564	2.7%	11	438	3.7%	7	126	1.3%	14
Arizona	381	1.8%	12	157	1.3%	14	224	2.4%	11
Virginia	378	1.8%	13	316	2.7%	9	62	0.7%	19
Ohio	363	1.7%	14	270	2.3%	12	93	1.0%	16
Wisconsin	338	1.6%	15	284	2.4%	10	54	0.6%	20
Idaho	318	1.5%	16	102	0.9%	18	216	2.3%	12
Nebraska	255	1.2%	17	143	1.2%	16	112	1.2%	15
Minnesota	239	1.1%	18	154	1.3%	15	85	0.9%	17
Kansas	236	1.1%	19	172	1.5%	13	64	0.7%	18
Washington	158	0.7%	20	9	0.1%	22	149	1.6%	13
Maine	64	0.3%	21	46	0.4%	20	18	0.2%	22
Colorado	53	0.2%	22	14	0.1%	21	39	0.4%	21
Iowa	*								
Louisiana	*								
Rhode Island	*								
New Jersey	*								
Nevada	*								
Michigan	*								
Missouri	0	0.0%	29	0	0.0%	28	0	0.0%	33
West Virginia	*								
Hawaii	*								
New York	*								
Oklahoma	*								
Kentucky	*								
Vermont	*								
Illinois	*								
Utah	*								
New Hampshire	*								
Connecticut	*								
New Mexico	*								
Maryland	*								
Arkansas	*								
Montana	*								
Alaska	*								
South Carolina	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
North Dakota	*								
South Dakota	*								
	21,229	99.9%		11,748	100.0%		9,481	100.2%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1988

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank: :Product:
Georgia	22,836	16.1%	1	11,640	14.5%	2	11,196	18.3%	1
Indiana	18,871	13.3%	2	12,338	15.4%	1	6,533	10.7%	4
North Carolina	15,348	10.8%	3	10,856	13.5%	4	4,492	7.3%	5
Alabama	14,511	10.3%	4	10,883	13.6%	3	3,628	5.9%	8
Florida	11,780	8.3%	5	3,613	4.5%	7	8,167	13.3%	2
Pennsylvania	10,084	7.1%	6	6,126	7.6%	6	3,958	6.5%	6
Tennessee	9,568	6.8%	7	6,936	8.6%	5	2,632	4.3%	9
California	7,937	5.6%	8	1,135	1.4%	14	6,802	11.1%	3
Texas	4,783	3.4%	9	2,412	3.0%	9	2,371	3.9%	10
Oregon	4,220	3.0%	10	549	0.7%	18	3,671	6.0%	7
Mississippi	3,613	2.6%	11	2,904	3.6%	8	709	1.2%	14
Arizona	3,042	2.1%	12	1,398	1.7%	13	1,644	2.7%	11
Virginia	2,675	1.9%	13	2,213	2.8%	10	462	0.8%	17
Ohio	2,227	1.6%	14	1,668	2.1%	12	559	0.9%	16
Wisconsin	2,011	1.4%	15	1,708	2.1%	11	303	0.5%	20
Idaho	1,640	1.2%	16	352	0.4%	19	1,288	2.1%	12
Nebraska	1,627	1.2%	17	931	1.2%	17	706	1.2%	15
Kansas	1,465	1.0%	18	1,094	1.4%	15	371	0.6%	19
Minnesota	1,461	1.0%	19	1,022	1.3%	16	439	0.7%	18
Washington	834	0.6%	20	26	0.0%	23	808	1.3%	13
Maine	442	0.3%	21	346	0.4%	20	96	0.2%	23
Missouri	297	0.2%	22	31	0.0%	22	266	0.4%	21
Colorado	225	0.2%	23	65	0.1%	21	160	0.3%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	141,507	100.0%		80,246	99.9%		61,261	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

AUGUST 1988
Manufacturing Report

11
Congressional Affairs Section
Room 501
4000 East West Highway
Bethesda, MD

A6725-1
11/9/88

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

SEPTEMBER 1988

September shipments were down by 4.7 percent compared to last year, representing 1,017 fewer homes shipped. Year-to-date shipments through September are off by 12,426 homes, down 6.9 percent. If last quarter shipments for 1988 are equal to those for 1987 the industry will just top the 220,000 home level for 1988 overall.

The pacific region picked up a little strength, up 9.3 percent through September, compared to 7.3 percent through August. Pennsylvania and California also showed more positive performance, up 3.1 percent and 6.8 percent, respectively through September, compared to 1.9 percent and 5.1 percent through August.

Regional Shipments, Percent Change and Market Share

REGION	Cumulative Shipments January through September			1987		
	SHPMTS	1988		SHPMTS	1987	
		MKT SHARE	PCT CHG		MKT SHARE	
Northeast	16,904	10.1	- 0.7	17,061	9.5	
East North Central	22,205	13.3	- 0.2	22,245	12.4	
West North Central	7,975	4.8	+ 3.8	7,681	4.3	
South Atlantic	60,312	36.2	- 9.7	66,761	37.2	
South Central	31,121	18.7	- 17.3	37,647	21.0	
Mountain	8,947	5.4	- 14.1	10,416	5.8	
Pacific	13,619	8.2	+ 9.3	12,456	6.9	

Top Ten States, Percent Change and Market Share

STATES	Cumulative Shipments January through September			1987		
	SHPMTS	1988		SHPMTS	1987	
		MKT SHARE	PCT CHG		MKT SHARE	RANK
1. Florida	17,050	10.6	- 12.3	19,439	10.6	1
2. North Carolina	14,490	9.0	- 17.8	17,634	9.0	2
3. Georgia	11,548	7.2	+ 3.0	11,210	7.2	3
4. Alabama	8,769	5.4	- 0.4	8,804	5.4	5
5. South Carolina	8,572	4.8	- 4.0	8,927	5.3	4
6. California	7,759	4.7	+ 6.8	7,262	4.8	7
7. Michigan	7,611	4.6	+ 0.1	7,602	4.7	6
8. Tennessee	6,847	4.3	- 5.7	7,259	4.3	8
9. New York	6,104	3.8	- 0.7	6,146	3.8	10
10. Pennsylvania	5,630	3.5	+ 3.1	5,459	3.5	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700	20,614	- 5.0%	Jan-Sep	179,364	166,591	- 7.1%
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620	20,603	- 4.7%	Jan-Sep	179,237	166,811	- 6.9%
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%	2.3%	September	590	468
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	66	0.0%	0	508	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,487	1,519	2.2%	11,785	11,603	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,487	1,585	6.6%	11,785	12,111	2.8%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,944	2,906	- 1.3%	22,142	21,777	- 1.6%
Michigan *	*	*	---	*	*	---
Ohio	333	346	3.9%	2,472	2,573	4.1%
Wisconsin	255	314	23.1%	2,276	2,325	2.2%
Total	3,532	3,566	1.0%	26,890	26,675	- 0.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	198	196	- 1.0%	1,410	1,661	17.8%
Minnesota	190	226	18.9%	1,613	1,687	4.6%
Missouri	46	48	4.3%	443	345	- 22.1%
Nebraska	218	212	- 2.8%	1,785	1,849	3.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	652	682	4.6%	5,251	5,542	5.5%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,714	1,604	- 6.4%	15,016	13,384	- 10.9%
Georgia	3,121	2,964	- 5.0%	26,091	25,800	- 1.1%
Maryland *	*	*	---	*	*	---
North Carolina	2,713	2,072	- 23.6%	21,967	17,420	- 20.7%
South Carolina *	*	*	---	*	*	---
Virginia	374	389	4.0%	3,330	3,064	- 8.0%
West Virginia *	*	*	---	*	*	---
Total	7,922	7,029	- 11.3%	66,404	59,668	- 10.1%
South Central						
Alabama	2,171	2,057	- 5.3%	17,678	16,568	- 6.3%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	396	513	29.5%	3,464	4,126	19.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,295	1,385	6.9%	11,055	10,953	- 0.9%
Texas	1,170	593	- 49.3%	10,506	5,376	- 48.8%
Total	5,032	4,548	- 9.6%	42,703	37,023	- 13.3%

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	412	365	- 11.4%	3,895	3,407	- 12.5%
Colorado	45	46	2.2%	412	271	- 34.2%
Idaho	241	299	24.1%	2,025	1,939	- 4.2%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	698	710	1.7%	6,332	5,617	- 11.3%
Pacific						
Alaska *	*	*	---	*	*	---
California	996	1,095	9.9%	8,936	9,032	1.1%
Hawaii *	*	*	---	*	*	---
Oregon	518	680	31.3%	4,045	4,900	21.1%
Washington	132	113	- 14.4%	1,069	947	- 11.4%
Total	1,646	1,888	14.7%	14,050	14,879	5.9%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	731	606	- 17.1%	5,949	5,076	- 14.7%
Total Production	21,700	20,614	- 5.0%	179,364	166,591	- 7.1%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	38	26	- 31.6%	257	189	- 26.5%
Maine	336	293	- 12.8%	2,034	2,088	2.7%
Massachusetts	94	88	- 6.4%	603	540	- 10.4%
New Hampshire	127	127	0.0%	1,047	1,044	- 0.3%
New Jersey	91	92	1.1%	706	530	- 24.9%
New York	806	775	- 3.8%	6,146	6,104	- 0.7%
Pennsylvania	688	768	11.6%	5,459	5,630	3.1%
Rhode Island	19	14	- 26.3%	129	93	- 27.9%
Vermont	94	87	- 7.4%	635	686	8.0%
Total	2,293	2,270	- 1.0%	17,016	16,904	- 0.7%
East North Central						
Illinois	361	309	- 14.4%	2,744	2,432	- 11.4%
Indiana	671	678	1.0%	4,894	5,115	4.5%
Michigan	1,015	1,069	5.3%	7,602	7,611	0.1%
Ohio	674	717	6.4%	5,267	5,121	- 2.8%
Wisconsin	177	258	45.8%	1,738	1,927	10.9%
Total	2,898	3,031	- 4.6%	22,245	22,206	- 0.2%
West North Central						
Iowa	98	139	41.8%	653	877	34.3%
Kansas	133	159	19.5%	1,147	1,199	4.5%
Minnesota	164	168	2.4%	1,327	1,423	7.2%
Missouri	439	382	- 13.0%	3,544	3,453	- 2.6%
Nebraska	50	41	- 18.0%	362	352	- 2.8%
North Dakota	30	34	13.3%	195	201	3.1%
South Dakota	62	68	9.7%	453	470	3.8%
Total	976	991	1.5%	7,681	7,975	3.8%
South Atlantic						
Delaware	159	192	20.8%	1,481	1,394	- 5.9%
Florida	2,195	2,015	- 8.2%	19,439	17,050	- 12.3%
Georgia	1,422	1,273	- 10.5%	11,210	11,548	3.0%
Maryland	110	108	- 1.8%	991	986	- 0.5%
North Carolina	2,174	1,758	- 19.1%	17,634	14,490	- 17.8%
South Carolina	1,040	1,070	2.9%	8,927	8,572	- 4.0%
Virginia	612	579	- 5.4%	4,624	4,161	- 10.0%
West Virginia	328	260	- 20.7%	2,455	2,111	- 14.0%
Total	8,040	7,255	- 9.8%	66,761	60,312	- 9.7%
South Central						
Alabama	996	1,087	9.1%	8,804	8,769	- 0.4%
Arkansas	335	363	8.4%	3,605	2,864	- 20.6%
Kentucky	507	562	10.8%	4,231	4,310	1.9%
Louisiana	205	128	- 37.6%	1,883	1,076	- 42.9%
Mississippi	456	374	- 18.0%	3,994	3,353	- 16.0%
Oklahoma	101	39	- 61.4%	927	447	- 51.8%
Tennessee	885	849	- 4.1%	7,259	6,847	- 5.7%
Texas	789	396	- 49.8%	6,944	3,455	- 50.2%
Total	4,274	3,798	- 11.1%	37,647	31,121	- 17.3%

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	515	404	- 21.6%	4,492	3,715	- 17.3%
Colorado	81	75	- 7.4%	668	636	- 4.8%
Idaho	50	56	12.0%	484	433	- 10.5%
Montana	57	32	- 43.9%	414	328	- 20.8%
Nevada	211	226	7.1%	1,498	1,690	12.8%
New Mexico	260	186	- 28.5%	2,475	1,841	- 25.6%
Utah	37	45	21.6%	290	232	- 20.0%
Wyoming	12	13	8.3%	95	72	- 24.2%
Total	1,223	1,037	- 15.2%	10,416	8,947	- 14.1%
Pacific						
Alaska	0	0	0.0%	1	17	600.0%
California	778	946	21.6%	7,262	7,759	6.8%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	307	393	28.0%	2,155	2,751	27.7%
Washington	321	425	32.4%	3,038	3,090	1.7%
Total	1,406	1,764	25.5%	12,456	13,619	9.3%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	510	457	- 10.4%	5,015	5,727	14.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,620	20,603	- 4.7%	179,237	166,811	- 6.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date.

1988 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *		133	56			
Maine		1,731	357	*	*	*
Massachusetts *		305	235	399	109	508
New Hampshire *		690	354	*	*	*
New Jersey *		253	277	*	*	*
New York *		3,741	2,363	*	*	*
Pennsylvania		3,480	2,150	*	*	*
Rhode Island *		57	36	7,065	4,538	11,603
Vermont *		503	183	*	*	*
Total	10,893	6,011	16,904	7,464	4,647	12,111
	64.4%	35.6%	100.0%	61.6%	38.4%	100.0%
East North Central						
Illinois *		1,652	780			
Indiana		3,481	1,634	*	*	*
Michigan *		4,394	3,217	14,205	7,572	21,777
Ohio		3,610	1,511	*	*	*
Wisconsin		1,674	253	1,925	648	2,573
Total	14,811	7,395	22,206	18,097	8,578	26,675
	66.7%	33.3%	100.0%	67.8%	32.2%	100.0%
West North Central						
Iowa *		654	223			
Kansas		752	447	*	*	*
Minnesota		1,029	394	1,231	430	1,661
Missouri		2,447	1,006	1,179	508	1,687
Nebraska		156	196	38	307	345
North Dakota *		117	84	1,026	823	1,849
South Dakota *		277	193	*	*	*
Total	5,432	2,543	7,975	3,474	2,068	5,542
	68.1%	31.9%	100.0%	62.7%	37.3%	100.0%
South Atlantic						
Delaware *		906	488			
Florida		5,802	11,248	*	*	*
Georgia		5,833	5,715	4,004	9,380	13,384
Maryland *		607	379	13,131	12,669	25,800
North Carolina		9,346	5,144	*	*	*
South Carolina *		5,243	3,329	12,300	5,120	17,420
Virginia		2,809	1,352	*	*	*
West Virginia *		1,508	603	2,530	534	3,064
Total	32,054	28,258	60,312	31,965	27,703	59,668
	53.1%	46.9%	100.0%	53.6%	46.4%	100.0%

Year-To-Date

1988 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	6,842	1,927	8,769	12,361	4,207	16,568
Arkansas *	2,219	645	2,864	*	*	*
Kentucky *	3,150	1,160	4,310	*	*	*
Louisiana *	925	151	1,076	*	*	*
Mississippi	2,536	817	3,353	3,292	834	4,126
Oklahoma *	229	218	447	*	*	*
Tennessee	4,831	2,016	6,847	7,961	2,992	10,953
Texas	1,678	1,777	3,455	2,686	2,690	5,376
Total	22,410	8,711	31,121	26,300	10,723	37,023
	72.0%	28.0%	100.0%	71.0%	29.0%	100.0%
Mountain						
Arizona	1,522	2,193	3,715	1,547	1,860	3,407
Colorado	263	373	636	79	192	271
Idaho	73	360	433	432	1,507	1,939
Montana *	87	241	328	*	*	*
Nevada *	368	1,322	1,690	*	*	*
New Mexico *	983	858	1,841	*	*	*
Utah *	39	193	232	*	*	*
Wyoming *	28	44	72	*	*	*
Total	3,363	5,584	8,947	2,058	3,559	5,617
	37.6%	62.4%	100.0%	36.6%	63.4%	100.0%
Pacific						
Alaska *	14	3	17	*	*	*
California	1,083	6,676	7,759	1,296	7,736	9,032
Hawaii *	0	2	2	*	*	*
Oregon	374	2,377	2,751	645	4,255	4,900
Washington	315	2,775	3,090	30	917	947
Total	1,786	11,833	13,619	1,971	12,908	14,879
	13.1%	86.9%	100.0%	13.2%	86.8%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S.	90,749	70,335	161,084	91,329	70,186	161,515
	56.3%	43.7%	100.0%	56.5%	43.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,185	1,542	5,727	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,425	1,651	5,076
Total	94,934	71,877	166,811	94,754	71,837	166,591
	56.9%	43.1%	100.0%	56.9%	43.1%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1988

State	Total Shipment	% of Total:	Rank: :Shpmt:	Single: :Sectn:	% of Total:	Rank: :Shpmt:	Multi: :Sectn:	% of Total:	Rank: :Shpmt:
Florida	2,015	10.0%	1	592	5.3%	7	1,423	15.9%	1
North Carolina	1,758	8.7%	2	1,113	10.0%	1	645	7.2%	4
Georgia	1,273	6.3%	3	594	5.3%	6	679	7.6%	3
Alabama	1,087	5.4%	4	812	7.3%	2	275	3.1%	11
South Carolina	1,070	5.3%	5	689	6.2%	3	381	4.2%	7
Michigan	1,069	5.3%	6	602	5.4%	5	467	5.2%	5
California	946	4.7%	7	127	1.1%	24	819	9.1%	2
Tennessee	849	4.2%	8	608	5.4%	4	241	2.7%	14
New York	775	3.8%	9	480	4.3%	9	295	3.3%	10
Pennsylvania	768	3.8%	10	469	4.2%	10	299	3.3%	9
Ohio	717	3.6%	11	511	4.6%	8	206	2.3%	16
Indiana	678	3.4%	12	434	3.9%	11	244	2.7%	13
Virginia	579	2.9%	13	422	3.8%	13	157	1.7%	17
Kentucky	562	2.8%	14	423	3.8%	12	139	1.5%	19
Washington	425	2.1%	15	40	0.4%	38	385	4.3%	6
Arizona	404	2.0%	16	158	1.4%	22	246	2.7%	12
Texas	396	2.0%	17	183	1.6%	20	213	2.4%	15
Oregon	393	2.0%	18	64	0.6%	33	329	3.7%	8
Missouri	382	1.9%	19	269	2.4%	15	113	1.3%	21
Mississippi	374	1.9%	20	257	2.3%	17	117	1.3%	20
Arkansas	363	1.8%	21	269	2.4%	14	94	1.0%	23
Illinois	309	1.5%	22	217	1.9%	19	92	1.0%	24
Maine	293	1.5%	23	258	2.3%	16	35	0.4%	36
West Virginia	260	1.3%	24	177	1.6%	21	83	0.9%	25
Wisconsin	258	1.3%	25	224	2.0%	18	34	0.4%	37
Nevada	226	1.1%	26	70	0.6%	31	156	1.7%	18
Delaware	192	1.0%	27	130	1.2%	23	62	0.7%	27
New Mexico	186	0.9%	28	84	0.8%	28	102	1.1%	22
Minnesota	168	0.8%	29	113	1.0%	25	55	0.6%	28
Kansas	159	0.8%	30	84	0.8%	29	75	0.8%	26
Iowa	139	0.7%	31	112	1.0%	26	27	0.3%	40
Louisiana	128	0.6%	32	109	1.0%	27	19	0.2%	44
New Hampshire	127	0.6%	33	81	0.7%	30	46	0.5%	31
Maryland	108	0.5%	34	57	0.5%	34	51	0.6%	29
New Jersey	92	0.5%	35	47	0.4%	36	45	0.5%	32
Massachusetts	88	0.4%	36	49	0.4%	35	39	0.4%	34
Vermont	87	0.4%	37	66	0.6%	32	21	0.2%	43
Colorado	75	0.4%	38	31	0.3%	39	44	0.5%	33
South Dakota	68	0.3%	39	40	0.4%	37	28	0.3%	39
Idaho	56	0.3%	40	7	0.1%	48	49	0.5%	30
Utah	45	0.2%	41	9	0.1%	44	36	0.4%	35
Nebraska	41	0.2%	42	11	0.1%	43	30	0.3%	38
Oklahoma	39	0.2%	43	14	0.1%	42	25	0.3%	41
North Dakota	34	0.2%	44	22	0.2%	40	12	0.1%	45
Montana	32	0.2%	45	8	0.1%	46	24	0.3%	42
Connecticut	26	0.1%	46	18	0.2%	41	8	0.1%	46
Rhode Island	14	0.1%	47	9	0.1%	45	5	0.1%	48
Wyoming	13	0.1%	48	7	0.1%	47	6	0.1%	47
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49
	20,146	100.1%		11,170	100.3%		8,976	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest

Jan-Sep 1988

State	Total Shipment	% of Total	:Rank: :Sectn	:Single: :Total	% of Total	:Rank: :Sectn	:Multi: :Total	% of Total	:Rank: :Sectn
:	:	:	:Shpmt:	:	:	:Shpmt:	:	:	:
Florida	17,050	10.6%	1	5,802	6.4%	4	11,248	16.0%	1
North Carolina	14,490	9.0%	2	9,346	10.3%	1	5,144	7.3%	4
Georgia	11,548	7.2%	3	5,833	6.4%	3	5,715	8.1%	3
Alabama	8,769	5.4%	4	6,842	7.5%	2	1,927	2.7%	13
South Carolina	8,572	5.3%	5	5,243	5.8%	5	3,329	4.7%	5
California	7,759	4.8%	6	1,083	1.2%	23	6,676	9.5%	2
Michigan	7,611	4.7%	7	4,394	4.8%	7	3,217	4.6%	6
Tennessee	6,847	4.3%	8	4,831	5.3%	6	2,016	2.9%	12
New York	6,104	3.8%	9	3,741	4.1%	8	2,363	3.4%	9
Pennsylvania	5,630	3.5%	10	3,480	3.8%	11	2,150	3.1%	11
Ohio	5,121	3.2%	11	3,610	4.0%	9	1,511	2.1%	16
Indiana	5,115	3.2%	12	3,481	3.8%	10	1,634	2.3%	15
Kentucky	4,310	2.7%	13	3,150	3.5%	12	1,160	1.6%	19
Virginia	4,161	2.6%	14	2,809	3.1%	13	1,352	1.9%	17
Arizona	3,715	2.3%	15	1,522	1.7%	21	2,193	3.1%	10
Texas	3,455	2.1%	16	1,678	1.8%	18	1,777	2.5%	14
Missouri	3,453	2.1%	17	2,447	2.7%	15	1,006	1.4%	20
Mississippi	3,353	2.1%	18	2,536	2.8%	14	817	1.2%	22
Washington	3,090	1.9%	19	315	0.3%	35	2,775	3.9%	7
Arkansas	2,864	1.8%	20	2,219	2.4%	16	645	0.9%	24
Oregon	2,751	1.7%	21	374	0.4%	33	2,377	3.4%	8
Illinois	2,432	1.5%	22	1,652	1.8%	20	780	1.1%	23
West Virginia	2,111	1.3%	23	1,508	1.7%	22	603	0.9%	25
Maine	2,088	1.3%	24	1,731	1.9%	17	357	0.5%	32
Wisconsin	1,927	1.2%	25	1,674	1.8%	19	253	0.4%	35
New Mexico	1,841	1.1%	26	983	1.1%	25	858	1.2%	21
Nevada	1,690	1.0%	27	368	0.4%	34	1,322	1.9%	18
Minnesota	1,423	0.9%	28	1,029	1.1%	24	394	0.6%	28
Delaware	1,394	0.9%	29	906	1.0%	27	488	0.7%	26
Kansas	1,199	0.7%	30	752	0.8%	28	447	0.6%	27
Louisiana	1,076	0.7%	31	925	1.0%	26	151	0.2%	44
New Hampshire	1,044	0.6%	32	690	0.8%	29	354	0.5%	33
Maryland	986	0.6%	33	607	0.7%	31	379	0.5%	29
Iowa	877	0.5%	34	654	0.7%	30	223	0.3%	38
Vermont	686	0.4%	35	503	0.6%	32	183	0.3%	43
Colorado	636	0.4%	36	263	0.3%	38	373	0.5%	30
Massachusetts	540	0.3%	37	305	0.3%	36	235	0.3%	37
New Jersey	530	0.3%	38	253	0.3%	39	277	0.4%	34
South Dakota	470	0.3%	39	277	0.3%	37	193	0.3%	42
Oklahoma	447	0.3%	40	229	0.3%	40	218	0.3%	39
Idaho	433	0.3%	41	73	0.1%	45	360	0.5%	31
Nebraska	352	0.2%	42	156	0.2%	41	196	0.3%	40
Montana	328	0.2%	43	87	0.1%	44	241	0.3%	36
Utah	232	0.1%	44	39	0.0%	47	193	0.3%	41
North Dakota	201	0.1%	45	117	0.1%	43	84	0.1%	45
Connecticut	189	0.1%	46	133	0.1%	42	56	0.1%	46
Rhode Island	93	0.1%	47	57	0.1%	46	36	0.1%	48
Wyoming	72	0.0%	48	28	0.0%	48	44	0.1%	47
Alaska	17	0.0%	49	14	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50

161,084 99.7% 90,749 99.7% 70,335 99.9%

Does Not Include Destination Pending (Beginning Inventory)
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1988

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank:
Georgia	2,964	14.8%	1	1,491	13.5%	2	1,473	16.5%	1
Indiana	2,906	14.5%	2	1,867	16.8%	1	1,039	11.6%	3
North Carolina	2,072	10.4%	3	1,444	13.0%	4	628	7.0%	5
Alabama	2,057	10.3%	4	1,478	13.3%	3	579	6.5%	8
Florida	1,604	8.0%	5	391	3.5%	7	1,213	13.6%	2
Pennsylvania	1,519	7.6%	6	939	8.5%	6	580	6.5%	7
Tennessee	1,385	6.9%	7	1,025	9.2%	5	360	4.0%	9
California	1,095	5.5%	8	161	1.5%	13	934	10.5%	4
Oregon	680	3.4%	9	96	0.9%	17	584	6.5%	6
Texas	593	3.0%	10	274	2.5%	10	319	3.6%	10
Mississippi	513	2.6%	11	388	3.5%	8	125	1.4%	13
Virginia	389	1.9%	12	317	2.9%	9	72	0.8%	17
Arizona	365	1.8%	13	149	1.3%	15	216	2.4%	12
Ohio	346	1.7%	14	257	2.3%	12	89	1.0%	16
Wisconsin	314	1.6%	15	259	2.3%	11	55	0.6%	20
Idaho	299	1.5%	16	80	0.7%	19	219	2.5%	11
Minnesota	226	1.1%	17	157	1.4%	14	69	0.8%	18
Nebraska	212	1.1%	18	95	0.9%	18	117	1.3%	14
Kansas	196	1.0%	19	137	1.2%	16	59	0.7%	19
Washington	113	0.6%	20	4	0.0%	23	109	1.2%	15
Maine	66	0.3%	21	53	0.5%	20	13	0.1%	23
Missouri	48	0.2%	22	7	0.1%	22	41	0.5%	21
Colorado	46	0.2%	23	14	0.1%	21	32	0.4%	22
New Jersey	*								
Kentucky	*								
Delaware	*								
Maryland	*								
Louisiana	*								
Oklahoma	*								
South Carolina	*								
West Virginia	*								
Utah	*								
Illinois	*								
Connecticut	*								
South Dakota	*								
Nevada	*								
Michigan	*								
New Mexico	*								
Montana	*								
Vermont	*								
North Dakota	*								
Iowa	*								
Alaska	*								
Massachusetts	*								
Arkansas	*								
Wyoming	*								
Rhode Island	*								
New York	*								
Hawaii	*								
New Hampshire	*								
	20,008	100.0%		11,083	99.9%		8,925	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1988

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank:
Georgia	25,800	16.0%	1	13,131	14.4%	2	12,669	18.1%	1
Indiana	21,777	13.5%	2	14,205	15.6%	1	7,572	10.8%	4
North Carolina	17,420	10.8%	3	12,300	13.5%	4	5,120	7.3%	5
Alabama	16,568	10.3%	4	12,361	13.5%	3	4,207	6.0%	8
Florida	13,384	8.3%	5	4,004	4.4%	7	9,380	13.4%	2
Pennsylvania	11,603	7.2%	6	7,065	7.7%	6	4,538	6.5%	6
Tennessee	10,953	6.8%	7	7,961	8.7%	5	2,992	4.3%	9
California	9,032	5.6%	8	1,296	1.4%	14	7,736	11.0%	3
Texas	5,376	3.3%	9	2,686	2.9%	9	2,690	3.8%	10
Oregon	4,900	3.0%	10	645	0.7%	18	4,255	6.1%	7
Mississippi	4,126	2.6%	11	3,292	3.6%	8	834	1.2%	14
Arizona	3,407	2.1%	12	1,547	1.7%	13	1,860	2.7%	11
Virginia	3,064	1.9%	13	2,530	2.8%	10	534	0.8%	17
Ohio	2,573	1.6%	14	1,925	2.1%	12	648	0.9%	16
Wisconsin	2,325	1.4%	15	1,967	2.2%	11	358	0.5%	20
Idaho	1,939	1.2%	16	432	0.5%	19	1,507	2.1%	12
Nebraska	1,849	1.1%	17	1,026	1.1%	17	823	1.2%	15
Minnesota	1,687	1.0%	18	1,179	1.3%	16	508	0.7%	18
Kansas	1,661	1.0%	19	1,231	1.3%	15	430	0.6%	19
Washington	947	0.6%	20	30	0.0%	23	917	1.3%	13
Maine	508	0.3%	21	399	0.4%	20	109	0.2%	23
Missouri	345	0.2%	22	38	0.0%	22	307	0.4%	21
Colorado	271	0.2%	23	79	0.1%	21	192	0.3%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	161,515	100.0%		91,329	99.9%		70,186	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1743 Jefferson Davis Highway
Suite 311
Arlington, VA 22202

SEPTEMBER 1988
Manufacturing Report

Confidential Info. Service
8881 561
4525 East West Highway
Bethesda, MD